

CRAI scarl in Retailing (Italy)

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Abstracts

CRAI's strategy will aim at the acquisition of new members, such as independent retailers with no current affiliation, and to maintain positive growth in sales and number of outlets, especially in the convenience stores category, where it operates under the brands Simpatia, II Mercatino Crai and Crai. Crai aims to increase its private label sales. It also focuses on the importance of corporate social responsibility, as the company is involved in many initiatives aimed at encouraging its...

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