

# **Laundry Care in Vietnam**

https://marketpublishers.com/r/LE4378DB7B4EN.html

Date: February 2020

Pages: 6

Price: US\$ 990.00 (Single User License)

ID: LE4378DB7B4EN

### **Abstracts**

Value sales within laundry care in Vietnam continued to rise at a healthy rate in 2019, mainly driven by increasing demand for concentrated liquid detergents and liquid fabric softeners. This can be attributed to factors such as consumers switching from concentrated powder detergents and trading up to premium or natural brands. However, this shift is happening slowly due to the long-established habit of using power detergent for other cleaning purposes such as for toilet and kitchen cleaning and...

Euromonitor International's Laundry Care in Vietnam market report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (historic date range), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, packaging innovations, economic/lifestyle influences, distribution or pricing issues. Forecasts to 2024 illustrate how the market is set to change.

**Product coverage:** Home Care.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

# Why buy this report?

Get a detailed picture of the Laundry Care market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## **Contents**

# HEADLINES PROSPECTS

Convenience trend fuelling demand for liquid detergents

Internet retailers attracting busy convenience-seeking consumers

Rising demand for higher quality, added value and eco-friendly products

#### COMPETITIVE LANDSCAPE

Expansion into rural areas helps multinationals gain sales share

Demand for organic and innovative products limited to high-income urban areas

Expansion of internet retailers boosts presence of smaller local players

#### CATEGORY INDICATORS

Table 1 Household Possession of Washing Machines 2014-2019

#### **CATEGORY DATA**

Table 2 Sales of Laundry Care by Category: Value 2014-2019

Table 3 Sales of Laundry Care by Category: % Value Growth 2014-2019

Table 4 Sales of Laundry Aids by Category: Value 2014-2019

Table 5 Sales of Laundry Aids by Category: % Value Growth 2014-2019

Table 6 Sales of Laundry Detergents by Category: Value 2014-2019

Table 7 Sales of Laundry Detergents by Category: % Value Growth 2014-2019

Table 8 NBO Company Shares of Laundry Care: % Value 2015-2019

Table 9 LBN Brand Shares of Laundry Care: % Value 2016-2019

Table 10 NBO Company Shares of Laundry Aids: % Value 2015-2019

Table 11 LBN Brand Shares of Laundry Aids: % Value 2016-2019

Table 12 NBO Company Shares of Laundry Detergents: % Value 2015-2019

Table 13 LBN Brand Shares of Laundry Detergents: % Value 2016-2019

Table 14 Forecast Sales of Laundry Care by Category: Value 2019-2024

Table 15 Forecast Sales of Laundry Care by Category: % Value Growth 2019-2024

# **EXECUTIVE SUMMARY**

Rising disposable incomes and modern lifestyle trends fuel home care sales

Growing focus on rural areas helps international players gain sales share

Online sales fuelled by booming internet and smartphone usage

Shift towards convenient, organic and natural products in urban areas

Growing interest in innovative and higher quality products to fuel value growth

#### MARKET INDICATORS

Table 16 Households 2014-2019

#### MARKET DATA

Table 17 Sales of Home Care by Category: Value 2014-2019

Table 18 Sales of Home Care by Category: % Value Growth 2014-2019



Table 19 NBO Company Shares of Home Care: % Value 2015-2019

Table 20 LBN Brand Shares of Home Care: % Value 2016-2019

Table 21 Penetration of Private Label in Home Care by Category: % Value 2014-2019

Table 22 Distribution of Home Care by Format: % Value 2014-2019

Table 23 Distribution of Home Care by Format and Category: % Value 2019

Table 24 Forecast Sales of Home Care by Category: Value 2019-2024

Table 25 Forecast Sales of Home Care by Category: % Value Growth 2019-2024

SOURCES

Summary 1 Research Sources



#### I would like to order

Product name: Laundry Care in Vietnam

Product link: <a href="https://marketpublishers.com/r/LE4378DB7B4EN.html">https://marketpublishers.com/r/LE4378DB7B4EN.html</a>
Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/LE4378DB7B4EN.html">https://marketpublishers.com/r/LE4378DB7B4EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970