

# **Consumer Foodservice in Vietnam**

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## **Abstracts**

Consumer foodservice in Vietnam experienced positive growth in current value terms in 2023, albeit at a slower rate than the previous year. This was attributable to the elevated rate of inflation, which impacted household spending. With prices continuing to rise, many consumers opted to cook more meals at home in order to save money. This trend was especially prevalent across lower-income segments, where food and energy bills accounted for a disproportionally large share of disposable income. Jo...

Euromonitor International's Consumer Foodservice in Vietnam report offers a comprehensive guide to the size and shape of the market at a national level. It provides foodservice sales, the number of outlets and the number of transactions by sector, allowing you to identify the foodservice sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they eating habits, lifestyle changes, tourism spending or legislative issues. Forecasts to 2028 illustrate how the market is set to change.

**Product coverage:** Consumer Foodservice by Fulfillment, Consumer Foodservice by Location, Consumer Foodservice by Ordering Platform, Consumer Foodservice by Type.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

## Why buy this report?

Get a detailed picture of the Consumer Foodservice market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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2023 DEVELOPMENTS



Uncertain economy and growing emphasis on healthy lifestyles have negative impact on sales

Limited-restaurants located in convenience stores witness fastest rate of growth, while Asian food and fried chicken remain most popular types of cuisine

Increase in collaboration between foodservice operators and soft drinks players PROSPECTS AND OPPORTUNITIES

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**KEY DATA FINDINGS** 

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One-stop shop concept gains favour with Vietnamese consumers.

Growing popularity of online delivery

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**KEY DATA FINDINGS** 

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Focus on enhancing the customer experience.

Players offering Asian cuisine dominate sales

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**KEY DATA FINDINGS** 

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Marked slowdown in growth for street stalls/kiosks in 2023

Mixue goes from strength to strength

Phuc Long closes kiosks in Winmart/Winmart+ stores in reversal of strategy

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CONSUMER FOODSERVICE BY LOCATION IN VIETNAM

**KEY DATA FINDINGS** 

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Revival of inbound tourism boosts performance of consumer foodservice through leisure, lodging and travel locations.

Retail locations remain a firm favourite, but growth slows compared to previous year Standalone continues to dominate consumer foodservice.

#### PROSPECTS AND OPPORTUNITIES

Growth in number of retail will contribute to expansion of consumer foodservice.

Greater investment in consumer foodservice in retail locations

Rural and suburban areas offer much scope for growth

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