

Hot Drinks in India

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Abstracts

India boasts a significant demographic, with a youthful population comprising 327 million millennials and 377 million Generation Z individuals. This demographic, combined with widespread and affordable internet access and rapid urbanisation, has cultivated an informed and aspirational consumer base, positioning India as a market of immense potential. However, in 2023, there was a notable decline in demand in rural areas. Unpredictable weather conditions disrupted the supply chain, particularly a...

Euromonitor International's Hot Drinks in India report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they legislative, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Coffee, Other Hot Drinks, Tea.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Hot Drinks market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Hot Drinks in India Euromonitor International February 2024

LIST OF CONTENTS AND TABLES

HOT DRINKS IN INDIA EXECUTIVE SUMMARY Hot drinks in 2023: The big picture

2023 KEY TRENDS

Competitive landscape

Retailing developments

Foodservice vs retail split

What next for hot drinks?

MARKET DATA

Table 1 Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2018-2023 Table 2 Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth 2018-2023 Table 3 Retail Sales of Hot Drinks by Category: Volume 2018-2023 Table 4 Retail Sales of Hot Drinks by Category: Value 2018-2023 Table 5 Retail Sales of Hot Drinks by Category: % Volume Growth 2018-2023 Table 6 Retail Sales of Hot Drinks by Category: % Value Growth 2018-2023 Table 7 Foodservice Sales of Hot Drinks by Category: Volume 2018-2023 Table 8 Foodservice Sales of Hot Drinks by Category: % Volume Growth 2018-2023 Table 9 Total Sales of Hot Drinks by Category: Total Volume 2018-2023 Table 10 Total Sales of Hot Drinks by Category: % Total Volume Growth 2018-2023 Table 11 NBO Company Shares of Hot Drinks: % Retail Value 2019-2023 Table 12 LBN Brand Shares of Hot Drinks: % Retail Value 2020-2023 Table 13 Penetration of Private Label in Hot Drinks by Category: % Retail Value 2018-2023 Table 14 Retail Distribution of Hot Drinks by Format: % Volume 2018-2023 Table 15 Retail Distribution of Hot Drinks by Format and Category: % Volume 2023 Table 16 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Breakdown 2023-2028 Table 17 Forecast Sales of Hot Drinks by Retail vs Foodservice: % Volume Growth

2023-2028 Hot Drinks in India



Table 18 Forecast Retail Sales of Hot Drinks by Category: Volume 2023-2028 Table 19 Forecast Retail Sales of Hot Drinks by Category: Value 2023-2028 Table 20 Forecast Retail Sales of Hot Drinks by Category: % Volume Growth 2023-2028 Table 21 Forecast Retail Sales of Hot Drinks by Category: % Value Growth 2023-2028 Table 22 Forecast Foodservice Sales of Hot Drinks by Category: Volume 2023-2028 Table 23 Forecast Foodservice Sales of Hot Drinks by Category: % Volume Growth 2023-2028 Table 24 Forecast Total Sales of Hot Drinks by Category: Total Volume 2023-2028 Table 25 Forecast Total Sales of Hot Drinks by Category: % Total Volume Growth 2023-2028 DISCLAIMER SOURCES Summary 1 Research Sources TEA IN INDIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Prominent companies focus on hyperlocal strategies to cater to a diverse range of customers

Tea, being an agricultural commodity, faces varied macroeconomic challenges, leading to downtrading

Companies continue to leverage the power of social media for their premium product assortments

PROSPECTS AND OPPORTUNITIES

Hindustan Unilever's new margin model is not received favourably by distributors and may hamper its share

Prominent players focus on health and wellness and newer markets as growth options in the forecast period

Dabur's foray into the tea market bodes well for a category which was beginning to look somewhat consolidated due to a lack of pan-India players

CATEGORY DATA

Table 37 Retail Sales of Tea by Category: Volume 2018-2023

Table 38 Retail Sales of Tea by Category: Value 2018-2023

Table 39 Retail Sales of Tea by Category: % Volume Growth 2018-2023

 Table 40 Retail Sales of Tea by Category: % Value Growth 2018-2023

Table 41 NBO Company Shares of Tea: % Retail Value 2019-2023

Table 42 LBN Brand Shares of Tea: % Retail Value 2020-2023



Table 43 Forecast Retail Sales of Tea by Category: Volume 2023-2028 Table 44 Forecast Retail Sales of Tea by Category: Value 2023-2028 Table 45 Forecast Retail Sales of Tea by Category: % Volume Growth 2023-2028 Table 46 Forecast Retail Sales of Tea by Category: % Value Growth 2023-2028 OTHER HOT DRINKS IN INDIA KEY DATA FINDINGS

2023 DEVELOPMENTS

Companies restructure strategies in response to shifting rural demand dynamics Hindustan Unilever dominates the market on the back of accessibility, product line extension and brand extension

Inflation in agricultural commodities hinders volume growth in the first half of 2023 PROSPECTS AND OPPORTUNITIES

Malnutrition among children is a big opportunity for malt-based other hot drinks There is increased focus on the delicate balance between nutrition and palatability and the need for grounded marketing

CATEGORY DATA

Table 47 Retail Sales of Other Hot Drinks by Category: Volume 2018-2023 Table 48 Retail Sales of Other Hot Drinks by Category: Value 2018-2023 Table 49 Retail Sales of Other Hot Drinks by Category: % Volume Growth 2018-2023 Table 50 Retail Sales of Other Hot Drinks by Category: % Value Growth 2018-2023 Table 51 NBO Company Shares of Other Hot Drinks: % Retail Value 2019-2023 Table 52 LBN Brand Shares of Other Hot Drinks: % Retail Value 2020-2023 Table 53 Forecast Retail Sales of Other Hot Drinks by Category: Volume 2023-2028 Table 54 Forecast Retail Sales of Other Hot Drinks by Category: Value 2023-2028 Table 55 Forecast Retail Sales of Other Hot Drinks by Category: Value 2023-2028 Table 55 Forecast Retail Sales of Other Hot Drinks by Category: Volume Growth 2023-2028

Table 56 Forecast Retail Sales of Other Hot Drinks by Category: % Value Growth2023-2028

COFFEE IN INDIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

A low base coupled with a young demographic drives the consumption of coffee in India Tata Consumer Products focuses solely on premiumisation, whereas Nestl? and Hindustan Unilever take a more holistic approach

Inflation in coffee, an agricultural commodity, continues to hamper demand, mainly in



rural areas

PROSPECTS AND OPPORTUNITIES

Rising caf? culture allows consumers to experiment with flavours and formats, which seeps through the retail business

Easing of inflation is essential for the volume growth of coffee in the forecast period E-commerce will continue to gain ground among channels as the demand for premium and speciality coffee is on the rise

CATEGORY DATA

Table 26 Retail Sales of Coffee by Category: Volume 2018-2023

Table 27 Retail Sales of Coffee by Category: Value 2018-2023

Table 28 Retail Sales of Coffee by Category: % Volume Growth 2018-2023

Table 29 Retail Sales of Coffee by Category: % Value Growth 2018-2023

Table 30 Retail Sales of Fresh Ground Coffee Pods by Hard vs Soft: % Volume 2018-2023

 Table 31 NBO Company Shares of Coffee: % Retail Value 2019-2023

Table 32 LBN Brand Shares of Coffee: % Retail Value 2020-2023

Table 33 Forecast Retail Sales of Coffee by Category: Volume 2023-2028

Table 34 Forecast Retail Sales of Coffee by Category: Value 2023-2028

Table 35 Forecast Retail Sales of Coffee by Category: % Volume Growth 2023-2028

Table 36 Forecast Retail Sales of Coffee by Category: % Value Growth 2023-2028



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