

# **E-Commerce in Uruguay**

https://marketpublishers.com/r/EA0279BDAC75EN.html Date: March 2021 Pages: 36 Price: US\$ 990.00 (Single User License) ID: EA0279BDAC75EN

## **Abstracts**

Along with mobile e-commerce, e-commerce is the star performer among retailing in 2020, with current value sales increasing by more than a third. As a result of COVID-19, many consumers switched to online shopping in order to avoid exposure to COVID-19. Also, with several retailers obliged to close, they focused on online sales instead, in order to keep money coming in. However, many retailers were not prepared for the sudden surge in online demand. The Chamber of Commerce and Services stepped i...

Euromonitor International's E-Commerce in Uruguay report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Product coverage:** Cross-border E-Commerce, E-Commerce by Product Category, Mobile E-Commerce.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the E-Commerce market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



### Contents

**KEY DATA FINDINGS 2020 IMPACT** Online marketplace Mercado Libre one of main beneficiaries from e-commerce surge Beyond third-party merchants, grocery retailer Henderson & C?a (Tienda Inglesa) leads e-commerce in value share in 2020 Mercado Libre and other third-part merchants combined hold largest e-commerce value share in 2019 RECOVERY AND OPPORTUNITIES Value sales will triple by 2025 Retailers continue to develop multichannel experience for consumers Webrooming develops as consumer shopping patterns evolve CHANNEL DATA Table 1 E-Commerce by Channel and Category: Value 2015-2020 Table 2 E-Commerce by Channel and Category: % Value Growth 2015-2020 Table 3 E-Commerce GBO Company Shares: % Value 2016-2020 Table 4 E-Commerce GBN Brand Shares: % Value 2017-2020 Table 5 Forecast E-Commerce by Channel and Category: Value 2020-2025 Table 6 Forecast E-Commerce by Channel and Category: % Value Growth 2020-2025 EXECUTIVE SUMMARY COVID-19 impact on retailing COVID-19 country impact Less visitors from Brazil and Argentina impact value sales Argentinian currency devaluation makes Uruguayan products more expensive What next for retailing? **OPERATING ENVIRONMENT** Informal retailing **Opening hours** Summary 1 Standard Opening Hours by Channel Type 2019 Physical retail landscape Cash and carry Seasonality Navidad (Christmas) Vuelta a Clases (Back to School) Payments and delivery Emerging business models MARKET DATA Table 7 Sales in Retailing by Store-based vs Non-Store: Value 2015-2020



Table 8 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2015-2020 Table 9 Sales in Store-Based Retailing by Channel: Value 2015-2020 Table 10 Sales in Store-Based Retailing by Channel: % Value Growth 2015-2020 Table 11 Store-Based Retailing Outlets by Channel: Units 2015-2020 Table 12 Store-Based Retailing Outlets by Channel: % Unit Growth 2015-2020 Table 13 Sales in Non-Store Retailing by Channel: Value 2015-2020 Table 14 Sales in Non-Store Retailing by Channel: % Value Growth 2015-2020 Table 15 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2015-2020 Table 16 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2015-2020 Table 17 Sales in Non-Grocery Specialists by Channel: Value 2015-2020 Table 18 Sales in Non-Grocery Specialists by Channel: % Value Growth 2015-2020 Table 19 Non-Grocery Specialists Outlets by Channel: Units 2015-2020 Table 20 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2015-2020 Table 21 Retailing GBO Company Shares: % Value 2016-2020 Table 22 Retailing GBN Brand Shares: % Value 2017-2020 Table 23 Store-based Retailing GBO Company Shares: % Value 2016-2020 Table 24 Store-based Retailing GBN Brand Shares: % Value 2017-2020 Table 25 Store-based Retailing LBN Brand Shares: Outlets 2017-2020 Table 26 Non-Store Retailing GBO Company Shares: % Value 2016-2020 Table 27 Non-Store Retailing GBN Brand Shares: % Value 2017-2020 Table 28 Non-Grocery Specialists GBO Company Shares: % Value 2016-2020 Table 29 Non-Grocery Specialists GBN Brand Shares: % Value 2017-2020 Table 30 Non-Grocery Specialists LBN Brand Shares: Outlets 2017-2020 Table 31 Non-Grocery Specialists LBN Brand Shares: Selling Space 2017-2020 Table 32 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2020-2025 Table 33 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2020-2025 Table 34 Forecast Sales in Store-Based Retailing by Channel: Value 2020-2025 Table 35 Forecast Sales in Store-Based Retailing by Channel: % Value Growth 2020-2025 Table 36 Forecast Store-Based Retailing Outlets by Channel: Units 2020-2025 Table 37 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2020-2025 Table 38 Forecast Sales in Non-Store Retailing by Channel: Value 2020-2025 Table 39 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2020-2025

Table 40 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space2020-2025

Table 41 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space:



% Growth 2020-2025

Table 42 Forecast Sales in Non-Grocery Specialists by Channel: Value 2020-2025 Table 43 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2020-2025

Table 44 Forecast Non-Grocery Specialists Outlets by Channel: Units 2020-2025 Table 45 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2020-2025

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