

E-Commerce (Goods) in Azerbaijan

https://marketpublishers.com/r/ED96A6D5C72FEN.html Date: April 2022 Pages: 36 Price: US\$ 990.00 (Single User License) ID: ED96A6D5C72FEN

Abstracts

The Coronavirus (COVID-19) pandemic fuelled e-commerce growth in Azerbaijan. Lockdown and other restrictions on consumer movement, remote working, few opportunities for social interaction and the closure of non-essential retailers saw consumers look for alternatives to store-based retailers. E-commerce also benefited as it was perceived as a convenient and safer shopping option during the pandemic. However, the online infrastructure is weak and the penetration of e-commerce is low in the country...

Euromonitor International's E-Commerce (Goods) in Azerbaijan report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Cross-Border E-Commerce (Goods), E-Commerce (Goods) by Product Category, Mobile E-Commerce (Goods).

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the E-Commerce (Goods) market;



Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

E-COMMERCE (GOODS) IN AZERBAIJAN

KEY DATA FINDINGS

2021 DEVELOPMENTS

Fast growth from a low base as the e-commerce infrastructure remains weak

Cultural preference for purchasing food and drink in person hinders shift to e-commerce for groceries

The government looks to legislation and monitoring to exert some control on ecommerce development

PROSPECTS AND OPPORTUNITIES

Fast growth anticipated although there remain many obstacles to stronger development Manufacturers and retailers need to do more to sell e-commerce to consumers Demographic changes offer growth opportunities for e-commerce CHANNEL DATA

Table 1 E-Commerce (Goods) by Channel and Category: Value 2016-2021

Table 2 E-Commerce (Goods) by Channel and Category: % Value Growth 2016-2021

Table 3 E-Commerce (Goods) GBO Company Shares: % Value 2017-2021

Table 4 E-Commerce (Goods) GBN Brand Shares: % Value 2018-2021

Table 5 Forecast E-Commerce (Goods) by Channel and Category: Value 2021-2026

Table 6 Forecast E-Commerce (Goods) by Channel and Category: % Value Growth2021-2026

RETAILING IN AZERBAIJAN

EXECUTIVE SUMMARY

Retailing in 2021: The big picture

International marketplaces drive development and growth in e-commerce

International brands enter and expand in Azerbaijan, although penetration remains low

in store-based retailing

What next for retailing?

OPERATING ENVIRONMENT

Informal retailing

Opening hours

Summary 1 Standard Opening Hours by Channel Type 2021

Physical retail landscape

Cash and carry

Seasonality

Ramadan Bayram

Novruz

Payments

E-Commerce (Goods) in Azerbaijan



Delivery and collections Emerging business models MARKET DATA Table 7 Sales in Retailing by Store-based vs Non-Store: Value 2016-2021 Table 8 Sales in Retailing by Store-based vs Non-Store: % Value Growth 2016-2021 Table 9 Sales in Store-Based Retailing by Channel: Value 2016-2021 Table 10 Sales in Store-Based Retailing by Channel: % Value Growth 2016-2021 Table 11 Store-Based Retailing Outlets by Channel: Units 2016-2021 Table 12 Store-Based Retailing Outlets by Channel: % Unit Growth 2016-2021 Table 13 Sales in Non-Store Retailing by Channel: Value 2016-2021 Table 14 Sales in Non-Store Retailing by Channel: % Value Growth 2016-2021 Table 15 Non-Grocery Specialists: Value Sales, Outlets and Selling Space 2016-2021 Table 16 Non-Grocery Specialists: Value Sales, Outlets and Selling Space: % Growth 2016-2021 Table 17 Sales in Non-Grocery Specialists by Channel: Value 2016-2021 Table 18 Sales in Non-Grocery Specialists by Channel: % Value Growth 2016-2021 Table 19 Non-Grocery Specialists Outlets by Channel: Units 2016-2021 Table 20 Non-Grocery Specialists Outlets by Channel: % Unit Growth 2016-2021 Table 21 Retailing GBO Company Shares: % Value 2017-2021 Table 22 Retailing GBN Brand Shares: % Value 2018-2021 Table 23 Store-based Retailing GBO Company Shares: % Value 2017-2021 Table 24 Store-based Retailing GBN Brand Shares: % Value 2018-2021 Table 25 Store-based Retailing LBN Brand Shares: Outlets 2018-2021 Table 26 Non-Store Retailing GBO Company Shares: % Value 2017-2021 Table 27 Non-Store Retailing GBN Brand Shares: % Value 2018-2021 Table 28 Non-Grocery Specialists GBO Company Shares: % Value 2017-2021 Table 29 Non-Grocery Specialists GBN Brand Shares: % Value 2018-2021 Table 30 Non-Grocery Specialists LBN Brand Shares: Outlets 2018-2021 Table 31 Non-Grocery Specialists LBN Brand Shares: Selling Space 2018-2021 Table 32 Forecast Sales in Retailing by Store-based vs Non-Store: Value 2021-2026 Table 33 Forecast Sales in Retailing by Store-based vs Non-Store: % Value Growth 2021-2026 Table 34 Forecast Sales in Store-Based Retailing by Channel: Value 2021-2026 Table 35 Forecast Sales in Store-Based Retailing by Channel: % Value Growth 2021-2026 Table 36 Forecast Store-Based Retailing Outlets by Channel: Units 2021-2026 Table 37 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2021-2026

 Table 38 Forecast Sales in Non-Store Retailing by Channel: Value 2021-2026

Table 39 Forecast Sales in Non-Store Retailing by Channel: % Value Growth



2021-2026

Table 40 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space 2021-2026

Table 41 Non-Grocery Specialists Forecasts: Value Sales, Outlets and Selling Space: % Growth 2021-2026

Table 42 Forecast Sales in Non-Grocery Specialists by Channel: Value 2021-2026 Table 43 Forecast Sales in Non-Grocery Specialists by Channel: % Value Growth 2021-2026

Table 44 Forecast Non-Grocery Specialists Outlets by Channel: Units 2021-2026 Table 45 Forecast Non-Grocery Specialists Outlets by Channel: % Unit Growth 2021-2026 DISCLAIMER

SOURCES

Summary 2 Research Sources



I would like to order

Product name: E-Commerce (Goods) in Azerbaijan Product link: https://marketpublishers.com/r/ED96A6D5C72FEN.html Price: US\$ 990.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/ED96A6D5C72FEN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970