

Consumer Health in Lithuania

https://marketpublishers.com/r/C9F9C5083B8EN.html

Date: October 2023

Pages: 83

Price: US\$ 2,650.00 (Single User License)

ID: C9F9C5083B8EN

Abstracts

2023 marks the final year that the outbreak of COVID-19 impacts results. Product areas that gained sales due to the COVID-19 pandemic are returning to purchasing levels and behaviours seen before 2020. Similarly, those negatively impacted by the virus outbreak have regained their positions. Price inflation has impacted all product areas, with consumers working to reduce budgets and adapting their purchasing behaviours accordingly. However, since many items within consumer health are classed as e...

Euromonitor International's Consumer Health in Lithuania report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Allergy Care, Herbal/Traditional Products, OTC, Paediatric Consumer Health, Sports Nutrition, Vitamins and Dietary Supplements, Weight Management and Wellbeing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Consumer Health market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

CONSUMER HEALTH IN LITHUANIA

EXECUTIVE SUMMARY

Consumer health in 2023: The big picture

2023 key trends

Competitive landscape

Retailing developments

What next for consumer health?

MARKET INDICATORS

Table 1 Consumer Expenditure on Health Goods and Medical Services: Value 2018-2023

Table 2 Life Expectancy at Birth 2018-2023

MARKET DATA

Table 3 Sales of Consumer Health by Category: Value 2018-2023

Table 4 Sales of Consumer Health by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Consumer Health: % Value 2019-2023

Table 6 LBN Brand Shares of Consumer Health: % Value 2020-2023

Table 7 Penetration of Private Label by Category: % Value 2018-2023

Table 8 Distribution of Consumer Health by Format: % Value 2018-2023

Table 9 Distribution of Consumer Health by Format and Category: % Value 2023

Table 10 Forecast Sales of Consumer Health by Category: Value 2023-2028

Table 11 Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028

APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

DISCLAIMER

DEFINITIONS

SOURCES

Summary 1 Research Sources

ANALGESICS IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Results stagnate; however, paediatric analgesics boost sales

Ibuprofen brands dominate as US Pharmacia Sp retains its lead

Combination analgesics lose ground as consumers become increasingly cautious

PROSPECTS AND OPPORTUNITIES



Analgesics suffer from a lack of innovation as growing concerns challenge sales
Paediatric options to continue performing well over the forecast period
Emergence of modern grocery retailers for the distribution of analgesics set to benefit
sales

CATEGORY DATA

Table 16 Sales of Analgesics by Category: Value 2018-2023

Table 17 Sales of Analgesics by Category: % Value Growth 2018-2023

Table 18 NBO Company Shares of Analgesics: % Value 2019-2023

Table 19 LBN Brand Shares of Analgesics: % Value 2020-2023

Table 20 Forecast Sales of Analgesics by Category: Value 2023-2028

Table 21 Forecast Sales of Analgesics by Category: % Value Growth 2023-2028

COUGH, COLD AND ALLERGY (HAY FEVER) REMEDIES IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Combination products remain firm favourites, driving growth in 2023

Opexa performs well following its shift from prescription-only to OTC

Established brands benefit from strong reputations and consumer loyalty

PROSPECTS AND OPPORTUNITIES

Steady growth as the popularity of the landscape remains

Herbal offerings and convenient formats drive sales

Climate change leads to a higher incidence of allergies

CATEGORY DATA

Table 22 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2018-2023

Table 23 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: %

Value Growth 2018-2023

Table 24 NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: %

Value 2019-2023

Table 25 LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: %

Value 2020-2023

Table 26 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by

Category: Value 2023-2028

Table 27 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by

Category: % Value Growth 2023-2028

DIGESTIVE REMEDIES IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Proton pump inhibitors gain share as Escadra rises in popularity

International players continue to dominate, with limited local players available



No significant innovation leads to limited results in 2023

PROSPECTS AND OPPORTUNITIES

Healthier living and less fatty foods challenge sales of digestive products

Digestive enzymes remain popular, with Mezym benefiting from being natural

The ageing population drives growth for digestive remedies

CATEGORY DATA

Table 28 Sales of Digestive Remedies by Category: Value 2018-2023

Table 29 Sales of Digestive Remedies by Category: % Value Growth 2018-2023

Table 30 NBO Company Shares of Digestive Remedies: % Value 2019-2023

Table 31 LBN Brand Shares of Digestive Remedies: % Value 2020-2023

Table 32 Forecast Sales of Digestive Remedies by Category: Value 2023-2028

Table 33 Forecast Sales of Digestive Remedies by Category: % Value Growth

2023-2028

DERMATOLOGICALS IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

The return of pre-pandemic habits and activities dampens sales on the landscape

Rise in sales for products linked to appearance and general wellbeing

Multinationals continue to lead, leaving little space for local players in 2023

Muted value and volume growth over the forecast period

Vaginal antifungals to reach its peak across the forecast period

Hair loss sales is set to grow, with innovations expected on the landscape

CATEGORY DATA

Table 34 Sales of Dermatologicals by Category: Value 2018-2023

Table 35 Sales of Dermatologicals by Category: % Value Growth 2018-2023

Table 36 NBO Company Shares of Dermatologicals: % Value 2019-2023

Table 37 LBN Brand Shares of Dermatologicals: % Value 2020-2023

Table 38 Forecast Sales of Dermatologicals by Category: Value 2023-2028

Table 39 Forecast Sales of Dermatologicals by Category: % Value Growth 2023-2028

WOUND CARE IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

The return to active lifestyles boosts growth in wound care as injuries rise

Competitive pricing is key to driving sales in sticking plasters/adhesive bandages

Multinationals remain dominant; however, private label is gaining share

PROSPECTS AND OPPORTUNITIES

Muted growth over the forecast period as innovation is limited

Functionality will be in demand as consumers prefer goods for individual needs

Natural trends rises, with organic, hypoallergenic and environmentally-friendly options



CATEGORY DATA

Table 40 Sales of Wound Care by Category: Value 2018-2023

Table 41 Sales of Wound Care by Category: % Value Growth 2018-2023

Table 42 NBO Company Shares of Wound Care: % Value 2019-2023

Table 43 LBN Brand Shares of Wound Care: % Value 2020-2023

Table 44 Forecast Sales of Wound Care by Category: Value 2023-2028

Table 45 Forecast Sales of Wound Care by Category: % Value Growth 2023-2028

VITAMINS IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

As the health and wellness trend rises, new habits drive sales in 2023

Cold and grey seasons support sales of vitamin D throughout the country

Orkla Health takes the lead, but private label remains strong

PROSPECTS AND OPPORTUNITIES

Moderate performance, with innovation is needed in multivitamins

Private label set to perform well as economic uncertainty continues

Sales of multivitamins to grow faster as products for specific audiences launch

CATEGORY DATA

Table 46 Sales of Vitamins by Category: Value 2018-2023

Table 47 Sales of Vitamins by Category: % Value Growth 2018-2023

Table 48 Sales of Multivitamins by Positioning: % Value 2018-2023

Table 49 NBO Company Shares of Vitamins: % Value 2019-2023

Table 50 LBN Brand Shares of Vitamins: % Value 2020-2023

Table 51 Forecast Sales of Vitamins by Category: Value 2023-2028

Table 52 Forecast Sales of Vitamins by Category: % Value Growth 2023-2028

DIETARY SUPPLEMENTS IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Dietary supplements benefit from a growing interest in preventative healthcare

Seasonal flu drives sales, while fish oils rises in popularity

Direct selling remains relevant in the fragmented landscape

PROSPECTS AND OPPORTUNITIES

Following COVID-19, sales return to normal levels with growth limited moving forward

Supplement for older consumers has a strong potential to drive growth

Fragmentation on the landscape while private label drive growth

CATEGORY DATA

Table 53 Sales of Dietary Supplements by Category: Value 2018-2023

Table 54 Sales of Dietary Supplements by Category: % Value Growth 2018-2023

Table 55 Sales of Dietary Supplements by Positioning: % Value 2018-2023



Table 56 NBO Company Shares of Dietary Supplements: % Value 2019-2023

Table 57 LBN Brand Shares of Dietary Supplements: % Value 2020-2023

Table 58 Forecast Sales of Dietary Supplements by Category: Value 2023-2028

Table 59 Forecast Sales of Dietary Supplements by Category: % Value Growth 2023-2028

WEIGHT MANAGEMENT AND WELLBEING IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Healthy lifestyles, including exercise, challenge the landscape

Direct selling offers sports nutrition to boost sales on the landscape

Slimming teas gain ground as consumers perceive the effects to be positive

PROSPECTS AND OPPORTUNITIES

The growing demand for sports nutrition challenges sales of weight management

Meal replacement options create strong opportunities for growth

Increased focus on healthier ingredients across the coming years

CATEGORY DATA

Table 60 Sales of Weight Management and Wellbeing by Category: Value 2018-2023

Table 61 Sales of Weight Management and Wellbeing by Category: % Value Growth 2018-2023

Table 62 NBO Company Shares of Weight Management and Wellbeing: % Value 2019-2023

Table 63 LBN Brand Shares of Weight Management and Wellbeing: % Value 2020-2023

Table 64 Forecast Sales of Weight Management and Wellbeing by Category: Value 2023-2028

Table 65 Forecast Sales of Weight Management and Wellbeing by Category: % Value Growth 2023-2028

SPORTS NUTRITION IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Positive results as the interest in active lifestyles increase

Protein bars are enjoyed as snacks, even by those who do not exercise

Small players account for the largest value share, as local manufacturers remain key PROSPECTS AND OPPORTUNITIES

The expansion of the consumer base supports strong levels of growth

E-commerce to lead sales as direct sellers increase their offerings

Expansion of retail presence will aid sales across the forecast period

CATEGORY DATA

Table 66 Sales of Sports Nutrition by Category: Value 2018-2023



Table 67 Sales of Sports Nutrition by Category: % Value Growth 2018-2023

Table 68 NBO Company Shares of Sports Nutrition: % Value 2019-2023

Table 69 LBN Brand Shares of Sports Nutrition: % Value 2020-2023

Table 70 Forecast Sales of Sports Nutrition by Category: Value 2023-2028

Table 71 Forecast Sales of Sports Nutrition by Category: % Value Growth 2023-2028

HERBAL/TRADITIONAL PRODUCTS IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Positive results for herbal/traditional products despite rising inflation levels Seasonal cold and cough symptoms lead to positive results on the landscape Local manufacturer Valentis sees positive results with Pertusinas

PROSPECTS AND OPPORTUNITIES

No major changes set to take place across the forecast period Valentis will benefit from its positive reputation on the paediatric landscape Focus on climate change has the potential to expand the consumer base CATEGORY DATA

Table 72 Sales of Herbal/Traditional Products: Value 2018-2023

Table 73 Sales of Herbal/Traditional Products: % Value Growth 2018-2023

Table 74 NBO Company Shares of Herbal/Traditional Products: % Value 2019-2023

Table 75 LBN Brand Shares of Herbal/Traditional Products: % Value 2020-2023

Table 76 Forecast Sales of Herbal/Traditional Products: Value 2023-2028

Table 77 Forecast Sales of Herbal/Traditional Products: % Value Growth 2023-2028

PAEDIATRIC CONSUMER HEALTH IN LITHUANIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Seasonal colds and flus boost sales in paediatric consumer health

Diaper rash sales are limited due to low birth rates during the pandemic

Nurofen is in high demand, boosting sales of paediatric analgesics

PROSPECTS AND OPPORTUNITIES

Parents ensure they have the budget to spend on paediatric goods

Key players remain the same during the forecast period, while private label grows

A shift towards natural products over the forecast period

CATEGORY DATA

Table 12 Sales of Paediatric Consumer Health by Category: Value 2018-2023

Table 13 Sales of Paediatric Consumer Health by Category: % Value Growth

2018-2023

Table 14 Forecast Sales of Paediatric Consumer Health by Category: Value 2023-2028

Table 15 Forecast Sales of Paediatric Consumer Health by Category: % Value Growth

2023-2028



I would like to order

Product name: Consumer Health in Lithuania

Product link: https://marketpublishers.com/r/C9F9C5083B8EN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/C9F9C5083B8EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

| First name: | |
|---------------|---------------------------|
| Last name: | |
| Email: | |
| Company: | |
| Address: | |
| City: | |
| Zip code: | |
| Country: | |
| Tel: | |
| Fax: | |
| Your message: | |
| | |
| | |
| | |
| | **All fields are required |
| | Custumer signature |
| | |
| | |

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970