

Eurotorg OOO in Retailing (Belarus)

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Abstracts

Eurotorg aims to retain its position as the leading retailer in Belarus. The company plans to keep opening retail outlets in all regions of Belarus, and work with low margins, to expand further. The 2014 law "On state regulation of trade and public catering in the Republic of Belarus" limits the presence of a grocery retailer by allowing it to have no more than a 20% share of its value sales in any one administrative region. Thus, the player is spreading its outlet presence more evenly in Belaru...

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