

# Juice in Indonesia

<https://marketpublishers.com/r/JEE038F6D7CEN.html>

Date: January 2024

Pages: 30

Price: US\$ 990.00 (Single User License)

ID: JEE038F6D7CEN

## Abstracts

Off-trade volume sales rose robustly for juice in 2023, following a year of strong double-digit growth in 2022. Juice drinks (up to 24% juice) remained the largest member of the overall category and has been leading growth in terms of off-trade volume sales for three consecutive years. It is important to note that sales were sustained largely through the offer of extremely competitive prices when compared to competing products from other soft drinks categories. While many products from other cat...

Euromonitor International's Juice in Indonesia report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2019-2023), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market – be they legislative, distribution, packaging or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: 100% Juice, Coconut and Other Plant Waters, Juice Drinks (up to 24% Juice), Nectars (25-99% Juice).

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Juice market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

## Contents

Juice in Indonesia  
Euromonitor International  
January 2024

### **LIST OF CONTENTS AND TABLES**

JUICE IN INDONESIA  
KEY DATA FINDINGS

### **2023 DEVELOPMENTS**

Volume sales continue to rise in both the off-trade and on-trade in 2023 as players aim to keep prices stable

Tirta Alam Segar stays ahead of the rest in 2023

### **100% JUICE STILL SUFFERS IN THE ON-TRADE**

#### PROSPECTS AND OPPORTUNITIES

Off-trade growth will be modest during the forecast period, with on-trade sales rising faster

Low-price strategies to remain key focus with cup packaging at the fore

On-trade recovery still some way off, while health and wellness trends will support sales

#### CATEGORY DATA

Table 1 Off-trade Sales of Juice by Category: Volume 2018-2023

Table 2 Off-trade Sales of Juice by Category: Value 2018-2023

Table 3 Off-trade Sales of Juice by Category: % Volume Growth 2018-2023

Table 4 Off-trade Sales of Juice by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Off-trade Juice: % Volume 2019-2023

Table 6 LBN Brand Shares of Off-trade Juice: % Volume 2020-2023

Table 7 NBO Company Shares of Off-trade Juice: % Value 2019-2023

Table 8 LBN Brand Shares of Off-trade Juice: % Value 2020-2023

Table 9 Forecast Off-trade Sales of Juice by Category: Volume 2023-2028

Table 10 Forecast Off-trade Sales of Juice by Category: Value 2023-2028

Table 11 Forecast Off-trade Sales of Juice by Category: % Volume Growth 2023-2028

Table 12 Forecast Off-trade Sales of Juice by Category: % Value Growth 2023-2028

#### SOFT DRINKS IN INDONESIA

#### EXECUTIVE SUMMARY

## Soft drinks in 2023: The big picture

### 2023 KEY TRENDS

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for soft drinks?

### MARKET DATA

Table 13 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2018-2023

Table 14 Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2018-2023

Table 15 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2018-2023

Table 16 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2018-2023

Table 17 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: Volume 2022

Table 18 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Category: % Volume 2022

Table 19 Off-trade vs On-trade Sales of Soft Drinks by Category: Value 2022

Table 20 Off-trade vs On-trade Sales of Soft Drinks by Category: % Value 2022

Table 21 Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2018-2023

Table 22 Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2018-2023

Table 23 Off-trade Sales of Soft Drinks by Category: Value 2018-2023

Table 24 Off-trade Sales of Soft Drinks by Category: % Value Growth 2018-2023

Table 25 Sales of Soft Drinks by Total Fountain On-trade: Volume 2018-2023

Table 26 Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2018-2023

Table 27 NBO Company Shares of Total Soft Drinks (RTD): % Volume 2019-2023

Table 28 LBN Brand Shares of Total Soft Drinks (RTD): % Volume 2020-2023

Table 29 NBO Company Shares of On-trade Soft Drinks (RTD): % Volume 2019-2023

Table 30 LBN Brand Shares of On-trade Soft Drinks (RTD): % Volume 2020-2023

Table 31 NBO Company Shares of Off-trade Soft Drinks (RTD): % Volume 2019-2023

Table 32 LBN Brand Shares of Off-trade Soft Drinks (RTD): % Volume 2020-2023

Table 33 NBO Company Shares of Off-trade Soft Drinks: % Value 2019-2023

Table 34 LBN Brand Shares of Off-trade Soft Drinks: % Value 2020-2023

Table 35 Penetration of Private Label in Off-trade Soft Drinks (RTD) by Category: % Volume 2018-2023

Table 36 Penetration of Private Label in Off-trade Soft Drinks by Category: % Value

2018-2023

Table 37 Distribution of Off-trade Soft Drinks (as sold) by Format: % Volume 2018-2023

Table 38 Distribution of Off-trade Soft Drinks (as sold) by Format and Category: % Volume 2023

Table 39 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: Volume 2023-2028

Table 40 Forecast Off-trade vs On-trade Sales of Soft Drinks (RTD) by Channel: % Volume Growth 2023-2028

Table 41 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2023-2028

Table 42 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2023-2028

Table 43 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: Volume 2023-2028

Table 44 Forecast Off-trade Sales of Soft Drinks (RTD) by Category: % Volume Growth 2023-2028

Table 45 Forecast Off-trade Sales of Soft Drinks by Category: Value 2023-2028

Table 46 Forecast Off-trade Sales of Soft Drinks by Category: % Value Growth 2023-2028

Table 47 Forecast Sales of Soft Drinks by Total Fountain On-trade: Volume 2023-2028

Table 48 Forecast Sales of Soft Drinks by Total Fountain On-trade: % Volume Growth 2023-2028

APPENDIX

Fountain sales in Indonesia

DISCLAIMER

SOURCES

Summary 1 Research Sources

## I would like to order

Product name: Juice in Indonesia

Product link: <https://marketpublishers.com/r/JEE038F6D7CEN.html>

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

[info@marketpublishers.com](mailto:info@marketpublishers.com)

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/JEE038F6D7CEN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:  
Last name:  
Email:  
Company:  
Address:  
City:  
Zip code:  
Country:  
Tel:  
Fax:  
Your message:

**\*\*All fields are required**

Customer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970