

Functional Drinks - Vietnam

https://marketpublishers.com/r/FB1BFDF32EAEN.html Date: May 2010 Pages: 36 Price: US\$ 990.00 (Single User License) ID: FB1BFDF32EAEN

Abstracts

Unlike other soft drink drinks, functional drinks especially sports drinks have a smaller group of targeted consumers. These drinks help the body to speed up water absorption and are best used when needing urgent fluid replacement, therefore, they aim for groups of consumers who have to exercise drastically such as professional sports players or regular exercise takers. Vietnamese people do not have the habit of exercising regularly so sports drinks are not very popular in the country. Energy...

Euromonitor International's Functional Drinks in Vietnam report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data (2005-2009), allowing you to identify the sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market – be they legislative, distribution, packaging or pricing issues. Forecasts to 2014 illustrate how the market is set to change.

Product coverage: Elixirs, Energy Drinks, Sports Drinks

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Soft Drinks industry;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 30 years experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town and Santiago and a network of over 600 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Functional Drinks in Vietnam Euromonitor International May 2010

LIST OF CONTENTS AND TABLES

Executive Summary

Healthy Drinks Become More Popular

Competition Intensifies

Supermarkets/hypermarkets Is the Main Channel of Distribution

Soft Drinks Market To Continue To Grow Significantly Over the Forecast Period

Key Trends and Developments

Healthy Drinks Enjoy Rapid Increase

the Role of Advertising and Marketing Is Becoming More Important

Market Segmentation Creates New Markets and Demand for More New Products

Development of Consumer Foodservice Generating Good Growth for On-trade

Both International and Local Companies Compete Aggressively

Market Data

Table 1 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Channel: Volume 2004-2009

Table 2 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Channel: % Volume Growth 2004-2009

Table 3 Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2004-2009 Table 4 Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2004-2009

Table 5 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Sector: Volume 2009 Table 6 Off-trade vs On-trade Sales of Soft Drinks (as sold) by Sector: % Volume 2009 Table 7 Off-trade vs On-trade Sales of Soft Drinks by Sector: Value 2009 Table 8 Off-trade vs On-trade Sales of Soft Drinks by Sector: % Value 2009 Table 9 Off-trade Sales of Soft Drinks (as sold) by Sector: Volume 2004-2009 Table 10 Off-trade Sales of Soft Drinks (as sold) by Sector: % Volume Growth 2004-2009

Table 11 Off-trade Sales of Soft Drinks by Sector: Value 2004-2009

 Table 12 Off-trade Sales of Soft Drinks by Sector: % Value Growth 2004-2009

Table 13 Company Shares of Off-trade Soft Drinks (as sold) by Volume 2005-2009

 Table 14 Brand Shares of Off-trade Soft Drinks (as sold) by Volume 2006-2009

Table 15 Company Shares of Off-trade Soft Drinks (RTD) by Volume 2005-2009



Table 16 Brand Shares of Off-trade Soft Drinks (RTD) by Volume 2006-2009

Table 17 Company Shares of Off-trade Soft Drinks by Value 2005-2009

Table 18 Brand Shares of Off-trade Soft Drinks by Value 2006-2009

Table 19 Off-trade Sales of Soft Drinks by Sector and Distribution Format: % Analysis 2009

Table 20 Forecast Off-trade vs On-trade Sales of Soft Drinks (as sold) by Channel: Volume 2009-2014

Table 21 Forecast Off-trade vs On-trade Sales of Soft Drinks (as sold) by Channel: % Volume Growth 2009-2014

Table 22 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: Value 2009-2014

Table 23 Forecast Off-trade vs On-trade Sales of Soft Drinks by Channel: % Value Growth 2009-2014

Table 24 Forecast Off-trade Sales of Soft Drinks (as sold) by Sector: Volume 2009-2014

Table 25 Forecast Off-trade Sales of Soft Drinks (as sold) by Sector: % Volume Growth 2009-2014

Table 26 Forecast Off-trade Sales of Soft Drinks by Sector: Value 2009-2014

Table 27 Forecast Off-trade Sales of Soft Drinks by Sector: % Value Growth2009-2014

Appendix

Table 28 Off-trade Sales of Concentrates (RTD) by Subsector: Volume 2004-2009 Table 29 Off-trade Sales of Concentrates (RTD) by Subsector: % Volume Growth 2004-2009

Table 30 Company Shares of Liquid Concentrates (as sold) by Off-trade Volume 2005-2009

Table 31 Brand Shares of Liquid Concentrates (as sold) by Off-trade Volume 2006-2009

Table 32 Company Shares of Concentrates (RTD) by Off-trade Volume 2005-2009 Table 33 Brand Shares of Concentrates (RTD) by Off-trade Volume 2006-2009 Table 34 Forecast Off-trade Sales of Concentrates (RTD) by Subsector: Volume

2009-2014

Table 35 Forecast Off-trade Sales of Concentrates (RTD) by Subsector: % Volume Growth 2009-2014

Fountain Sales in Vietnam

Trends

Definitions

Summary 1 Research Sources Interfood Shareholding Co



Strategic Direction Key Facts Summary 2 Interfood Shareholding Co: Key Facts Summary 3 Interfood Shareholding Co: Operational Indicators **Company Background** Production **Competitive Positioning** Table 36 Summary3 Interfood Shareholding Co: Competitive Position 2009 Saigon Beverages Jsc (tribeco) Strategic Direction Key Facts Summary 4 Saigon Beverages JSC (Tribeco): Key Facts Summary 5 Saigon Beverage JSC (Tribeco): Operational Indicators **Company Background** Production **Competitive Positioning** Summary 6 Saigon Beverage JSC (Tribeco): Competitive Position 2009 Tan Hiep Phat Group Strategic Direction **Key Facts** Summary 7 Tan Hiep Phat Group: Key Facts **Company Background** Production **Competitive Positioning** Summary 8 Tan Hiep Phat Group: Competitive Position 2009 Urc Vietnam Co Ltd Strategic Direction Key Facts Summary 9 URC Vietnam Co Ltd: Key Facts **Company Background** Production **Competitive Positioning** Summary 10 URC Vietnam Co Ltd: Competitive Position 2009 Vietnam Dairy Products Jsc (vinamilk) Strategic Direction **Key Facts** Summary 11 Vietnam Dairy Products JSC: Key Facts Summary 12 Vietnam Dairy Products JSC: Operational Indicators Company Background



Production **Competitive Positioning** Summary 13 Vietnam Dairy Products JSC: Competitive Position 2009 Vinh Hao Mineral Water Co Strategic Direction **Key Facts** Summary 14 Vinh Hao Mineral Water Co: Key Facts **Company Background** Production **Competitive Positioning** Summary 15 Vinh Hao Mineral Water Co: Competitive Position 2009 Headlines Trends **Competitive Landscape** Prospects Category Data Table 37 Still vs Carbonated Functional Drinks % Off-trade Volume 2005-2009 Table 38 Off-trade Sales of Functional Drinks by Subsector: Volume 2004-2009 Table 39 Off-trade Sales of Functional Drinks by Subsector: Value 2004-2009 Table 40 Off-trade Sales of Functional Drinks by Subsector: % Volume Growth 2004-2009 Table 41 Off-trade Sales of Functional Drinks by Subsector: % Value Growth 2004-2009 Table 42 Company Shares of Functional Drinks by Off-trade Volume 2005-2009 Table 43 Brand Shares of Functional Drinks by Off-trade Volume 2006-2009 Table 44 Company Shares of Functional Drinks by Off-trade Value 2005-2009 Table 45 Brand Shares of Functional Drinks by Off-trade Value 2006-2009 Table 46 Forecast Off-trade Sales of Functional Drinks by Subsector: Volume 2009-2014 Table 47 Forecast Off-trade Sales of Functional Drinks by Subsector: Value

2009-2014

Table 48 Forecast Off-trade Sales of Functional Drinks by Subsector: % Volume Growth 2009-2014

Table 49 Forecast Off-trade Sales of Functional Drinks by Subsector: % Value Growth 2009-2014



I would like to order

Product name: Functional Drinks - Vietnam

Product link: <u>https://marketpublishers.com/r/FB1BFDF32EAEN.html</u>

Price: US\$ 990.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/FB1BFDF32EAEN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970