

E-Commerce (Goods) in Vietnam

<https://marketpublishers.com/r/EC5695285183EN.html>

Date: February 2022

Pages: 49

Price: US\$ 990.00 (Single User License)

ID: EC5695285183EN

Abstracts

The arrival of COVID-19 caused Vietnamese e-commerce to accelerate in 2020 and this continued in 2021. Due to the repetitive lockdowns and ongoing social distancing, many more consumers have been doing their shopping online. In 2021, current value sales rose by nearly a third in the channel, boosted by the convenience factor as well as lower viral transmission risk compared with shopping in a physical store. Unsurprisingly, food and drink e-commerce recorded the greatest jump in sales, though th...

Euromonitor International's E-Commerce (Goods) in Vietnam report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Cross-Border E-Commerce (Goods), E-Commerce (Goods) by Product Category, Mobile E-Commerce (Goods).

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the E-Commerce (Goods) market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Contents

E-COMMERCE (GOODS) IN VIETNAM

KEY DATA FINDINGS

2021 DEVELOPMENTS

Boom in e-commerce as pandemic keeps consumers indoors

Apparel and footwear increasing its online share

Amongst e-commerce players, Shopee gains most in value share

PROSPECTS AND OPPORTUNITIES

Vietnam being primed for long-term e-commerce growth

Third party payment services modernise e-commerce transactions in Vietnam

Omnichannel strategy on the rise in Vietnam

CHANNEL DATA

Table 1 E-Commerce (Goods) by Channel and Category: Value 2016-2021

Table 2 E-Commerce (Goods) by Channel and Category: % Value Growth 2016-2021

Table 3 E-Commerce (Goods) GBO Company Shares: % Value 2017-2021

Table 4 E-Commerce (Goods) GBN Brand Shares: % Value 2018-2021

Table 5 Forecast E-Commerce (Goods) by Channel and Category: Value 2021-2026

Table 6 Forecast E-Commerce (Goods) by Channel and Category: % Value Growth 2021-2026

RETAILING IN VIETNAM

EXECUTIVE SUMMARY

Retailing in 2021: The big picture

Players rely on e-commerce to increase sales

Omnichannel strategy is key to success for the big players

What next for retailing?

OPERATING ENVIRONMENT

Informal retailing

Opening hours

Summary 1 Standard Opening Hours by Channel Type 2021

Physical retail landscape

Cash and carry

Seasonality

Vietnamese Lunar New Year (Tet)

Black Friday

Payments

Emerging business models

MARKET DATA

Table 7 Sales in Retailing by Store-based vs Non-Store: Value 2016-2021

Table 8 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2016-2021

Table 9 Sales in Store-based Retailing by Channel: Value 2016-2021

Table 10 Sales in Store-based Retailing by Channel: % Value Growth 2016-2021

Table 11 Store-based Retailing Outlets by Channel: Units 2016-2021

Table 12 Store-based Retailing Outlets by Channel: % Unit Growth 2016-2021

Table 13 Sales in Non-Store Retailing by Channel: Value 2016-2021

Table 14 Sales in Non-Store Retailing by Channel: % Value Growth 2016-2021

Table 15 Grocery Retailers: Value Sales, Outlets and Selling Space 2016-2021

Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 17 Sales in Grocery Retailers by Channel: Value 2016-2021

Table 18 Sales in Grocery Retailers by Channel: % Value Growth 2016-2021

Table 19 Grocery Retailers Outlets by Channel: Units 2016-2021

Table 20 Grocery Retailers Outlets by Channel: % Unit Growth 2016-2021

Table 21 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2016-2021

Table 22 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 23 Sales in Non-Grocery Specialists by Channel: Value 2016-2021

Table 24 Sales in Non-Grocery Specialists by Channel: % Value Growth 2016-2021

Table 25 Non-Grocery Specialists Outlets by Channel: Units 2016-2021

Table 26 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2016-2021

Table 27 Mixed Retailers: Value Sales, Outlets and Selling Space 2016-2021

Table 28 Mixed Retailers: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 29 Sales in Mixed Retailers by Channel: Value 2016-2021

Table 30 Sales in Mixed Retailers by Channel: % Value Growth 2016-2021

Table 31 Mixed Retailers Outlets by Channel: Units 2016-2021

Table 32 Mixed Retailers Outlets by Channel: % Unit Growth 2016-2021

Table 33 Retailing GBO Company Shares: % Value 2017-2021

Table 34 Retailing GBN Brand Shares: % Value 2018-2021

Table 35 Store-based Retailing GBO Company Shares: % Value 2017-2021

Table 36 Store-based Retailing GBN Brand Shares: % Value 2018-2021

Table 37 Store-based Retailing LBN Brand Shares: Outlets 2018-2021

Table 38 Non-Store Retailing GBO Company Shares: % Value 2017-2021

Table 39 Non-Store Retailing GBN Brand Shares: % Value 2018-2021

Table 40 Grocery Retailers GBO Company Shares: % Value 2017-2021

Table 41 Grocery Retailers GBN Brand Shares: % Value 2018-2021

Table 42 Grocery Retailers LBN Brand Shares: Outlets 2018-2021

Table 43 Grocery Retailers LBN Brand Shares: Selling Space 2018-2021

- Table 44 Non-Grocery Specialists GBO Company Shares: % Value 2017-2021
- Table 45 Non-Grocery Specialists GBN Brand Shares: % Value 2018-2021
- Table 46 Non-Grocery Specialists LBN Brand Shares: Outlets 2018-2021
- Table 47 Non-Grocery Specialists LBN Brand Shares: Selling Space 2018-2021
- Table 48 Mixed Retailers GBO Company Shares: % Value 2017-2021
- Table 49 Mixed Retailers GBN Brand Shares: % Value 2018-2021
- Table 50 Mixed Retailers LBN Brand Shares: Outlets 2018-2021
- Table 51 Mixed Retailers LBN Brand Shares: Selling Space 2018-2021
- Table 52 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2021-2026
- Table 53 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2021-2026
- Table 54 Forecast Sales in Store-based Retailing by Channel: Value 2021-2026
- Table 55 Forecast Sales in Store-based Retailing by Channel: % Value Growth 2021-2026
- Table 56 Forecast Store-based Retailing Outlets by Channel: Units 2021-2026
- Table 57 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2021-2026
- Table 58 Forecast Sales in Non-Store Retailing by Channel: Value 2021-2026
- Table 59 Forecast Sales in Non-Store Retailing by Channel: % Value Growth 2021-2026
- Table 60 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026
- Table 61 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026
- Table 62 Forecast Sales in Grocery Retailers by Channel: Value 2021-2026
- Table 63 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2021-2026
- Table 64 Forecast Grocery Retailers Outlets by Channel: Units 2021-2026
- Table 65 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2021-2026
- Table 66 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2021-2026
- Table 67 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026
- Table 68 Forecast Sales in Non-Grocery Specialists by Channel: Value 2021-2026
- Table 69 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2021-2026
- Table 70 Forecast Non-Grocery Specialists Outlets by Channel: Units 2021-2026
- Table 71 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2021-2026
- Table 72 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space 2021-2026
- Table 73 Mixed Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth

2021-2026

Table 74 Forecast Sales in Mixed Retailers by Channel: Value 2021-2026

Table 75 Forecast Sales in Mixed Retailers by Channel: % Value Growth 2021-2026

Table 76 Forecast Mixed Retailers Outlets by Channel: Units 2021-2026

Table 77 Forecast Mixed Retailers Outlets by Channel: % Unit Growth 2021-2026

DISCLAIMER

SOURCES

Summary 2 Research Sources

I would like to order

Product name: E-Commerce (Goods) in Vietnam

Product link: <https://marketpublishers.com/r/EC5695285183EN.html>

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <https://marketpublishers.com/r/EC5695285183EN.html>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:
Last name:
Email:
Company:
Address:
City:
Zip code:
Country:
Tel:
Fax:
Your message:

****All fields are required**

Customer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <https://marketpublishers.com/docs/terms.html>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970