

Convenience Retailers in Mexico

https://marketpublishers.com/r/C4C975D13348EN.html Date: May 2024 Pages: 39 Price: US\$ 990.00 (Single User License) ID: C4C975D13348EN

Abstracts

Convenience retailers saw double-digit current value growth in Mexico in 2023, and was the most dynamic channel within grocery retailers. This performance was primarily driven by the strong outlet expansion seen over the course of the review period, in a channel in which not even the pandemic led to much of a pause in new openings. Impulse purchases are a primary characteristic of convenience stores in Mexico, and the recovery of real salaries in 2023 – after a challenging 2022 – also played a k...

Euromonitor International's Convenience Retailers in Mexico report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Convenience Stores, Forecourt Retailers.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Convenience Retailers market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Convenience Retailers in Mexico Euromonitor International March 2024

LIST OF CONTENTS AND TABLES

CONVENIENCE RETAILERS IN MEXICO KEY DATA FINDINGS

2023 DEVELOPMENTS

Impulse purchases and recent store expansion boost sales of convenience stores Convenience retailers find opportunities in loyalty programmes and financial inclusion OXXO remains the leading player, and invests in offering experiences PROSPECTS AND OPPORTUNITIES OXXO will apply AI tools to locate and identify optimal locations Digital transformation and financial inclusion are key for consumers Grupo Bimbo enters convenience retailers CHANNEL DATA Table 1 Convenience Retailers: Value Sales, Outlets and Selling Space 2018-2023 Table 2 Convenience Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023 Table 3 Sales in Convenience Retailers by Channel: Value 2018-2023 Table 4 Sales in Convenience Retailers by Channel: % Value Growth 2018-2023 Table 5 Convenience Retailers GBO Company Shares: % Value 2019-2023 Table 6 Convenience Retailers GBN Brand Shares: % Value 2020-2023 Table 7 Convenience Retailers LBN Brand Shares: Outlets 2020-2023 Table 8 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 9 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028 Table 10 Forecast Sales in Convenience Retailers by Channel: Value 2023-2028 Table 11 Forecast Sales in Convenience Retailers by Channel: % Value Growth 2023-2028 RETAIL IN MEXICO **EXECUTIVE SUMMARY** Retail in 2023: The big picture



The overall number of stores is higher than the pre-pandemic level, but performances differ between grocery and non-grocery retailers Retailers improve the shopping experience in order to attract consumers What next for retail? **OPERATING ENVIRONMENT** Informal retail Opening hours for physical retail Summary 1 Standard Opening Hours by Channel Type 2023 Seasonality Christmas Season Back to School Hot Sale Buen Fin MARKET DATA Table 12 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023 Table 13 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023 Table 14 Sales in Retail Offline by Channel: Value 2018-2023 Table 15 Sales in Retail Offline by Channel: % Value Growth 2018-2023 Table 16 Retail Offline Outlets by Channel: Units 2018-2023 Table 17 Retail Offline Outlets by Channel: % Unit Growth 2018-2023 Table 18 Sales in Retail E-Commerce by Product: Value 2018-2023 Table 19 Sales in Retail E-Commerce by Product: % Value Growth 2018-2023 Table 20 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023 Table 21 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023 Table 22 Sales in Grocery Retailers by Channel: Value 2018-2023 Table 23 Sales in Grocery Retailers by Channel: % Value Growth 2018-2023 Table 24 Grocery Retailers Outlets by Channel: Units 2018-2023 Table 25 Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023 Table 26 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023 Table 27 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023 Table 28 Sales in Non-Grocery Retailers by Channel: Value 2018-2023 Table 29 Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023 Table 30 Non-Grocery Retailers Outlets by Channel: Units 2018-2023 Table 31 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023 Table 32 Retail GBO Company Shares: % Value 2019-2023

Table 33 Retail GBN Brand Shares: % Value 2020-2023



Table 34 Retail Offline GBO Company Shares: % Value 2019-2023 Table 35 Retail Offline GBN Brand Shares: % Value 2020-2023 Table 36 Retail Offline LBN Brand Shares: Outlets 2020-2023 Table 37 Retail E-Commerce GBO Company Shares: % Value 2019-2023 Table 38 Retail E-Commerce GBN Brand Shares: % Value 2020-2023 Table 39 Grocery Retailers GBO Company Shares: % Value 2019-2023 Table 40 Grocery Retailers GBN Brand Shares: % Value 2020-2023 Table 41 Grocery Retailers LBN Brand Shares: Outlets 2020-2023 Table 42 Non-Grocery Retailers GBO Company Shares: % Value 2019-2023 Table 43 Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023 Table 44 Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023 Table 45 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028 Table 46 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028 Table 47 Forecast Sales in Retail Offline by Channel: Value 2023-2028 Table 48 Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028 Table 49 Forecast Retail Offline Outlets by Channel: Units 2023-2028 Table 50 Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028 Table 51 Forecast Sales in Retail E-Commerce by Product: Value 2023-2028 Table 52 Forecast Sales in Retail E-Commerce by Product: % Value Growth 2023-2028 Table 53 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028 Table 54 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028 Table 55 Forecast Sales in Grocery Retailers by Channel: Value 2023-2028 Table 56 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028 Table 57 Forecast Grocery Retailers Outlets by Channel: Units 2023-2028 Table 58 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028 Table 59 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 60 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028

Table 61 Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028Table 62 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth2023-2028

Table 63 Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028Table 64 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth2023-2028



DISCLAIMER SOURCES Summary 2 Research Sources



I would like to order

Product name: Convenience Retailers in Mexico

Product link: https://marketpublishers.com/r/C4C975D13348EN.html

Price: US\$ 990.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/C4C975D13348EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970