

Consumer Health in Guatemala

https://marketpublishers.com/r/C3EDD9943C1EN.html

Date: September 2023

Pages: 82

Price: US\$ 2,650.00 (Single User License)

ID: C3EDD9943C1EN

Abstracts

Consumer health has seen demand dampened by consumers being confronted with very high inflation. The rate of 9.2% in 2022 was the highest experienced in decades. As a result, more consumers have been forced to prioritise household spending on essentials. This has adversely affected consumer spending across several consumer health categories, including analgesics, vitamins, and others. In addition, with Guatemalan society fully reopened and less media coverage about the SARS-CoV-2 virus, many con...

Euromonitor International's Consumer Health in Guatemala report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Allergy Care, Herbal/Traditional Products, OTC, Paediatric Consumer Health, Sports Nutrition, Vitamins and Dietary Supplements, Weight Management and Wellbeing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Consumer Health market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Consumer Health in Guatemala Euromonitor International September 2023

LIST OF CONTENTS AND TABLES

CONSUMER HEALTH IN GUATEMALA EXECUTIVE SUMMARY
Consumer health in 2023: The big picture

2023 KEY TRENDS

Competitive landscape

Retailing developments

What next for consumer health?

MARKET INDICATORS

Table 1 Consumer Expenditure on Health Goods and Medical Services: Value 2018-2023

Table 2 Life Expectancy at Birth 2018-2023

MARKET DATA

Table 3 Sales of Consumer Health by Category: Value 2018-2023

Table 4 Sales of Consumer Health by Category: % Value Growth 2018-2023

Table 5 NBO Company Shares of Consumer Health: % Value 2019-2023

Table 6 LBN Brand Shares of Consumer Health: % Value 2020-2023

Table 7 Penetration of Private Label by Category: % Value 2018-2023

Table 8 Distribution of Consumer Health by Format: % Value 2018-2023

Table 9 Distribution of Consumer Health by Format and Category: % Value 2023

Table 10 Forecast Sales of Consumer Health by Category: Value 2023-2028

Table 11 Forecast Sales of Consumer Health by Category: % Value Growth 2023-2028 APPENDIX

OTC registration and classification

Vitamins and dietary supplements registration and classification

Self-medication/self-care and preventive medicine

Switches

DISCLAIMER

DEFINITIONS

SOURCES



Summary 1 Research Sources ANALGESICS IN GUATEMALA KEY DATA FINDINGS

2023 DEVELOPMENTS

Negative performance for systemic analgesics

New Fisiocrem product by Mefasa

Bayer introduces Bayer Acetaminophen

PROSPECTS AND OPPORTUNITIES

Greater participation from local players expected over forecast period

Aspirin expected to see further declines over forecast period

Direct seller, Scentia Perfumeria SA making inroads in topical analgesics

CATEGORY DATA

Table 12 Sales of Analgesics by Category: Value 2018-2023

Table 13 Sales of Analgesics by Category: % Value Growth 2018-2023

Table 14 NBO Company Shares of Analgesics: % Value 2019-2023

Table 15 LBN Brand Shares of Analgesics: % Value 2020-2023

Table 16 Forecast Sales of Analgesics by Category: Value 2023-2028

Table 17 Forecast Sales of Analgesics by Category: % Value Growth 2023-2028

COUGH, COLD AND ALLERGY (HAY FEVER) REMEDIES IN GUATEMALA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Cough, cold and allergy (hay fever) remedies sees growth

Halls retains its lead

Combination/multi-symptom products are valued by consumers

PROSPECTS AND OPPORTUNITIES

Generics projected to remain strong in the category

Remedies to combat allergies (hay fever) could see a boost in consumer demand

More cough, cold and allergy (hay fever) remedies appearing in supermarkets and other modern retailers

CATEGORY DATA

Table 18 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: Value 2018-2023

Table 19 Sales of Cough, Cold and Allergy (Hay Fever) Remedies by Category: % Value Growth 2018-2023

Table 20 NBO Company Shares of Cough, Cold and Allergy (Hay Fever) Remedies: %



Value 2019-2023

Table 21 LBN Brand Shares of Cough, Cold and Allergy (Hay Fever) Remedies: %

Value 2020-2023

Table 22 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by

Category: Value 2023-2028

Table 23 Forecast Sales of Cough, Cold and Allergy (Hay Fever) Remedies by

Category: % Value Growth 2023-2028
DIGESTIVE REMEDIES IN GUATEMALA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Digestive remedies sees positive performance

Bayer AG continues to lead category

Megalabs sees market share increasing in digestive remedies

PROSPECTS AND OPPORTUNITIES

Participation from direct sellers could increase

Movement towards self-medication appears to be growing

Generics could expand over forecast period

CATEGORY DATA

Table 24 Sales of Digestive Remedies by Category: Value 2018-2023

Table 25 Sales of Digestive Remedies by Category: % Value Growth 2018-2023

Table 26 NBO Company Shares of Digestive Remedies: % Value 2019-2023

Table 27 LBN Brand Shares of Digestive Remedies: % Value 2020-2023

Table 28 Forecast Sales of Digestive Remedies by Category: Value 2023-2028

Table 29 Forecast Sales of Digestive Remedies by Category: % Value Growth

2023-2028

DERMATOLOGICALS IN GUATEMALA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Topical antifungals remains competitive

Medicasp leads medicated shampoos segment

Haemorrhoid treatments experiencing strong growth in other dermatologicals

PROSPECTS AND OPPORTUNITIES

Principal distribution channel for dermatologicals category to remain pharmacies

International brands to continue dominating dermatologicals

Further expansion anticipated in hair loss treatments



CATEGORY DATA

Table 30 Sales of Dermatologicals by Category: Value 2018-2023

Table 31 Sales of Dermatologicals by Category: % Value Growth 2018-2023

Table 32 NBO Company Shares of Dermatologicals: % Value 2019-2023

Table 33 LBN Brand Shares of Dermatologicals: % Value 2020-2023

Table 34 Forecast Sales of Dermatologicals by Category: Value 2023-2028

Table 35 Forecast Sales of Dermatologicals by Category: % Value Growth 2023-2028

WOUND CARE IN GUATEMALA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Retail value sales in wound care remain low

Wound care remains a mature category

BDF Centroamerica SA leads wound care

PROSPECTS AND OPPORTUNITIES

Private label and generics not expected to grow strongly in wound care

Consumer interest emerging in first aid kits

Innovation could aid in stimulating wound care sales

CATEGORY DATA

Table 36 Sales of Wound Care by Category: Value 2018-2023

Table 37 Sales of Wound Care by Category: % Value Growth 2018-2023

Table 38 NBO Company Shares of Wound Care: % Value 2019-2023

Table 39 LBN Brand Shares of Wound Care: % Value 2020-2023

Table 40 Forecast Sales of Wound Care by Category: Value 2023-2028

Table 41 Forecast Sales of Wound Care by Category: % Value Growth 2023-2028

VITAMINS IN GUATEMALA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Sales of vitamins continue to fall as fears about COVID-19 subside and consumers largely abandon preventive care mode

Vitamin D sees demand stabilise, while vitamin C sales fall as consumers turn to other sources

Local players increase competition in the category

PROSPECTS AND OPPORTUNITIES

Direct sellers to remain strong in vitamins

Multivitamins expected to rebound over forecast period



Vitamin B remains resilient thanks to its multi-purpose character and capacity to treat different symptoms and conditions

CATEGORY DATA

Table 42 Sales of Vitamins by Category: Value 2018-2023

Table 43 Sales of Vitamins by Category: % Value Growth 2018-2023

Table 44 Sales of Multivitamins by Positioning: % Value 2018-2023

Table 45 NBO Company Shares of Vitamins: % Value 2019-2023

Table 46 LBN Brand Shares of Vitamins: % Value 2020-2023

Table 47 Forecast Sales of Vitamins by Category: Value 2023-2028

Table 48 Forecast Sales of Vitamins by Category: % Value Growth 2023-2028

DIETARY SUPPLEMENTS IN GUATEMALA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Direct seller, Herbalife, launches new product

Paediatric dietary supplements segment sees strong growth

Consumers seeking supplements to address specific issues

PROSPECTS AND OPPORTUNITIES

Dietary supplements expected to rebound

Local players gaining momentum in this space

Direct sellers set to expand over forecast period

CATEGORY DATA

Table 49 Sales of Dietary Supplements by Category: Value 2018-2023

Table 50 Sales of Dietary Supplements by Category: % Value Growth 2018-2023

Table 51 Sales of Dietary Supplements by Positioning: % Value 2018-2023

Table 52 NBO Company Shares of Dietary Supplements: % Value 2019-2023

Table 53 LBN Brand Shares of Dietary Supplements: % Value 2020-2023

Table 54 Forecast Sales of Dietary Supplements by Category: Value 2023-2028

Table 55 Forecast Sales of Dietary Supplements by Category: % Value Growth

2023-2028

WEIGHT MANAGEMENT AND WELLBEING IN GUATEMALA KEY DATA FINDINGS

2023 DEVELOPMENTS

Weight management and wellbeing growth bolstered by stronger retail sales Amway launches Bodykey Herbal Mix Herbalife presents a novel Formula 1 Nutri Soup product



PROSPECTS AND OPPORTUNITIES

Positive prospects for slimming teas

Meal replacement expected to perform well over forecast period

Direct sellers to retain lead in weight loss supplements

CATEGORY DATA

Table 56 Sales of Weight Management and Wellbeing by Category: Value 2018-2023

Table 57 Sales of Weight Management and Wellbeing by Category: % Value Growth 2018-2023

Table 58 NBO Company Shares of Weight Management and Wellbeing: % Value 2019-2023

Table 59 LBN Brand Shares of Weight Management and Wellbeing: % Value 2020-2023

Table 60 Forecast Sales of Weight Management and Wellbeing by Category: Value 2023-2028

Table 61 Forecast Sales of Weight Management and Wellbeing by Category: % Value Growth 2023-2028

SPORTS NUTRITION IN GUATEMALA KEY DATA FINDINGS

2023 DEVELOPMENTS

Higher prices adversely affect performance of sports nutrition

GNC maintains a strong presence in sports nutrition

Direct sellers continue to expand sports nutrition offerings in response to growing consumer-driven demand and interest in new products

PROSPECTS AND OPPORTUNITIES

Consumer interest in protein bars and other presentations growing

New brands expected to emerge, while Amway could push further into sports nutrition arena

Opportunities to develop sales among female consumers

CATEGORY DATA

Table 62 Sales of Sports Nutrition by Category: Value 2018-2023

Table 63 Sales of Sports Nutrition by Category: % Value Growth 2018-2023

Table 64 NBO Company Shares of Sports Nutrition: % Value 2019-2023

Table 65 LBN Brand Shares of Sports Nutrition: % Value 2020-2023

Table 66 Forecast Sales of Sports Nutrition by Category: Value 2023-2028

Table 67 Forecast Sales of Sports Nutrition by Category: % Value Growth 2023-2028

HERBAL/TRADITIONAL PRODUCTS IN GUATEMALA

KEY DATA FINDINGS



2023 DEVELOPMENTS

Long history of herbal/traditional products and practices in the country New Laxa Sen introduced in herbal/traditional digestive remedies Global OTC players taking interest in herbal/traditional products PROSPECTS AND OPPORTUNITIES

New product development expected in forecast period

Direct sellers benefit from positioning in this space

Locally manufactured products have advantages when targeting local consumers

CATEGORY DATA

Table 68 Sales of Herbal/Traditional Products: Value 2018-2023

Table 69 Sales of Herbal/Traditional Products: % Value Growth 2018-2023

Table 70 NBO Company Shares of Herbal/Traditional Products: % Value 2019-2023

Table 71 LBN Brand Shares of Herbal/Traditional Products: % Value 2020-2023

Table 72 Forecast Sales of Herbal/Traditional Products: Value 2023-2028

Table 73 Forecast Sales of Herbal/Traditional Products: % Value Growth 2023-2028

PAEDIATRIC CONSUMER HEALTH IN GUATEMALA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Positive performance all round for paediatric consumer health products New Bio-zink topical presented for regenerating children's sensitive skin Interest growing in paediatric vitamins and dietary supplements PROSPECTS AND OPPORTUNITIES

Healthy growth ahead for paediatric consumer health products Families migrating to more natural products

Paediatric products to treat allergies set to grow

CATEGORY DATA

Table 74 Sales of Paediatric Consumer Health by Category: Value 2018-2023 Table 75 Sales of Paediatric Consumer Health by Category: % Value Growth 2018-2023

Table 76 Forecast Sales of Paediatric Consumer Health by Category: Value 2023-2028 Table 77 Forecast Sales of Paediatric Consumer Health by Category: % Value Growth 2023-2028



I would like to order

Product name: Consumer Health in Guatemala

Product link: https://marketpublishers.com/r/C3EDD9943C1EN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/C3EDD9943C1EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:		
Last name:		
Email:		
Company:		
Address:		
City:		
Zip code:		
Country:		
Tel:		
Fax:		
Your message:		
	**All fields are required	
	Custumer signature	

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970