

# **Dairy Products and Alternatives in Lithuania**

https://marketpublishers.com/r/DC94C3110089EN.html

Date: September 2023

Pages: 67

Price: US\$ 2,100.00 (Single User License)

ID: DC94C3110089EN

# **Abstracts**

Negative overall retail volume growth was recorded across dairy products and alternatives in 2023 as the industry saw falling demand as a result of high inflation and significant unit price increases at a time of significant increases being seen in the cost of living. However, the essential status of many dairy products and general improvements in the socioeconomic situation in Lithuania meant that the industry had a certain level of resilience in the face of price shocks. At the same time, cate...

Euromonitor International's Dairy Products and Alternatives in Lithuania report offers indepth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2018-2022, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in directly informs our forecasts to 2027, clearly indicating how the market is expected to change.

Product coverage: Baby Food, Dairy, Plant-based Dairy.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Dairy Products and Alternatives market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



# **Contents**

Dairy Products and Alternatives in Lithuania Euromonitor International September 2023

#### LIST OF CONTENTS AND TABLES

DAIRY PRODUCTS AND ALTERNATIVES IN LITHUANIA EXECUTIVE SUMMARY

Dairy products and alternatives in 2023: The big picture

Key trends in 2023

Competitive Landscape

Channel developments

What next for dairy products and alternatives?

MARKET DATA

Table 1 Sales of Dairy Products and Alternatives by Category: Value 2018-2023

Table 2 Sales of Dairy Products and Alternatives by Category: % Value Growth 2018-2023

Table 3 NBO Company Shares of Dairy Products and Alternatives: % Value 2019-2023

Table 4 LBN Brand Shares of Dairy Products and Alternatives: % Value 2020-2023

Table 5 Penetration of Private Label by Category: % Value 2018-2023

Table 6 Distribution of Dairy Products and Alternatives by Format: % Value 2018-2023

Table 7 Forecast Sales of Dairy Products and Alternatives by Category: Value 2023-2028

Table 8 Forecast Sales of Dairy Products and Alternatives by Category: % Value

Growth 2023-2028

**DISCLAIMER** 

SOURCES

Summary 1 Research Sources

**BABY FOOD IN LITHUANIA** 

**KEY DATA FINDINGS** 

#### 2023 DEVELOPMENTS

Modest sales growth as positive birth rate and rising spending influence demand Consumers prioritise value, convenience, health and wellness and local flavours Special baby milk formula gains ground as awareness of sensitivity and allergies grows PROSPECTS AND OPPORTUNITIES



Saturation, maturity of demand to undermine sales growth due to the modest birth rate Promotional strategies to remain crucial as value for money maintains its primary status Local brands have strong prospects for gaining ground

## CATEGORY DATA

Table 9 Sales of Baby Food by Category: Volume 2018-2023

Table 10 Sales of Baby Food by Category: Value 2018-2023

Table 11 Sales of Baby Food by Category: % Volume Growth 2018-2023

Table 12 Sales of Baby Food by Category: % Value Growth 2018-2023

Table 13 NBO Company Shares of Baby Food: % Value 2019-2023

Table 14 LBN Brand Shares of Baby Food: % Value 2020-2023

Table 15 Distribution of Baby Food by Format: % Value 2018-2023

Table 16 Forecast Sales of Baby Food by Category: Volume 2023-2028

Table 17 Forecast Sales of Baby Food by Category: Value 2023-2028

Table 18 Forecast Sales of Baby Food by Category: % Volume Growth 2023-2028

Table 19 Forecast Sales of Baby Food by Category: % Value Growth 2023-2028

**BUTTER AND SPREADS IN LITHUANIA** 

**KEY DATA FINDINGS** 

#### 2023 DEVELOPMENTS

Butter returns to positive growth as the rehabilitation of the category's image continues Margarine and spreads continues to slide as the category's price advantage is eroded Private label continues to advance as consumers cope with the impact of inflation PROSPECTS AND OPPORTUNITIES

Consumer trust in butter set to improve as demand shifts towards natural dairy products Leading brands set to fight back against the rise of private label Plant-based alternatives to butter unlikely to gain much ground CATEGORY DATA

Table 20 Sales of Butter and Spreads by Category: Volume 2018-2023

Table 21 Sales of Butter and Spreads by Category: Value 2018-2023

Table 22 Sales of Butter and Spreads by Category: % Volume Growth 2018-2023

Table 23 Sales of Butter and Spreads by Category: % Value Growth 2018-2023

Table 24 NBO Company Shares of Butter and Spreads: % Value 2019-2023

Table 25 LBN Brand Shares of Butter and Spreads: % Value 2020-2023

Table 26 Distribution of Butter and Spreads by Format: % Value 2018-2023

Table 27 Forecast Sales of Butter and Spreads by Category: Volume 2023-2028

Table 28 Forecast Sales of Butter and Spreads by Category: Value 2023-2028

Table 29 Forecast Sales of Butter and Spreads by Category: % Volume Growth 2023-2028



Table 30 Forecast Sales of Butter and Spreads by Category: % Value Growth 2023-2028
CHEESE IN LITHUANIA
KEY DATA FINDINGS

# **2023 DEVELOPMENTS**

Cheese's status as a traditional favourite means a high degree of saturation

Soft cheese continues to benefit from traditional status as a nutritious source of protein

Mozzarella benefits from the rising popularity of pizza among local consumers

PROSPECTS AND OPPORTUNITIES

Slow and steady sales growth to define the forecast period development of cheese Hard cheese to benefit from consumer tastes becoming wider and more refined Private label to become more sophisticated, putting more pressure on rival brands CATEGORY DATA

Table 31 Sales of Cheese by Category: Volume 2018-2023

Table 32 Sales of Cheese by Category: Value 2018-2023

Table 33 Sales of Cheese by Category: % Volume Growth 2018-2023

Table 34 Sales of Cheese by Category: % Value Growth 2018-2023

Table 35 Sales of Spreadable Processed Cheese by Type: % Value 2018-2023

Table 36 NBO Company Shares of Cheese: % Value 2019-2023

Table 37 LBN Brand Shares of Cheese: % Value 2020-2023

Table 38 Distribution of Cheese by Format: % Value 2018-2023

Table 39 Forecast Sales of Cheese by Category: Volume 2023-2028

Table 40 Forecast Sales of Cheese by Category: Value 2023-2028

Table 41 Forecast Sales of Cheese by Category: % Volume Growth 2023-2028

Table 42 Forecast Sales of Cheese by Category: % Value Growth 2023-2028

DRINKING MILK PRODUCTS IN LITHUANIA

**KEY DATA FINDINGS** 

## **2023 DEVELOPMENTS**

The roller coaster performance of drinking milk products continues into 2023
Shelf stable milk remains a much smaller category than fresh milk
Flavoured milk drinks suffers from the adverse and uncertain economic environment
PROSPECTS AND OPPORTUNITIES

Full fat fresh milk set to remain dominant as sales continue to rise

Shelf stable milk unlikely to gain much ground, remaining a minor category

Private label to gain ground due to improving reputation and public thirst for economy



## CATEGORY DATA

Table 43 Sales of Drinking Milk Products by Category: Volume 2018-2023

Table 44 Sales of Drinking Milk Products by Category: Value 2018-2023

Table 45 Sales of Drinking Milk Products by Category: % Volume Growth 2018-2023

Table 46 Sales of Drinking Milk Products by Category: % Value Growth 2018-2023

Table 47 NBO Company Shares of Drinking Milk Products: % Value 2019-2023

Table 48 LBN Brand Shares of Drinking Milk Products: % Value 2020-2023

Table 49 Distribution of Drinking Milk Products by Format: % Value 2018-2023

Table 50 Forecast Sales of Drinking Milk Products Products by Category: Volume 2023-2028

Table 51 Forecast Sales of Drinking Milk Products Products by Category: Value 2023-2028

Table 52 Forecast Sales of Drinking Milk Products Products by Category: % Volume Growth 2023-2028

Table 53 Forecast Sales of Drinking Milk Products Products by Category: % Value Growth 2023-2028

YOGHURT AND SOUR MILK PRODUCTS IN LITHUANIA KEY DATA FINDINGS

## **2023 DEVELOPMENTS**

Negative growth flows from the non-essential status of yoghurt and sour milk products Sour milk products proves more resilient than yoghurt amidst pressure on spending High sugar content of flavoured yoghurt undermines demand to a high degree PROSPECTS AND OPPORTUNITIES

No major changes expected in the prevailing trends in yoghurt and sour milk products Plain yoghurt set to benefit from its healthier status than flavoured yoghurt Premiumisation and health and wellness central to efforts to save flavoured yoghurt CATEGORY DATA

Table 54 Sales of Yoghurt and Sour Milk Products by Category: Volume 2018-2023 Table 55 Sales of Yoghurt and Sour Milk Products by Category: Value 2018-2023 Table 56 Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2018-2023

Table 57 Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2018-2023

Table 58 NBO Company Shares of Yoghurt and Sour Milk Products: % Value 2019-2023

Table 59 LBN Brand Shares of Yoghurt and Sour Milk Products: % Value 2020-2023 Table 60 Distribution of Yoghurt and Sour Milk Products by Format: % Value 2018-2023



Table 61 Forecast Sales of Yoghurt and Sour Milk Products by Category: Volume 2023-2028

Table 62 Forecast Sales of Yoghurt and Sour Milk Products by Category: Value 2023-2028

Table 63 Forecast Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2023-2028

Table 64 Forecast Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2023-2028

OTHER DAIRY IN LITHUANIA

KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

A stable performance for other dairy as demand for traditional favourites remains strong Chilled snacks stages a comeback as consumers demand convenience Fromage frais and quark benefits from its reputation for being high in protein PROSPECTS AND OPPORTUNITIES

Chilled snacks to remain an interesting category for consumers and brand owners alike Cream and fromage frais and quark set to benefit from their use in local cuisine Peripheral categories of other dairy unlikely to gain much ground CATEGORY DATA

Table 65 Sales of Other Dairy by Category: Volume 2018-2023

Table 66 Sales of Other Dairy by Category: Value 2018-2023

Table 67 Sales of Other Dairy by Category: % Volume Growth 2018-2023

Table 68 Sales of Other Dairy by Category: % Value Growth 2018-2023

Table 69 NBO Company Shares of Other Dairy: % Value 2019-2023

Table 70 LBN Brand Shares of Other Dairy: % Value 2020-2023

Table 71 Distribution of Other Dairy by Format: % Value 2018-2023

Table 72 Forecast Sales of Other Dairy by Category: Volume 2023-2028

Table 73 Forecast Sales of Other Dairy by Category: Value 2023-2028

Table 74 Forecast Sales of Other Dairy by Category: % Volume Growth 2023-2028

Table 75 Forecast Sales of Other Dairy by Category: % Value Growth 2023-2028

PLANT-BASED DAIRY IN LITHUANIA

**KEY DATA FINDINGS** 

#### 2023 DEVELOPMENTS

Further growth and development from a low sales base as demand evens out Relatively low unit price growth supports rising sales in other plant-based milk



Plant-based yoghurt emerges strongly, although the category's limitations are apparent PROSPECTS AND OPPORTUNITIES

Sales growth in plant-based dairy set to be sustainable rather than spectacular The position of private label in plant-based dairy set to continue improving Expansion in the variety of products on offer has the potential to boost demand CATEGORY DATA

Table 76 Sales of Plant-Based Dairy by Category: Value 2018-2023

Table 77 Sales of Plant-Based Dairy by Category: % Value Growth 2018-2023

Table 78 NBO Company Shares of Plant-Based Dairy: % Value 2019-2023

Table 79 LBN Brand Shares of Plant-Based Dairy: % Value 2020-2023

Table 80 Distribution of Plant-Based Dairy by Format: % Value 2018-2023

Table 81 Forecast Sales of Plant-Based Dairy by Category: Value 2023-2028

Table 82 Forecast Sales of Plant-Based Dairy by Category: % Value Growth 2023-2028



## I would like to order

Product name: Dairy Products and Alternatives in Lithuania

Product link: <a href="https://marketpublishers.com/r/DC94C3110089EN.html">https://marketpublishers.com/r/DC94C3110089EN.html</a>

Price: US\$ 2,100.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/DC94C3110089EN.html">https://marketpublishers.com/r/DC94C3110089EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:		
Last name:		
Email:		
Company:		
Address:		
City:		
Zip code:		
Country:		
Tel:		
Fax:		
Your message:		
	**All fields are required	
	Custumer signature	

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970