

# DIY, Home Improvement and Garden Centres in Chile

https://marketpublishers.com/r/DC0E057ADF6EN.html

Date: February 2012

Pages: 33

Price: US\$ 990.00 (Single User License)

ID: DC0E057ADF6EN

## **Abstracts**

The earthquake occurred in February 2010 and the high economic growth will continue impacting the category. During 2010, most efforts focused on emergency housing reconstruction, while during 2011 programmes were activated around permanent housing construction, which boosted sales of building materials. Additionally, the high economic growth seen in 2010/2011 boosted sales of the home improvement category because people have a larger budget to improve their homes.

Euromonitor International's DIY, Home Improvement and Garden Centres in Chile report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Chained Forecourt Retailers, Independent Forecourt Retailers.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

### Why buy this report?

Get a detailed picture of the DIY, Home Improvement and Garden Centres market:

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 30 years experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago and Sydney and a network of over 600 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## **Contents**

Headlines

Trends

**Channel Data** 

Table 1 DIY, Home Improvement and Garden Centres: Value Sales, Outlets and Selling Space 2006-2011

Table 2 DIY, Home Improvement and Garden Centres: Value Sales, Outlets and Selling Space: % Growth 2006-2011

Table 3 DIY, Home Improvement and Garden Centres Company Shares by Value 2007-2011

Table 4 DIY, Home Improvement and Garden Centres Brand Shares by Value 2008-2011

Table 5 DIY, Home Improvement and Garden Centres Brand Shares by Outlets 2008-2011

Table 6 DIY, Home Improvement and Garden Centres Brand Shares by Selling Space 2008-2011

Table 7 DIY, Home Improvement and Garden Centres Forecasts: Value Sales, Outlets and Selling Space 2011-2016

Table 8 DIY, Home Improvement and Garden Centres Forecasts: Value Sales, Outlets and Selling Space: % Growth 2011-2016

Easy SA in Retailing (chile)

Strategic Direction

**Key Facts** 

Summary 1 Easy SA: Key Facts

Summary 2 Easy SA: Operational Indicators

Internet Strategy

Company Background

Private Label

Summary 3 Easy SA: Private Label Portfolio

Competitive Positioning

Summary 4 Easy SA: Competitive Position 2011

Sodimac SA in Retailing (chile)

Strategic Direction

**Key Facts** 

Summary 5 Sodimac SA: Key Facts

Summary 6 Sodimac SA: Operational Indicators

Internet Strategy

Company Background



Private Label

Summary 7 Sodimac SA: Private Label Portfolio

Competitive Positioning

Summary 8 Sodimac SA: Competitive Position 2011

**Executive Summary** 

Retail Sales Boosted by Positive Economic Scenario

Changes in Retailing Legislation Expected After the La Polar Case

Expected Increasing Market Concentration of Health and Beauty Specialist Retailers

Anticipated Development of M-commerce

Departments Stores Focus on the Potential of Their Private Label

Key Trends and Developments

High Economic Growth Promotes Non-grocery Sales

Smartphones As A Marketing Tool

La Polar Case Promotes Changes in Government Retailing Regulation

Private Label Becomes A Key Differentiator Between Stores

Expected Market Concentration in Health and Beauty Specialist Retailers

More Sophisticated Access To the Internet Drives E-commerce Sales

Market Indicators

Table 9 Employment in Retailing 2006-2011

#### Market Data

Table 10 Sales in Retailing by Category: Value 2006-2011

Table 11 Sales in Retailing by Category: % Value Growth 2006-2011

Table 12 Sales in Retailing by Grocery vs Non-Grocery 2006-2011

Table 13 Sales in Store-Based Retailing by Category: Value 2006-2011

Table 14 Sales in Store-Based Retailing by Category: % Value Growth 2006-2011

Table 15 Sales in Non-Grocery Retailers by Category: Value 2006-2011

Table 16 Sales in Non-Grocery Retailers by Category: % Value Growth 2006-2011

Table 17 Sales in Non-store Retailing by Category: Value 2006-2011

Table 18 Sales in Non-store Retailing by Category: % Value Growth 2006-2011

Table 19 Retailing Company Shares: % Value 2007-2011

Table 20 Retailing Brand Shares: % Value 2008-2011

Table 21 Store-Based Retailing Company Shares: % Value 2007-2011

Table 22 Store-Based Retailing Brand Shares: % Value 2008-2011

Table 23 Non-Grocery Retailers Company Shares: % Value 2007-2011

Table 24 Non-Grocery Retailers Brand Shares: % Value 2008-2011

Table 25 Non-store Retailing Company Shares: % Value 2007-2011

Table 26 Non-store Retailing Brand Shares: % Value 2008-2011

Table 27 Forecast Sales in Retailing by Category: Value 2011-2016

Table 28 Forecast Sales in Retailing by Category: % Value Growth 2011-2016



Table 29 Forecast Sales in Store-Based Retailing by Category: Value 2011-2016 Table 30 Forecast Sales in Store-Based Retailing by Category: % Value Growth 2011-2016

Table 31 Forecast Sales in Non-Grocery Retailers by Category: Value 2011-2016 Table 32 Forecast Sales in Non-Grocery Retailers by Category: % Value Growth 2011-2016

Table 33 Forecast Sales in Non-store Retailing by Category: Value 2011-2016 Table 34 Forecast Sales in Non-store Retailing by Category: % Value Growth 2011-2016

Appendix

Operating Environment

Cash and Carry

Table 35 Cash and Carry: Sales Value 2006-2011

Table 36 Cash and Carry: Sales by National Brand Owner: Sales Value 2008-2011 Table 37 Cash and Carry: Number of Outlets by National Brand Owner: 2008-2011

**Definitions** 

Sources

Summary 9 Research Sources



#### I would like to order

Product name: DIY, Home Improvement and Garden Centres in Chile Product link: <a href="https://marketpublishers.com/r/DC0E057ADF6EN.html">https://marketpublishers.com/r/DC0E057ADF6EN.html</a>

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/DC0E057ADF6EN.html">https://marketpublishers.com/r/DC0E057ADF6EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970