

La Clé des Champs in Alcoholic Drinks (Morocco)

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Date: August 2016

Pages: 3

Price: US\$ 150.00 (Single User License)

ID: LAD69484A8CEN

Abstracts

Chained drinks specialist retailer La Clé des Champs is not expected to expand its outlet coverage in Morocco through the opening of more Nicolas outlets. The company has been cautious in the past because consumer behaviour in Morocco is significantly shaped by religious beliefs. In fact, Moroccans tend to be less keen on shopping for alcohol freely as the country's population comprises mainly Muslims. Moreover, 2015 saw a heavy tax increase on wine, which negatively affected consumer purchasing...

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Contents

Strategic Direction

Key Facts

Summary 1 La Clé des Champs: Key Facts

Operational Indicators

Summary 2 La Clé des Champs: Operational Indicators

Internet Strategy

Company Background

Private Label

Competitive Positioning

Summary 3 La Clé des Champs: Competitive Position 2015



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