

Home Care in North Macedonia

https://marketpublishers.com/r/HA0D33C81BCEN.html

Date: February 2024

Pages: 56

Price: US\$ 2,650.00 (Single User License)

ID: HA0D33C81BCEN

Abstracts

Overall home care recorded robust current value growth in North Macedonia in 2023, mainly as result of the impact of inflation and substantial unit price rises. In terms of volume sales growth, however, most home care categories saw stagnation or decline in 2023, with local consumers suffering squeezed household budgets and being forced to reprioritise their purchases.

Euromonitor International's Home Care in North Macedonia market report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (historic date range), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they new product developments, packaging innovations, economic/lifestyle influences, distribution or pricing issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Air Care, Bleach, Dishwashing, Home Insecticides, Laundry Care, Polishes, Surface Care, Toilet Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Home Care market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Home Care in North Macedonia Euromonitor International February 2024

LIST OF CONTENTS AND TABLES

HOME CARE IN NORTH MACEDONIA EXECUTIVE SUMMARY
Home care in 2023: The big picture

2023 KEY TRENDS

Competitive landscape
Retailing developments
What next for home care?
MARKET INDICATORS

Table 1 Households 2018-2023

MARKET DATA

Table 2 Sales of Home Care by Category: Value 2018-2023

Table 3 Sales of Home Care by Category: % Value Growth 2018-2023

Table 4 NBO Company Shares of Home Care: % Value 2019-2023

Table 5 LBN Brand Shares of Home Care: % Value 2020-2023

Table 6 Penetration of Private Label in Home Care by Category: % Value 2018-2023

Table 7 Distribution of Home Care by Format: % Value 2018-2023

Table 8 Distribution of Home Care by Format and Category: % Value 2023

Table 9 Forecast Sales of Home Care by Category: Value 2023-2028

Table 10 Forecast Sales of Home Care by Category: % Value Growth 2023-2028

DISCLAIMER

SOURCES

Summary 1 Research Sources
LAUNDRY CARE IN NORTH MACEDONIA
KEY DATA FINDINGS

2023 DEVELOPMENTS

Value sales soar as volume stagnates in 2023 Consumers shift towards compact variants



New product launches continue apace as Procter & Gamble maintains leadership PROSPECTS AND OPPORTUNITIES

Volume sales to rise as current value sales will slow down

Liquid tablet detergents will drive overall growth thanks to new product launches

Persistent decline forecast for bar and hand wash detergents

CATEGORY INDICATORS

Table 11 Household Possession of Washing Machines 2018-2023

CATEGORY DATA

Table 12 Sales of Laundry Care by Category: Value 2018-2023

Table 13 Sales of Laundry Care by Category: % Value Growth 2018-2023

Table 14 Sales of Laundry Aids by Category: Value 2018-2023

Table 15 Sales of Laundry Aids by Category: % Value Growth 2018-2023

Table 16 Sales of Laundry Detergents by Category: Value 2018-2023

Table 17 Sales of Laundry Detergents by Category: % Value Growth 2018-2023

Table 18 NBO Company Shares of Laundry Care: % Value 2019-2023

Table 19 LBN Brand Shares of Laundry Care: % Value 2020-2023

Table 20 NBO Company Shares of Laundry Aids: % Value 2019-2023

Table 21 LBN Brand Shares of Laundry Aids: % Value 2020-2023

Table 22 NBO Company Shares of Laundry Detergents: % Value 2019-2023

Table 23 LBN Brand Shares of Laundry Detergents: % Value 2020-2023

Table 24 Forecast Sales of Laundry Care by Category: Value 2023-2028

Table 25 Forecast Sales of Laundry Care by Category: % Value Growth 2023-2028

DISHWASHING IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Automatic dishwashing tablets sees rapid rises

Dishwashing additives drives overall growth while consumers trade down

Hand dishwashing sees further falls in 2023

PROSPECTS AND OPPORTUNITIES

Shrinking population to undermine volume growth

Automatic dishwashing tablets and dishwashing additives to see rapid rise

Waning demand for automatic dishwashing liquids

CATEGORY INDICATORS

Table 26 Household Possession of Dishwashers 2017-2022

CATEGORY DATA

Table 27 Sales of Dishwashing by Category: Value 2018-2023

Table 28 Sales of Dishwashing by Category: % Value Growth 2018-2023



Table 29 NBO Company Shares of Dishwashing: % Value 2019-2023

Table 30 LBN Brand Shares of Dishwashing: % Value 2020-2023

Table 31 Forecast Sales of Dishwashing by Category: Value 2023-2028

Table 32 Forecast Sales of Dishwashing by Category: % Value Growth 2023-2028

SURFACE CARE IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Surface care sees decline in several subcategories

Growth led by oven cleaners and descalers, with SC Johnson still leading overall category

Decline for wash and wax floor cleaners, while BioActive introduces new products PROSPECTS AND OPPORTUNITIES

Low growth forecast for overall surface care

Standard floor cleaners to rise fastest

Scouring agents will lag behind

CATEGORY DATA

Table 33 Sales of Surface Care by Category: Value 2018-2023

Table 34 Sales of Surface Care by Category: % Value Growth 2018-2023

Table 35 Sales of Home Care Wipes and Floor Cleaning Systems by Category: Value 2018-2023

Table 36 Sales of Home Care Wipes and Floor Cleaning Systems by Category: %

Value Growth 2018-2023

Table 37 NBO Company Shares of Surface Care: % Value 2019-2023

Table 38 LBN Brand Shares of Surface Care: % Value 2020-2023

Table 39 Forecast Sales of Surface Care by Category: Value 2023-2028

Table 40 Forecast Sales of Surface Care by Category: % Value Growth 2023-2028

BLEACH IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Bleach remains on its downward trajectory

Lack of innovation leads to lack of interest in bleach

Few players compete within bleach as Alkaloid leads

PROSPECTS AND OPPORTUNITIES

No hope forecast for bleach as eco-trends will accelerate

Lack of activity to further fuel descent



Alkaloid's continued dominance will remain unchallenged, with current distribution trends continuing

CATEGORY DATA

Table 41 Sales of Bleach: Value 2018-2023

Table 42 Sales of Bleach: % Value Growth 2018-2023

Table 43 NBO Company Shares of Bleach: % Value 2019-2023

Table 44 LBN Brand Shares of Bleach: % Value 2020-2023

Table 45 Forecast Sales of Bleach: Value 2023-2028

Table 46 Forecast Sales of Bleach: % Value Growth 2023-2028

TOILET CARE IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Growth supported by innovation, premiumisation, and e-commerce shift In-cistern devices drives growth

Private label player expands through range of new launches, while The Bolton Group retains overall leadership

PROSPECTS AND OPPORTUNITIES

Growth patterns to continue

In-cistern devices and rim liquids will remain ahead in terms of growth

E-Commerce to see continued expansion

CATEGORY DATA

Table 47 Sales of Toilet Care by Category: Value 2018-2023

Table 48 Sales of Toilet Care by Category: % Value Growth 2018-2023

Table 49 NBO Company Shares of Toilet Care: % Value 2019-2023

Table 50 LBN Brand Shares of Toilet Care: % Value 2020-2023

Table 51 Forecast Sales of Toilet Care by Category: Value 2023-2028

Table 52 Forecast Sales of Toilet Care by Category: % Value Growth 2023-2028

POLISHES IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Economic woes prompt further falls for polishes

Furniture and floor polishes fare better than the rest

Shoe polish remains key driver of decline, while international players dominate overall polishes category

PROSPECTS AND OPPORTUNITIES



Demand for furniture polish will sustain future sales

Construction and expanded spaces to drive demand for furniture polish, as consumers shift focus to eco-friendly products

Persistent decline forecast for shoe polish

CATEGORY DATA

Table 53 Sales of Polishes by Category: Value 2018-2023

Table 54 Sales of Polishes by Category: % Value Growth 2018-2023

Table 55 NBO Company Shares of Polishes: % Value 2019-2023

Table 56 LBN Brand Shares of Polishes: % Value 2020-2023

Table 57 Forecast Sales of Polishes by Category: Value 2023-2028

Table 58 Forecast Sales of Polishes by Category: % Value Growth 2023-2028

AIR CARE IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Air care falls in 2023 as prices rise

Electric air fresheners leads current value growth

Completive landscape remains stable

PROSPECTS AND OPPORTUNITIES

Air care faces difficult forecast period

Electric air fresheners to lead volume growth, with candle air fresheners supported by health trends

Car and gel air fresheners will suffer most, with health trends possible undermining growth more widely

CATEGORY DATA

Table 59 Sales of Air Care by Category: Value 2018-2023

Table 60 Sales of Air Care by Category: % Value Growth 2018-2023

Table 61 NBO Company Shares of Air Care: % Value 2019-2023

Table 62 LBN Brand Shares of Air Care: % Value 2020-2023

Table 63 Forecast Sales of Air Care by Category: Value 2023-2028

Table 64 Forecast Sales of Air Care by Category: % Value Growth 2023-2028

HOME INSECTICIDES IN NORTH MACEDONIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Home insecticides falls in face of financial pressures and rising health and wellness trends



Electric insecticides drives current value growth

SC Johnson remains on top

PROSPECTS AND OPPORTUNITIES

Low growth anticipated for home insecticides

Electric home insecticides will still lead growth

Spray/aerosol insecticides suffers from saturation, and e-commerce sales set to rise

CATEGORY DATA

Table 65 Sales of Home Insecticides by Category: Value 2018-2023

Table 66 Sales of Home Insecticides by Category: % Value Growth 2018-2023

Table 67 NBO Company Shares of Home Insecticides: % Value 2019-2023

Table 68 LBN Brand Shares of Home Insecticides: % Value 2020-2023

Table 69 Forecast Sales of Home Insecticides by Category: Value 2023-2028

Table 70 Forecast Sales of Home Insecticides by Category: % Value Growth 2023-2028



I would like to order

Product name: Home Care in North Macedonia

Product link: https://marketpublishers.com/r/HA0D33C81BCEN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/HA0D33C81BCEN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970