

Henderson & Cía SA (Tienda Inglesa) in Retailing (Uruguay)

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Abstracts

After many years of offers to purchase Tienda Inglesa, the company finally decided to sell 90% of its shares, with the remaining 10% being retained by Henderson's nephew. Henderson claims that, despite the sale, there will be no changes in the company and how it works. Tienda Inglesa is increasing value sales mainly by expanding its private label portfolio and internet retailing and maintained its third place in retailing in 2016.

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