

# **General Merchandise Stores in Thailand**

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## **Abstracts**

Variety stores in Thailand saw positive though slowed growth in terms of current value sales in 2023. The segment was hit hard by the pandemic and its economic fallout; many local consumers remained reluctant to shop from variety stores as they regard several of their products as non-essential. Some variety store outlets, like THB20 stores, for example, are focused on lower-income consumers and this consumer segment has been deeply impacted by the coronavirus crisis, with spending power signific...

Euromonitor International's General Merchandise Stores in Thailand report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Department Stores, Variety Stores.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the General Merchandise Stores market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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2023 DEVELOPMENTS

Variety stores sales slow in 2023 following previous year's robust rebound

Mr DIY proves popular in variety stores, while department stores invest in e-commerce

Premium player MUJI adapts sales channels to broaden reach

PROSPECTS AND OPPORTUNITIES

On-going expansion of e-commerce will hamper growth in variety store value sales as department stores faces threat from specialists

Store-based retailers will pivot towards omnichannel retail

Popularity of Japanese culture will drive revival in Japanese-style variety stores, and department stores will attempt to woo consumers through foodservice

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