

# **Convenience Retailers in Japan**

https://marketpublishers.com/r/C5292467F188EN.html

Date: February 2024

Pages: 36

Price: US\$ 990.00 (Single User License)

ID: C5292467F188EN

# **Abstracts**

On 8 May 2023, the Japanese government announced that it would reclassify COVID-19 as a class 5 infectious disease, which is the same classification as seasonal flu. This shift pushed consumers in Japan to go back to their pre-COVID-19 behaviours, increasing their activities outside the home. In addition to many people returning to their former social lives, numerous businesses have been encouraging employees to come back to the office to improve communication and collaboration. Convenience stor...

Euromonitor International's Convenience Retailers in Japan report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

Product coverage: Convenience Stores, Forecourt Retailers.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Convenience Retailers market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



# **Contents**

Convenience Retailers in Japan Euromonitor International February 2024

#### LIST OF CONTENTS AND TABLES

CONVENIENCE RETAILERS IN JAPAN KEY DATA FINDINGS

#### **2023 DEVELOPMENTS**

Increase in social activities and back to office momentum bring back demand

Right pricing strategy key to retain consumers

Rebound of inbound tourism supports growth

PROSPECTS AND OPPORTUNITIES

Sufficient workforce and automation will be needed for sustainable growth

Private label lines set to continue to expand to non-food categories

New concept stores likely to move towards sustainability

CHANNEL DATA

Table 1 Convenience Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 2 Convenience Retailers: Value Sales, Outlets and Selling Space: % Growth

2018-2023

Table 3 Convenience Retailers GBO Company Shares: % Value 2019-2023

Table 4 Convenience Retailers GBN Brand Shares: % Value 2020-2023

Table 5 Convenience Retailers LBN Brand Shares: Outlets 2020-2023

Table 6 Convenience Retailers LBN Brand Shares: Selling Space 2020-2023

Table 7 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028

Table 8 Convenience Retailers Forecasts: Value Sales, Outlets and Selling Space: %

Growth 2023-2028

**RETAIL IN JAPAN** 

**EXECUTIVE SUMMARY** 

Retail in 2023: The big picture

Private label development key for retailers to stay competitive

New regulation on stealth marketing (Endorsements and Testimonials in Advertising)

impacts e-commerce and direct selling

What next for retail?



#### **OPERATING ENVIRONMENT**

Informal retail

Opening hours for physical retail

Summary 1 Standard Opening Hours by Channel Type 2023

Seasonality

Hatsu Uri ("First Sales") at New Year

Valentine's Day

White Day

Mother's Day

Father's Day

Summer bargains

Halloween

Black Friday and Cyber Monday

Christmas and year-end bargains

MARKET DATA

Table 9 Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2018-2023

Table 10 Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2018-2023

Table 11 Sales in Retail Offline by Channel: Value 2018-2023

Table 12 Sales in Retail Offline by Channel: % Value Growth 2018-2023

Table 13 Retail Offline Outlets by Channel: Units 2018-2023

Table 14 Retail Offline Outlets by Channel: % Unit Growth 2018-2023

Table 15 Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 16 Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 17 Sales in Grocery Retailers by Channel: Value 2018-2023

Table 18 Sales in Grocery Retailers by Channel: % Value Growth 2018-2023

Table 19 Grocery Retailers Outlets by Channel: Units 2018-2023

Table 20 Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 21 Non-Grocery Retailers: Value Sales, Outlets and Selling Space 2018-2023

Table 22 Non-Grocery Retailers: Value Sales, Outlets and Selling Space: % Growth 2018-2023

Table 23 Sales in Non-Grocery Retailers by Channel: Value 2018-2023

Table 24 Sales in Non-Grocery Retailers by Channel: % Value Growth 2018-2023

Table 25 Non-Grocery Retailers Outlets by Channel: Units 2018-2023

Table 26 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2018-2023

Table 27 Retail GBO Company Shares: % Value 2019-2023

Table 28 Retail GBN Brand Shares: % Value 2020-2023

Table 29 Retail Offline GBO Company Shares: % Value 2019-2023



- Table 30 Retail Offline GBN Brand Shares: % Value 2020-2023
- Table 31 Retail Offline LBN Brand Shares: Outlets 2020-2023
- Table 32 Retail E-Commerce GBO Company Shares: % Value 2019-2023
- Table 33 Retail E-Commerce GBN Brand Shares: % Value 2020-2023
- Table 34 Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 35 Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 36 Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 37 Grocery Retailers LBN Brand Shares: Selling Space 2020-2023
- Table 38 Non-Grocery Retailers GBO Company Shares: % Value 2019-2023
- Table 39 Non-Grocery Retailers GBN Brand Shares: % Value 2020-2023
- Table 40 Non-Grocery Retailers LBN Brand Shares: Outlets 2020-2023
- Table 41 Non-Grocery Retailers LBN Brand Shares: Selling Space 2020-2023
- Table 42 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: Value 2023-2028
- Table 43 Forecast Sales in Retail by Retail Offline vs Retail E-Commerce: % Value Growth 2023-2028
- Table 44 Forecast Sales in Retail Offline by Channel: Value 2023-2028
- Table 45 Forecast Sales in Retail Offline by Channel: % Value Growth 2023-2028
- Table 46 Forecast Retail Offline Outlets by Channel: Units 2023-2028
- Table 47 Forecast Retail Offline Outlets by Channel: % Unit Growth 2023-2028
- Table 48 Forecast Sales in Retail E-Commerce by Channel: Value 2023-2028
- Table 49 Forecast Sales in Retail E-Commerce by Channel: % Value Growth 2023-2028
- Table 50 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 51 Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 52 Forecast Sales in Grocery Retailers by Channel: Value 2023-2028
- Table 53 Forecast Sales in Grocery Retailers by Channel: % Value Growth 2023-2028
- Table 54 Forecast Grocery Retailers Outlets by Channel: Units 2023-2028
- Table 55 Forecast Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
- Table 56 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space 2023-2028
- Table 57 Non-Grocery Retailers Forecasts: Value Sales, Outlets and Selling Space: % Growth 2023-2028
- Table 58 Forecast Sales in Non-Grocery Retailers by Channel: Value 2023-2028
- Table 59 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2023-2028
- Table 60 Forecast Non-Grocery Retailers Outlets by Channel: Units 2023-2028



Table 61 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2023-2028
DISCLAIMER
SOURCES
Summary 2 Research Sources



### I would like to order

Product name: Convenience Retailers in Japan

Product link: https://marketpublishers.com/r/C5292467F188EN.html

Price: US\$ 990.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/C5292467F188EN.html">https://marketpublishers.com/r/C5292467F188EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:		
Last name:		
Email:		
Company:		
Address:		
City:		
Zip code:		
Country:		
Tel:		
Fax:		
Your message:		
	**All fields are required	
	Custumer signature	

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970