

# **Dairy Products and Alternatives in Brazil**

https://marketpublishers.com/r/D1C809B26E8AEN.html Date: October 2023 Pages: 81 Price: US\$ 2,100.00 (Single User License) ID: D1C809B26E8AEN

## **Abstracts**

The Brazilian dairy industry has experienced a challenging scenario in recent years, marked by concerns over the exit of medium and small dairy producers, and a decline in the dairy cattle population. This trend is primarily driven by the absence of public policies supporting these producers, along with rising production costs and shrinking profit margins. On the flip side, the market has witnessed a concentration of production in the hands of a few well-capitalised producers with more efficient...

Euromonitor International's Dairy Products and Alternatives in Brazil report offers indepth knowledge of the market at a national level, providing local insight and understanding unavailable elsewhere. In addition to the latest retail sales data 2018-2022, it identifies the leading companies, brands and retail outlets, and assesses the key trends and demographic shifts behind consumer demand and sales growth. How key trends such as health and wellness, sustainability and recovery from the pandemic are shaping the market in directly informs our forecasts to 2027, clearly indicating how the market is expected to change.

Product coverage: Baby Food, Dairy, Plant-based Dairy.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Dairy Products and Alternatives market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and



leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



### Contents

Dairy Products and Alternatives in Brazil
Euromonitor International
October 2023
List Of Contents And Tables
DAIRY PRODUCTS AND ALTERNATIVES IN BRAZIL
EXECUTIVE SUMMARY
Dairy products and alternatives in 2023: The big picture
Key trends in 2023
Competitive landscape
Channel developments
What next for dairy products and alternatives?
MARKET DATA
Table 1 Sales of Dairy Products and Alternatives by Category: Value 2018-2023
Table 2 Sales of Dairy Products and Alternatives by Category: % Value Growth
2018-2023
Table 3 NBO Company Shares of Dairy Products and Alternatives: % Value 2019-2023
Table 4 LBN Brand Shares of Dairy Products and Alternatives: % Value 2020-2023
Table 5 Penetration of Private Label by Category: % Value 2018-2023
Table 6 Distribution of Dairy Products and Alternatives by Format: % Value 2018-2023
Table 7 Forecast Sales of Dairy Products and Alternatives by Category: Value
2023-2028
Table 8 Forecast Sales of Dairy Products and Alternatives by Category: % Value
Growth 2023-2028
DISCLAIMER
SOURCES
Summary 1 Research Sources
BABY FOOD IN BRAZIL
KEY DATA FINDINGS

#### 2023 DEVELOPMENTS

Inflation and supply shortages in milk formula Changes in feeding behaviour Influencer marketing shaping consumption of milk formula PROSPECTS AND OPPORTUNITIES Rise in flexitarian and vegetarian diets for toddlers Tax legislation and better access for poor families



Redefining convenience in packaging innovation for milk formula CATEGORY DATA Table 9 Sales of Baby Food by Category: Volume 2018-2023 Table 10 Sales of Baby Food by Category: Value 2018-2023 Table 11 Sales of Baby Food by Category: % Volume Growth 2018-2023 Table 12 Sales of Baby Food by Category: % Value Growth 2018-2023 Table 13 Sales of Growing-Up Milk Formula by Age: % Value 2018-2023 Table 14 NBO Company Shares of Baby Food: % Value 2019-2023 Table 15 LBN Brand Shares of Baby Food: % Value 2020-2023 Table 16 Distribution of Baby Food by Format: % Value 2018-2023 Table 17 Forecast Sales of Baby Food by Category: Volume 2023-2028 Table 18 Forecast Sales of Baby Food by Category: Value 2023-2028 Table 19 Forecast Sales of Baby Food by Category: % Volume Growth 2023-2028 Table 20 Forecast Sales of Baby Food by Category: % Value Growth 2023-2028 BUTTER AND SPREADS IN BRAZIL **KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Economic pressure driving high costs of production Impact of constraints, imports, and the butter evolution Evolution of needs: flavoured, vegan, blended, and lactose-free PROSPECTS AND OPPORTUNITIES The comeback of butter: Impact of inflation and purchasing power in Brazil Butter as a promising alternative to olive oil amidst crop shortages Balancing premiumisation and artisanal appeal in butter and spreads CATEGORY DATA Table 21 Sales of Butter and Spreads by Category: Volume 2018-2023 Table 22 Sales of Butter and Spreads by Category: Value 2018-2023 Table 23 Sales of Butter and Spreads by Category: % Volume Growth 2018-2023 Table 24 Sales of Butter and Spreads by Category: % Value Growth 2018-2023 Table 25 NBO Company Shares of Butter and Spreads: % Value 2019-2023 Table 26 LBN Brand Shares of Butter and Spreads: % Value 2020-2023 Table 27 Distribution of Butter and Spreads by Format: % Value 2018-2023 Table 28 Forecast Sales of Butter and Spreads by Category: Volume 2023-2028 Table 29 Forecast Sales of Butter and Spreads by Category: Value 2023-2028 Table 30 Forecast Sales of Butter and Spreads by Category: % Volume Growth 2023-2028

Table 31 Forecast Sales of Butter and Spreads by Category: % Value Growth



2023-2028 CHEESE IN BRAZIL KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Economic pressures drive high production costs New trade policy to protect national dairy farming Premiumisation and portfolio adherence PROSPECTS AND OPPORTUNITIES Professional artisanal Brazilian cheeses in retail Climate change and milk production in Brazil The rise of burrata in retail and foodservice CATEGORY DATA Table 32 Sales of Cheese by Category: Volume 2018-2023 Table 33 Sales of Cheese by Category: Value 2018-2023 Table 34 Sales of Cheese by Category: % Volume Growth 2018-2023 Table 35 Sales of Cheese by Category: % Value Growth 2018-2023 Table 36 Sales of Spreadable Processed Cheese by Type: % Value 2018-2023 Table 37 Sales of Soft Cheese by Type: % Value 2018-2023 Table 38 Sales of Hard Cheese by Type: % Value 2018-2023 Table 39 NBO Company Shares of Cheese: % Value 2019-2023 Table 40 LBN Brand Shares of Cheese: % Value 2020-2023 Table 41 Distribution of Cheese by Format: % Value 2018-2023 Table 42 Forecast Sales of Cheese by Category: Volume 2023-2028 Table 43 Forecast Sales of Cheese by Category: Value 2023-2028 Table 44 Forecast Sales of Cheese by Category: % Volume Growth 2023-2028 Table 45 Forecast Sales of Cheese by Category: % Value Growth 2023-2028 DRINKING MILK PRODUCTS IN BRAZIL **KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Economic pressures and consumer preferences The path to innovation and adaptation for milk The rise of dairy drinks in Brazil's challenging economic climate PROSPECTS AND OPPORTUNITIES Protein-powered delights: High-protein flavoured milk drinks Consolidation and professionalisation through mergers and acquisitions



New companies start to look towards drinking milk products CATEGORY DATA Table 46 Sales of Drinking Milk Products by Category: Volume 2018-2023 Table 47 Sales of Drinking Milk Products by Category: Value 2018-2023 Table 48 Sales of Drinking Milk Products by Category: % Volume Growth 2018-2023 Table 49 Sales of Drinking Milk Products by Category: % Value Growth 2018-2023 Table 50 NBO Company Shares of Drinking Milk Products: % Value 2019-2023 Table 51 LBN Brand Shares of Drinking Milk Products: % Value 2020-2023 Table 52 Distribution of Drinking Milk Products by Format: % Value 2018-2023 Table 53 Forecast Sales of Drinking Milk Products Products by Category: Volume 2023-2028 Table 54 Forecast Sales of Drinking Milk Products Products by Category: Value 2023-2028 Table 55 Forecast Sales of Drinking Milk Products Products by Category: % Volume Growth 2023-2028 Table 56 Forecast Sales of Drinking Milk Products Products by Category: % Value Growth 2023-2028 YOGHURT AND SOUR MILK PRODUCTS IN BRAZIL **KEY DATA FINDINGS** 

#### **2023 DEVELOPMENTS**

Economic pressures and habit persistence Yoghurt's context and growth Packaging innovation driving new consumption occasions PROSPECTS AND OPPORTUNITIES Protein-powered yoghurt drives growth in Brazil The versatility of yoghurt, from breakfast to dessert Attracting health-conscious consumers through scientific advances CATEGORY DATA Table 57 Sales of Yoghurt and Sour Milk Products by Category: Volume 2018-2023 Table 58 Sales of Yoghurt and Sour Milk Products by Category: Value 2018-2023 Table 59 Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2018-2023 Table 60 Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2018-2023 Table 61 Sales of Flavoured Yoghurt by Flavour: Rankings 2018-2023 Table 62 NBO Company Shares of Yoghurt and Sour Milk Products: % Value

2019-2023



Table 63 LBN Brand Shares of Yoghurt and Sour Milk Products: % Value 2020-2023 Table 64 Distribution of Yoghurt and Sour Milk Products by Format: % Value 2018-2023 Table 65 Forecast Sales of Yoghurt and Sour Milk Products by Category: Volume 2023-2028 Table 66 Forecast Sales of Yoghurt and Sour Milk Products by Category: Value 2023-2028 Table 67 Forecast Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2023-2028 Table 68 Forecast Sales of Yoghurt and Sour Milk Products by Category: % Volume Growth 2023-2028 Table 68 Forecast Sales of Yoghurt and Sour Milk Products by Category: % Value Growth 2023-2028

#### **2023 DEVELOPMENTS**

Changing consumer preferences drive innovation Portfolio expansion to accommodate polarised consumption Packaging innovation in fromage frais and quark PROSPECTS AND OPPORTUNITIES Other dairy products: From tradition to innovation The concept of healthiness with indulgence Nutrition reshaping the category CATEGORY DATA Table 69 Sales of Other Dairy by Category: Volume 2018-2023 Table 70 Sales of Other Dairy by Category: Value 2018-2023 Table 71 Sales of Other Dairy by Category: % Volume Growth 2018-2023 Table 72 Sales of Other Dairy by Category: % Value Growth 2018-2023 Table 73 Sales of Cream by Type: % Value 2018-2023 Table 74 NBO Company Shares of Other Dairy: % Value 2019-2023 Table 75 LBN Brand Shares of Other Dairy: % Value 2020-2023 Table 76 Distribution of Other Dairy by Format: % Value 2018-2023 Table 77 Forecast Sales of Other Dairy by Category: Volume 2023-2028 Table 78 Forecast Sales of Other Dairy by Category: Value 2023-2028 Table 79 Forecast Sales of Other Dairy by Category: % Volume Growth 2023-2028 Table 80 Forecast Sales of Other Dairy by Category: % Value Growth 2023-2028 PLANT-BASED DAIRY IN BRAZIL **KEY DATA FINDINGS** 

#### 2023 DEVELOPMENTS



Promising growth and innovative offerings Clean labels vs. high nutrition processed products Pricing challenges and sustaining growth PROSPECTS AND OPPORTUNITIES Diversification of plant-based dairy in Brazil Winning flexitarian consumers in the plant-based space in Brazil Innovative solutions in plant-based dairy alternatives for calcium and protein CATEGORY DATA Table 81 Sales of Plant-Based Dairy by Category: Value 2018-2023 Table 82 Sales of Plant-Based Dairy by Category: % Value Growth 2018-2023 Table 83 Sales of Other Plant-Based Milk by Type: % Value 2020-2023 Table 84 NBO Company Shares of Plant-Based Dairy: % Value 2019-2023 Table 85 LBN Brand Shares of Plant-Based Dairy: % Value 2020-2023 Table 86 Distribution of Plant-Based Dairy by Format: % Value 2018-2023 Table 87 Forecast Sales of Plant-Based Dairy by Category: Value 2023-2028 Table 88 Forecast Sales of Plant-Based Dairy by Category: % Value Growth 2023-2028



#### I would like to order

Product name: Dairy Products and Alternatives in Brazil

Product link: https://marketpublishers.com/r/D1C809B26E8AEN.html

Price: US\$ 2,100.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

### Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/D1C809B26E8AEN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970