

# E-Commerce (Goods) in Lithuania

https://marketpublishers.com/r/EDD15C4A4A86EN.html

Date: April 2022

Pages: 38

Price: US\$ 990.00 (Single User License)

ID: EDD15C4A4A86EN

### **Abstracts**

COVID-19 boosted e-commerce value sales, recording double-digit growth in 2020, with this trend continuing in 2021. During the lockdown, e-commerce was the only channel available for retailers across product areas to continue to operate their businesses and remain in contact with customers. At the same time this was also when consumers were driven to start using e-commerce platforms for shopping. Consequently, many new consumers were introduced to online shopping, while others increased their nu...

Euromonitor International's E-Commerce (Goods) in Lithuania report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Product coverage:** Cross-Border E-Commerce (Goods), E-Commerce (Goods) by Product Category, Mobile E-Commerce (Goods).

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the E-Commerce (Goods) market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



### **Contents**

E-COMMERCE (GOODS) IN LITHUANIA

**KEY DATA FINDINGS** 

2021 DEVELOPMENTS

E-commerce continues to benefit from pandemic during 2021

Retailers start live streaming via social platforms, boosting e-commerce sales in 2021

More older people start using e-commerce during 2021

PROSPECTS AND OPPORTUNITIES

E-commerce sales likely to rise over the forecast period as more retailers adopt omnichannel business model

Competition set to increase as more international players enter Lithuania during the forecast period

Room for retailers' e-commerce capabilities to expand over the forecast period CHANNEL DATA

Table 1 E-Commerce (Goods) by Channel and Category: Value 2016-2021

Table 2 E-Commerce (Goods) by Channel and Category: % Value Growth 2016-2021

Table 3 E-Commerce (Goods) GBO Company Shares: % Value 2017-2021

Table 4 E-Commerce (Goods) GBN Brand Shares: % Value 2018-2021

Table 5 Forecast E-Commerce (Goods) by Channel and Category: Value 2021-2026

Table 6 Forecast E-Commerce (Goods) by Channel and Category: % Value Growth

2021-2026

RETAILING IN LITHUANIA

**EXECUTIVE SUMMARY** 

Retailing in 2021: The big picture

Retailers invest in e-commerce capabilities to gain more customers in 2021

Delivery services sharpened in 2021

What next for retailing?

OPERATING ENVIRONMENT

Informal retailing

Opening hours

Summary 1 Standard Opening Hours by Channel Type 2021

Physical retail landscape

Cash and carry

Seasonality

Christmas

Easter

**Payments** 

Delivery and collections



## Emerging business models

#### MARKET DATA

Table 7 Sales in Retailing by Store-based vs Non-Store: Value 2016-2021

Table 8 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2016-2021

Table 9 Sales in Store-Based Retailing by Channel: Value 2016-2021

Table 10 Sales in Store-Based Retailing by Channel: % Value Growth 2016-2021

Table 11 Store-Based Retailing Outlets by Channel: Units 2016-2021

Table 12 Store-Based Retailing Outlets by Channel: % Unit Growth 2016-2021

Table 13 Sales in Non-Store Retailing by Channel: Value 2016-2021

Table 14 Sales in Non-Store Retailing by Channel: % Value Growth 2016-2021

Table 15 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2016-2021

Table 16 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2016-2021

Table 17 Sales in Non-Grocery Specialists by Channel: Value 2016-2021

Table 18 Sales in Non-Grocery Specialists by Channel: % Value Growth 2016-2021

Table 19 Non-Grocery Specialists Outlets by Channel: Units 2016-2021

Table 20 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2016-2021

Table 21 Retailing GBO Company Shares: % Value 2017-2021

Table 22 Retailing GBN Brand Shares: % Value 2018-2021

Table 23 Store-based Retailing GBO Company Shares: % Value 2017-2021

Table 24 Store-based Retailing GBN Brand Shares: % Value 2018-2021

Table 25 Store-based Retailing LBN Brand Shares: Outlets 2018-2021

Table 26 Non-Store Retailing GBO Company Shares: % Value 2017-2021

Table 27 Non-Store Retailing GBN Brand Shares: % Value 2018-2021

Table 28 Non-Grocery Specialists GBO Company Shares: % Value 2017-2021

Table 29 Non-Grocery Specialists GBN Brand Shares: % Value 2018-2021

Table 30 Non-Grocery Specialists LBN Brand Shares: Outlets 2018-2021

Table 31 Non-Grocery Specialists LBN Brand Shares: Selling Space 2018-2021

Table 32 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2021-2026

Table 33 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2021-2026

Table 34 Forecast Sales in Store-Based Retailing by Channel: Value 2021-2026

Table 35 Forecast Sales in Store-Based Retailing by Channel: % Value Growth 2021-2026

Table 36 Forecast Store-Based Retailing Outlets by Channel: Units 2021-2026

Table 37 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2021-2026

Table 38 Forecast Sales in Non-Store Retailing by Channel: Value 2021-2026

Table 39 Forecast Sales in Non-Store Retailing by Channel: % Value Growth

2021-2026



Table 40 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2021-2026

Table 41 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026

Table 42 Forecast Sales in Non-Grocery Specialists by Channel: Value 2021-2026 Table 43 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2021-2026

Table 44 Forecast Non-Grocery Specialists Outlets by Channel: Units 2021-2026 Table 45 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2021-2026

DISCLAIMER SOURCES

Summary 2 Research Sources



### I would like to order

Product name: E-Commerce (Goods) in Lithuania

Product link: https://marketpublishers.com/r/EDD15C4A4A86EN.html

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/EDD15C4A4A86EN.html">https://marketpublishers.com/r/EDD15C4A4A86EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970