

E-Commerce in Brazil

<https://marketpublishers.com/r/E587501E2960EN.html>

Date: February 2021

Pages: 57

Price: US\$ 990.00 (Single User License)

ID: E587501E2960EN

Abstracts

Third-party merchants remained the leading players in e-commerce in Brazil during 2020. Moreover, the country's leading online marketplaces MercadoLibre and Americanas remained the main drivers of sales growth in e-commerce during the year. This is mainly because few of the country's leading store-based retailers have an online presence via their own branded websites, which means that many of them chose to join online marketplaces to start selling goods online as the COVID-19 pandemic created ba...

Euromonitor International's E-Commerce in Brazil report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Cross-border E-Commerce, E-Commerce by Product Category, Mobile E-Commerce.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the E-Commerce market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Contents

E-COMMERCE IN BRAZIL

KEY DATA FINDINGS

2020 IMPACT

Third-party merchants remain the leading players in e-commerce

Magazine Luiza is the leading non-third-party merchant e-commerce player

Logistics issues and fraud continue to plague e-commerce as demand increases

RECOVERY AND OPPORTUNITIES

WhatsApp and other social messaging apps likely to continue developing

Omni-channel retailing likely to emerge as the future of e-commerce in Brazil

Creative approach to online payments to prove crucial to the development of e-commerce

CHANNEL DATA

Table 1 E-Commerce by Channel and Category: Value 2015-2020

Table 2 E-Commerce by Channel and Category: % Value Growth 2015-2020

Table 3 E-Commerce GBO Company Shares: % Value 2016-2020

Table 4 E-Commerce GBN Brand Shares: % Value 2017-2020

Table 5 Forecast E-Commerce by Channel and Category: Value 2020-2025

Table 6 Forecast E-Commerce by Channel and Category: % Value Growth 2020-2025

RETAILING IN BRAZIL

EXECUTIVE SUMMARY

COVID-19 impact on retailing

COVID-19 country impact

The launch of the PIX national payment system set to spur growth in e-commerce

The predominance of shopping centres in national life tested by COVID-19 situation

What next for retailing?

OPERATING ENVIRONMENT

Informal retailing

Opening hours

Summary 1 Standard Opening Hours by Channel Type 2019

Physical retail landscape

Cash and carry

Table 7 Cash and Carry Sales: Value 2015-2020

Seasonality

Semana do Brasil (Brazil Week)

Christmas

Back to School

Summer

Carnival

Mother's Day

Children's Day

Black Friday and Cyber Monday

Payments and delivery

Emerging business models

MARKET DATA

Table 8 Sales in Retailing by Store-based vs Non-Store: Value 2015-2020

Table 9 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2015-2020

Table 10 Sales in Store-based Retailing by Channel: Value 2015-2020

Table 11 Sales in Store-based Retailing by Channel: % Value Growth 2015-2020

Table 12 Store-based Retailing Outlets by Channel: Units 2015-2020

Table 13 Store-based Retailing Outlets by Channel: % Unit Growth 2015-2020

Table 14 Sales in Non-Store Retailing by Channel: Value 2015-2020

Table 15 Sales in Non-Store Retailing by Channel: % Value Growth 2015-2020

Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space 2015-2020

Table 17 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2015-2020

Table 18 Sales in Grocery Retailers by Channel: Value 2015-2020

Table 19 Sales in Grocery Retailers by Channel: % Value Growth 2015-2020

Table 20 Grocery Retailers Outlets by Channel: Units 2015-2020

Table 21 Grocery Retailers Outlets by Channel: % Unit Growth 2015-2020

Table 22 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2015-2020

Table 23 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2015-2020

Table 24 Sales in Non-Grocery Specialists by Channel: Value 2015-2020

Table 25 Sales in Non-Grocery Specialists by Channel: % Value Growth 2015-2020

Table 26 Non-Grocery Specialists Outlets by Channel: Units 2015-2020

Table 27 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2015-2020

Table 28 Mixed Retailers: Value Sales, Outlets and Selling Space 2015-2020

Table 29 Mixed Retailers: Value Sales, Outlets and Selling Space: % Growth 2015-2020

Table 30 Sales in Mixed Retailers by Channel: Value 2015-2020

Table 31 Sales in Mixed Retailers by Channel: % Value Growth 2015-2020

Table 32 Mixed Retailers Outlets by Channel: Units 2015-2020

Table 33 Mixed Retailers Outlets by Channel: % Unit Growth 2015-2020

Table 34 Retailing GBO Company Shares: % Value 2016-2020

Table 35 Retailing GBN Brand Shares: % Value 2017-2020

Table 36 Store-based Retailing GBO Company Shares: % Value 2016-2020

- Table 37 Store-based Retailing GBN Brand Shares: % Value 2017-2020
- Table 38 Store-based Retailing LBN Brand Shares: Outlets 2017-2020
- Table 39 Non-Store Retailing GBO Company Shares: % Value 2016-2020
- Table 40 Non-Store Retailing GBN Brand Shares: % Value 2017-2020
- Table 41 Grocery Retailers GBO Company Shares: % Value 2016-2020
- Table 42 Grocery Retailers GBN Brand Shares: % Value 2017-2020
- Table 43 Grocery Retailers LBN Brand Shares: Outlets 2017-2020
- Table 44 Grocery Retailers LBN Brand Shares: Selling Space 2017-2020
- Table 45 Non-Grocery Specialists GBO Company Shares: % Value 2016-2020
- Table 46 Non-Grocery Specialists GBN Brand Shares: % Value 2017-2020
- Table 47 Non-Grocery Specialists LBN Brand Shares: Outlets 2017-2020
- Table 48 Non-Grocery Specialists LBN Brand Shares: Selling Space 2017-2020
- Table 49 Mixed Retailers GBO Company Shares: % Value 2016-2020
- Table 50 Mixed Retailers GBN Brand Shares: % Value 2017-2020
- Table 51 Mixed Retailers LBN Brand Shares: Outlets 2017-2020
- Table 52 Mixed Retailers LBN Brand Shares: Selling Space 2017-2020
- Table 53 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2020-2025
- Table 54 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2020-2025
- Table 55 Forecast Sales in Store-based Retailing by Channel: Value 2020-2025
- Table 56 Forecast Sales in Store-based Retailing by Channel: % Value Growth 2020-2025
- Table 57 Forecast Store-based Retailing Outlets by Channel: Units 2020-2025
- Table 58 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2020-2025
- Table 59 Forecast Sales in Non-Store Retailing by Channel: Value 2020-2025
- Table 60 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2020-2025
- Table 61 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2020-2025
- Table 62 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2020-2025
- Table 63 Forecast Sales in Grocery Retailers by Channel: Value 2020-2025
- Table 64 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2020-2025
- Table 65 Forecast Grocery Retailers Outlets by Channel: Units 2020-2025
- Table 66 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2020-2025
- Table 67 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2020-2025
- Table 68 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2020-2025

Table 69 Forecast Sales in Non-Grocery Specialists by Channel: Value 2020-2025

Table 70 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2020-2025

Table 71 Forecast Non-Grocery Specialists Outlets by Channel: Units 2020-2025

Table 72 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2020-2025

Table 73 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space 2020-2025

Table 74 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2020-2025

Table 75 Forecast Sales in Mixed Retailers by Channel: Value 2020-2025

Table 76 Forecast Sales in Mixed Retailers by Channel: % Value Growth 2020-2025

Table 77 Forecast Mixed Retailers Outlets by Channel: Units 2020-2025

Table 78 Forecast Mixed Retailers Outlets by Channel: % Unit Growth 2020-2025

DISCLAIMER

GLOBAL MACROECONOMIC ENVIRONMENT

GLOBAL INDUSTRY ENVIRONMENT

SOURCES

Summary 2 Research Sources

I would like to order

Product name: E-Commerce in Brazil

Product link: <https://marketpublishers.com/r/E587501E2960EN.html>

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/E587501E2960EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970