

Consumer Foodservice in Malaysia

https://marketpublishers.com/r/C50175A0FD2EN.html Date: February 2024 Pages: 101 Price: US\$ 2,100.00 (Single User License) ID: C50175A0FD2EN

Abstracts

In 2023, the Malaysian consumer foodservice market saw the continued strengthening of the country's coffee drinking culture, which provided a notable boost to the performance of the specialist coffee and tea shops channel during the year. The end of the review period saw the opening of many new caf?s and specialist coffee and tea shops by both international and domestic players. Indeed, 2023, alone, saw Morocco-based Bacha Coffee, Japan-based % Arabica Coffee, Ralph's Coffee, China-based V5 Coff...

Euromonitor International's Consumer Foodservice in Malaysia report offers a comprehensive guide to the size and shape of the market at a national level. It provides foodservice sales, the number of outlets and the number of transactions by sector, allowing you to identify the foodservice sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they eating habits, lifestyle changes, tourism spending or legislative issues. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Consumer Foodservice by Fulfillment, Consumer Foodservice by Location, Consumer Foodservice by Ordering Platform, Consumer Foodservice by Type.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Consumer Foodservice market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

CONSUMER FOODSERVICE IN MALAYSIA EXECUTIVE SUMMARY Consumer foodservice in 2023: The big picture 2023 key trends Competitive landscape Independent foodservice developments What next for consumer foodservice MARKET DATA Table 1 Units, Transactions and Value Sales in Consumer Foodservice 2018-2023 Table 2 Units, Transactions and Value Sales in Consumer Foodservice: % Growth 2018-2023 Table 3 Consumer Foodservice by Independent vs Chained by Type: Units/Outlets 2023 Table 4 Consumer Foodservice by Independent vs Chained: % Foodservice Value 2018-2023 Table 5 Sales in Consumer Foodservice by Food vs Drink Split: % Foodservice Value 2018-2023 Table 6 Sales in Consumer Foodservice by Food vs Drink Split by Type: % Foodservice Value 2023 Table 7 Sales in Consumer Foodservice by Location: % Foodservice Value 2018-2023 Table 8 Sales in Consumer Foodservice by Fulfillment: % Foodservice Value 2018-2023 Table 9 GBO Company Shares in Chained Consumer Foodservice: % Foodservice Value 2019-2023 Table 10 GBN Brand Shares in Chained Consumer Foodservice: % Foodservice Value 2020-2023 Table 11 GBN Brand Shares in Chained Consumer Foodservice: Units/Outlets 2023 Table 12 Forecast Units, Transactions and Value Sales in Consumer Foodservice 2023-2028 Table 13 Forecast Units, Transactions and Value Sales in Consumer Foodservice: % Growth 2023-2028 DISCLAIMER SOURCES Summary 1 Research Sources LIMITED-SERVICE RESTAURANTS IN MALAYSIA **KEY DATA FINDINGS** 2023 DEVELOPMENTS



Geopolitical tension built up from Israel-Hamas War hurts performance of various limited-service restaurants

Rise in visibility of locally infused Asian limited-service restaurants located within major shopping malls

Limited-service restaurants operators are taking advantage of customers who are timeconscious and value convenience

PROSPECTS AND OPPORTUNITIES

Menu Rahmah to accommodate consumers who are faced with rising inflationary costs New players with fun and convenient dining concepts

Stiff competition between local players and international companies expanding into Malaysia

CATEGORY DATA

 Table 14 Limited-Service Restaurants by Category: Units/Outlets 2018-2023

Table 15 Sales in Limited-Service Restaurants by Category: Number of Transactions 2018-2023

Table 16 Sales in Limited-Service Restaurants by Category: Foodservice Value2018-2023

Table 17 Limited-Service Restaurants by Category: % Units/Outlets Growth 2018-2023 Table 18 Sales in Limited-Service Restaurants by Category: % Transaction Growth 2018-2023

Table 19 Sales in Limited-Service Restaurants by Category: % Foodservice Value Growth 2018-2023

Table 20 GBO Company Shares in Chained Limited-Service Restaurants: % Foodservice Value 2019-2023

Table 21 GBN Brand Shares in Chained Limited-Service Restaurants: % Foodservice Value 2020-2023

Table 22 Forecast Limited-Service Restaurants by Category: Units/Outlets 2023-2028 Table 23 Forecast Sales in Limited-Service Restaurants by Category: Number of Transactions 2023-2028

Table 24 Forecast Sales in Limited-Service Restaurants by Category: Foodservice Value 2023-2028

Table 25 Forecast Limited-Service Restaurants by Category: % Units/Outlets Growth2023-2028

Table 26 Forecast Sales in Limited-Service Restaurants by Category: % TransactionGrowth 2023-2028

Table 27 Forecast Sales in Limited-Service Restaurants by Category: % FoodserviceValue Growth 2023-2028

CAF?S/BARS IN MALAYSIA

KEY DATA FINDINGS



2023 DEVELOPMENTS

Rising interest in coffee drinking culture leads to strong growth of specialist coffee and tea shops

Coffee drinking culture comes to fruition with the opening of wide range of new brands Bars serving extensive food menus at an affordable price attracting consumers on tight budgets

PROSPECTS AND OPPORTUNITIES

Growing interest in caf?-hopping lifestyles witnessed amongst Malaysians expected to boost number of chained and independent caf?s

Drive-through outlets set to become very popular fulfillment method amongst caf?s in the forecast period

Cross-collaboration with fashion brands to showcase unique dining concepts CATEGORY DATA

Table 28 Caf?s/Bars by Category: Units/Outlets 2018-2023

Table 29 Sales in Caf?s/Bars by Category: Number of Transactions 2018-2023

Table 30 Sales in Caf?s/Bars by Category: Foodservice Value 2018-2023

 Table 31 Caf?s/Bars by Category: % Units/Outlets Growth 2018-2023

 Table 32 Sales in Caf?s/Bars by Category: % Transaction Growth 2018-2023

Table 33 Sales in Caf?s/Bars by Category: % Foodservice Value Growth 2018-2023

Table 34 GBO Company Shares in Chained Caf?s/Bars: % Foodservice Value 2019-2023

Table 35 GBN Brand Shares in Chained Caf?s/Bars: % Foodservice Value 2020-2023 Table 36 Forecast Caf?s/Bars by Category: Units/Outlets 2023-2028

Table 37 Forecast Sales in Caf?s/Bars by Category: Number of Transactions 2023-2028

Table 38 Forecast Sales in Caf?s/Bars by Category: Foodservice Value 2023-2028 Table 39 Forecast Caf?s/Bars by Category: % Units/Outlets Growth 2023-2028 Table 40 Forecast Sales in Caf?s/Bars by Category: % Transaction Growth 2023-2028 Table 41 Forecast Sales in Caf?s/Bars by Category: % Foodservice Value Growth 2023-2028

FULL-SERVICE RESTAURANTS IN MALAYSIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Asian full-service restaurants influenced by Korean culture remain a hit in Malaysia Full-service restaurants diversify to meet demand from large group of Muslim consumers

Independents still dominate full-service restaurants operating scene in Malaysia PROSPECTS AND OPPORTUNITIES

Premiumisation of full-service restaurants



Asian full-service restaurants expected to lead growth in forecast period Consumers anticipated to look for more value-driven food offering from full-service restaurants CATEGORY DATA Table 42 Full-Service Restaurants by Category: Units/Outlets 2018-2023 Table 43 Sales in Full-Service Restaurants by Category: Number of Transactions 2018-2023 Table 44 Sales in Full-Service Restaurants by Category: Foodservice Value 2018-2023 Table 45 Full-Service Restaurants by Category: % Units/Outlets Growth 2018-2023 Table 46 Sales in Full-Service Restaurants by Category: % Transaction Growth 2018-2023

Table 47 Sales in Full-Service Restaurants by Category: % Foodservice Value Growth 2018-2023

Table 48 GBO Company Shares in Chained Full-Service Restaurants: % FoodserviceValue 2019-2023

Table 49 GBN Brand Shares in Chained Full-Service Restaurants: % FoodserviceValue 2020-2023

 Table 50 Forecast Full-Service Restaurants by Category: Units/Outlets 2023-2028

Table 51 Forecast Sales in Full-Service Restaurants by Category: Number of Transactions 2023-2028

Table 52 Forecast Sales in Full-Service Restaurants by Category: Foodservice Value 2023-2028

Table 53 Forecast Full-Service Restaurants by Category: % Units/Outlets Growth2023-2028

Table 54 Forecast Sales in Full-Service Restaurants by Category: % Transaction Growth 2023-2028

Table 55 Forecast Sales in Full-Service Restaurants by Category: % Foodservice Value Growth 2023-2028

SELF-SERVICE CAFETERIAS IN MALAYSIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Self-service cafeterias lacking in popularity in Malaysia, with Ikea Restaurants

dominating share

Ikea Restaurants continues with constant marketing campaigns to promote its selfservice cafeterias

Remote working impacts self-service cafeterias

PROSPECTS AND OPPORTUNITIES

Limited potential for self-service cafeterias during forecast period

Rise in number of food court outlets expected to boost visibility of self-service cafeterias



in Malaysia

Value-driven self-service cafeterias to attract more consumers due to surging pressure from higher cost of living

CATEGORY DATA

 Table 56 Self-Service Cafeterias: Units/Outlets 2018-2023

 Table 57 Sales in Self-Service Cafeterias: Number of Transactions 2018-2023

Table 58 Sales in Self-Service Cafeterias: Foodservice Value 2018-2023

Table 59 Sales in Self-Service Cafeterias: % Units/Outlets Growth 2018-2023

Table 60 Sales in Self-Service Cafeterias: % Transaction Growth 2018-2023

Table 61 Sales in Self-Service Cafeterias: % Foodservice Value Growth 2018-2023

Table 62 GBO Company Shares in Chained Self-Service Cafeterias: % Foodservice Value 2019-2023

Table 63 GBN Brand Shares in Chained Self-Service Cafeterias: % Foodservice Value 2020-2023

Table 64 Forecast Self-Service Cafeterias: Units/Outlets 2023-2028

Table 65 Forecast Sales in Self-Service Cafeterias: Number of Transactions 2023-2028

Table 66 Forecast Sales in Self-Service Cafeterias: Foodservice Value 2023-2028

Table 67 Forecast Self-Service Cafeterias: % Units/Outlets Growth 2023-2028

Table 68 Forecast Sales in Self-Service Cafeterias: % Transaction Growth 2023-2028

Table 69 Forecast Sales in Self-Service Cafeterias: % Foodservice Value Growth2023-2028

STREET STALLS/KIOSKS IN MALAYSIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Strong marketing events used by street stalls/kiosks players to elevate brand awareness

Growth in street stalls/kiosks driven by various trendy drinks and desserts at affordable prices

Convenient fulfillment innovation created by leading street stalls/kiosks players to attract time-conscious consumers

PROSPECTS AND OPPORTUNITIES

Food trucks suited to urban lifestyles growing in popularity

Significant growth expected in street stalls/kiosks by appealing to budget conscious consumers

Street stalls/kiosks to continue to see deeper penetration of local and international players with trendy food and drinks options

CATEGORY DATA

Table 70 Street Stalls/Kiosks: Units/Outlets 2018-2023

 Table 71 Sales in Street Stalls/Kiosks: Number of Transactions 2018-2023



 Table 72 Sales in Street Stalls/Kiosks: Foodservice Value 2018-2023

Table 73 Street Stalls/Kiosks: % Units/Outlets Growth 2018-2023

 Table 74 Sales in Street Stalls/Kiosks: % Transaction Growth 2018-2023

Table 75 Sales in Street Stalls/Kiosks: % Foodservice Value Growth 2018-2023

Table 76 GBO Company Shares in Chained Street Stalls/Kiosks: % Foodservice Value2019-2023

Table 77 GBN Brand Shares in Chained Street Stalls/Kiosks: % Foodservice Value 2020-2023

Table 78 Forecast Street Stalls/Kiosks: Units/Outlets 2023-2028

Table 79 Forecast Sales in Street Stalls/Kiosks: Number of Transactions 2023-2028

Table 80 Forecast Sales in Street Stalls/Kiosks: Foodservice Value 2023-2028

 Table 81 Forecast Street Stalls/Kiosks: % Units/Outlets Growth 2023-2028

Table 82 Forecast Sales in Street Stalls/Kiosks: % Transaction Growth 2023-2028 Table 83 Forecast Sales in Street Stalls/Kiosks: % Foodservice Value Growth 2023-2028

CONSUMER FOODSERVICE BY LOCATION IN MALAYSIA

KEY DATA FINDINGS

2023 DEVELOPMENTS

Consumer foodservice through stand-alone maintains leading position amongst consumer foodservice by location

Revolutionary cinematic experience providing room for consumer foodservice to grow through leisure channel

Rapid opening of foodservice outlets in KLIA and KLIA 2 leads to rising sales through travel

PROSPECTS AND OPPORTUNITIES

Soaring sales in consumer foodservice through retail as a result of cross-collaboration with retail brands

Consumer foodservice players bank on convenient locations in various forecourt retailers

More unique offering from lodging locations expected to be seen in forecast period CATEGORY DATA

Table 84 Consumer Foodservice by Location: Units/Outlets 2018-2023

Table 85 Sales in Consumer Foodservice by Location: Number of Transactions2018-2023

Table 86 Sales in Consumer Foodservice by Location: Foodservice Value 2018-2023

Table 87 Consumer Foodservice by Location: % Units/Outlets Growth 2018-2023

Table 88 Sales in Consumer Foodservice by Location: % Transaction Growth2018-2023

Table 89 Sales in Consumer Foodservice by Location: % Foodservice Value Growth



2018-2023

 Table 90 Consumer Foodservice through Standalone: Units/Outlets 2018-2023

Table 91 Sales in Consumer Foodservice through Standalone: Number of Transactions 2018-2023

Table 92 Sales in Consumer Foodservice through Standalone: Foodservice Value2018-2023

Table 93 Consumer Foodservice through Standalone: % Units/Outlets Growth 2018-2023

Table 94 Sales in Consumer Foodservice through Standalone: % Transaction Growth2018-2023

Table 95 Sales in Consumer Foodservice through Standalone: % Foodservice Value Growth 2018-2023

Table 96 Consumer Foodservice through Leisure: Units/Outlets 2018-2023

Table 97 Sales in Consumer Foodservice through Leisure: Number of Transactions2018-2023

Table 98 Sales in Consumer Foodservice through Leisure: Foodservice Value2018-2023

Table 99 Consumer Foodservice through Leisure: % Units/Outlets Growth 2018-2023 Table 100 Sales in Consumer Foodservice through Leisure: % Transaction Growth 2018-2023

Table 101 Sales in Consumer Foodservice through Leisure: % Foodservice Value Growth 2018-2023

Table 102 Consumer Foodservice through Retail: Units/Outlets 2018-2023 Table 103 Sales in Consumer Foodservice through Retail: Number of Transactions 2018-2023

Table 104 Sales in Consumer Foodservice through Retail: Foodservice Value2018-2023

Table 105 Consumer Foodservice through Retail: % Units/Outlets Growth 2018-2023 Table 106 Sales in Consumer Foodservice through Retail: % Transaction Growth 2018-2023

Table 107 Sales in Consumer Foodservice through Retail: % Foodservice Value Growth2018-2023

 Table 108 Consumer Foodservice through Lodging: Units/Outlets 2018-2023

Table 109 Sales in Consumer Foodservice through Lodging: Number of Transactions2018-2023

Table 110 Sales in Consumer Foodservice through Lodging: Foodservice Value2018-2023

Table 111 Consumer Foodservice through Lodging: % Units/Outlets Growth 2018-2023Table 112 Sales in Consumer Foodservice through Lodging: % Transaction Growth



2018-2023

Table 113 Sales in Consumer Foodservice through Lodging: % Foodservice Value Growth 2018-2023

 Table 114 Consumer Foodservice through Travel: Units/Outlets 2018-2023

Table 115 Sales in Consumer Foodservice through Travel: Number of Transactions 2018-2023

Table 116 Sales in Consumer Foodservice through Travel: Foodservice Value 2018-2023

Table 117 Consumer Foodservice through Travel: % Units/Outlets Growth 2018-2023 Table 118 Sales in Consumer Foodservice through Travel: % Transaction Growth 2018-2023

Table 119 Sales in Consumer Foodservice through Travel: % Foodservice ValueGrowth 2018-2023

 Table 120 Forecast Consumer Foodservice by Location: Units/Outlets 2023-2028

Table 121 Forecast Sales in Consumer Foodservice by Location: Number of Transactions 2023-2028

Table 122 Forecast Sales in Consumer Foodservice by Location: Foodservice Value2023-2028

Table 123 Forecast Consumer Foodservice by Location: % Units/Outlets Growth2023-2028

Table 124 Forecast Sales in Consumer Foodservice by Location: % Transaction Growth2023-2028

Table 125 Forecast Sales in Consumer Foodservice by Location: % Foodservice Value Growth 2023-2028

Table 126 Forecast Consumer Foodservice through Standalone: Units/Outlets2023-2028

Table 127 Forecast Sales in Consumer Foodservice through Standalone: Number of Transactions 2023-2028

Table 128 Forecast Sales in Consumer Foodservice through Standalone: FoodserviceValue 2023-2028

Table 129 Forecast Consumer Foodservice through Standalone: % Units/OutletsGrowth 2023-2028

Table 130 Forecast Sales in Consumer Foodservice through Standalone: %Transaction Growth 2023-2028

Table 131 Forecast Sales in Consumer Foodservice through Standalone: %Foodservice Value Growth 2023-2028

Table 132 Forecast Consumer Foodservice through Leisure: Units/Outlets 2023-2028Table 133 Forecast Sales in Consumer Foodservice through Leisure: Number ofTransactions 2023-2028



Table 134 Forecast Sales in Consumer Foodservice through Leisure: FoodserviceValue 2023-2028

Table 135 Forecast Consumer Foodservice through Leisure: % Units/Outlets Growth 2023-2028

Table 136 Forecast Sales in Consumer Foodservice through Leisure: % Transaction Growth 2023-2028

Table 137 Forecast Sales in Consumer Foodservice through Leisure: % FoodserviceValue Growth 2023-2028

 Table 138 Forecast Consumer Foodservice through Retail: Units/Outlets 2023-2028

Table 139 Forecast Sales in Consumer Foodservice through Retail: Number of Transactions 2023-2028

Table 140 Forecast Sales in Consumer Foodservice through Retail: Foodservice Value2023-2028

Table 141 Forecast Consumer Foodservice through Retail: % Units/Outlets Growth2023-2028

Table 142 Forecast Sales in Consumer Foodservice through Retail: % Transaction Growth 2023-2028

Table 143 Forecast Sales in Consumer Foodservice through Retail: % FoodserviceValue Growth 2023-2028

Table 144 Forecast Consumer Foodservice through Lodging: Units/Outlets 2023-2028

Table 145 Forecast Sales in Consumer Foodservice through Lodging: Number of Transactions 2023-2028

Table 146 Forecast Sales in Consumer Foodservice through Lodging: FoodserviceValue 2023-2028

Table 147 Forecast Consumer Foodservice through Lodging: % Units/Outlets Growth2023-2028

Table 148 Forecast Sales in Consumer Foodservice through Lodging: % Transaction Growth 2023-2028

Table 149 Forecast Sales in Consumer Foodservice through Lodging: % Foodservice Value Growth 2023-2028

Table 150 Forecast Consumer Foodservice through Travel: Units/Outlets 2023-2028 Table 151 Forecast Sales in Consumer Foodservice through Travel: Number of Transactions 2023-2028

Table 152 Forecast Sales in Consumer Foodservice through Travel: Foodservice Value2023-2028

Table 153 Forecast Consumer Foodservice through Travel: % Units/Outlets Growth2023-2028

Table 154 Forecast Sales in Consumer Foodservice through Travel: % Transaction Growth 2023-2028



Table 155 Forecast Sales in Consumer Foodservice through Travel: % Foodservice Value Growth 2023-2028



I would like to order

Product name: Consumer Foodservice in Malaysia

Product link: https://marketpublishers.com/r/C50175A0FD2EN.html

Price: US\$ 2,100.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/C50175A0FD2EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970