

E-Commerce in Estonia

https://marketpublishers.com/r/E63031FEA0C6EN.html Date: March 2021 Pages: 40 Price: US\$ 990.00 (Single User License) ID: E63031FEA0C6EN

Abstracts

E-commerce has been the main beneficiary of the pandemic in Estonia in 2020, with sales seeing a rapid rise in growth. The temporary shutdown of non-essential retail outlets in March has driven many more consumers than usual online. This has widened the online consumer base, but even after the relaxation of some early lockdown measures, consumers have stayed, partly because of the convenience of the channel, but also because ongoing social distancing measures and mask mandates are a disincentive...

Euromonitor International's E-Commerce in Estonia report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Cross-border E-Commerce, E-Commerce by Product Category, Mobile E-Commerce.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the E-Commerce market;



Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

KEY DATA FINDINGS 2020 IMPACT Lockdown, anxiety, other restrictions lift e-commerce sales Acceleration supported by Estonia's digital infrastructure, local players emerge strongly Grocery coverage grows thanks to crisis, still room for improvement **RECOVERY AND OPPORTUNITIES** Strong local industry will see growth, but foreign threats emerging Rush back to stores post-lockdown and experiential improvements may slow ecommerce in short term Strong opportunities in retail innovation CHANNEL DATA Table 1 E-Commerce by Channel and Category: Value 2015-2020 Table 2 E-Commerce by Channel and Category: % Value Growth 2015-2020 Table 3 E-Commerce GBO Company Shares: % Value 2016-2020 Table 4 E-Commerce GBN Brand Shares: % Value 2017-2020 Table 5 Forecast E-Commerce by Channel and Category: Value 2020-2025 Table 6 Forecast E-Commerce by Channel and Category: % Value Growth 2020-2025 EXECUTIVE SUMMARY COVID-19 impact on retailing COVID-19 country impact Convenience, sustainability helping shape retail models Discounters finally set to arrive in Estonia What next for retailing? **OPERATING ENVIRONMENT** Informal retailing **Opening hours** Summary 1 Standard Opening Hours by Channel Type 2019 Physical retail landscape Cash and carry Seasonality Christmas Midsummer Festival Payments and delivery Emerging business models MARKET DATA Table 7 Sales in Retailing by Store-based vs Non-Store: Value 2015-2020

Table 8 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2015-2020



Table 9 Sales in Store-Based Retailing by Channel: Value 2015-2020 Table 10 Sales in Store-Based Retailing by Channel: % Value Growth 2015-2020 Table 11 Store-Based Retailing Outlets by Channel: Units 2015-2020 Table 12 Store-Based Retailing Outlets by Channel: % Unit Growth 2015-2020 Table 13 Sales in Non-Store Retailing by Channel: Value 2015-2020 Table 14 Sales in Non-Store Retailing by Channel: % Value Growth 2015-2020 Table 15 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2015-2020 Table 16 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2015-2020 Table 17 Sales in Non-Grocery Specialists by Channel: Value 2015-2020 Table 18 Sales in Non-Grocery Specialists by Channel: % Value Growth 2015-2020 Table 19 Non-Grocery Specialists Outlets by Channel: Units 2015-2020 Table 20 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2015-2020 Table 21 Retailing GBO Company Shares: % Value 2016-2020 Table 22 Retailing GBN Brand Shares: % Value 2017-2020 Table 23 Store-based Retailing GBO Company Shares: % Value 2016-2020 Table 24 Store-based Retailing GBN Brand Shares: % Value 2017-2020 Table 25 Store-based Retailing LBN Brand Shares: Outlets 2017-2020 Table 26 Non-Store Retailing GBO Company Shares: % Value 2016-2020 Table 27 Non-Store Retailing GBN Brand Shares: % Value 2017-2020 Table 28 Non-Grocery Specialists GBO Company Shares: % Value 2016-2020 Table 29 Non-Grocery Specialists GBN Brand Shares: % Value 2017-2020 Table 30 Non-Grocery Specialists LBN Brand Shares: Outlets 2017-2020 Table 31 Non-Grocery Specialists LBN Brand Shares: Selling Space 2017-2020 Table 32 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2020-2025 Table 33 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2020-2025 Table 34 Forecast Sales in Store-Based Retailing by Channel: Value 2020-2025 Table 35 Forecast Sales in Store-Based Retailing by Channel: % Value Growth 2020-2025 Table 36 Forecast Store-Based Retailing Outlets by Channel: Units 2020-2025 Table 37 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2020-2025 Table 38 Forecast Sales in Non-Store Retailing by Channel: Value 2020-2025 Table 39 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2020-2025 Table 40 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space

Table 41 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2020-2025

2020-2025



Table 42 Forecast Sales in Non-Grocery Specialists by Channel: Value 2020-2025 Table 43 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2020-2025

Table 44 Forecast Non-Grocery Specialists Outlets by Channel: Units 2020-2025 Table 45 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2020-2025 DISCLAIMER GLOBAL MACROECONOMIC ENVIRONMENT GLOBAL INDUSTRY ENVIRONMENT SOURCES Summary 2 Research Sources



I would like to order

Product name: E-Commerce in Estonia

Product link: https://marketpublishers.com/r/E63031FEA0C6EN.html

Price: US\$ 990.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/E63031FEA0C6EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970