

# **Consumer Foodservice in Malaysia**

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### **Abstracts**

In 2023, the Malaysian consumer foodservice market saw the continued strengthening of the country's coffee drinking culture, which provided a notable boost to the performance of the specialist coffee and tea shops channel during the year. The end of the review period saw the opening of many new caf?s and specialist coffee and tea shops by both international and domestic players. Indeed, 2023, alone, saw Morocco-based Bacha Coffee, Japan-based % Arabica Coffee, Ralph's Coffee, China-based V5 Coff...

Euromonitor International's Consumer Foodservice in Malaysia report offers a comprehensive guide to the size and shape of the market at a national level. It provides foodservice sales, the number of outlets and the number of transactions by sector, allowing you to identify the foodservice sectors driving growth. It identifies the leading companies, the leading brands and offers strategic analysis of key factors influencing the market - be they eating habits, lifestyle changes, tourism spending or legislative issues. Forecasts to 2028 illustrate how the market is set to change.

**Product coverage:** Consumer Foodservice by Fulfillment, Consumer Foodservice by Location, Consumer Foodservice by Ordering Platform, Consumer Foodservice by Type.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Consumer Foodservice market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



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Geopolitical tension built up from Israel-Hamas War hurts performance of various limited-service restaurants

Rise in visibility of locally infused Asian limited-service restaurants located within major shopping malls

Limited-service restaurants operators are taking advantage of customers who are timeconscious and value convenience

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CAF?S/BARS IN MALAYSIA

**KEY DATA FINDINGS** 



#### 2023 DEVELOPMENTS

Rising interest in coffee drinking culture leads to strong growth of specialist coffee and tea shops

Coffee drinking culture comes to fruition with the opening of wide range of new brands Bars serving extensive food menus at an affordable price attracting consumers on tight budgets

PROSPECTS AND OPPORTUNITIES

Growing interest in caf?-hopping lifestyles witnessed amongst Malaysians expected to boost number of chained and independent caf?s

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**KEY DATA FINDINGS** 

2023 DEVELOPMENTS

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Independents still dominate full-service restaurants operating scene in Malaysia PROSPECTS AND OPPORTUNITIES

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**KEY DATA FINDINGS** 

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Self-service cafeterias lacking in popularity in Malaysia, with Ikea Restaurants

dominating share

Ikea Restaurants continues with constant marketing campaigns to promote its selfservice cafeterias

Remote working impacts self-service cafeterias

PROSPECTS AND OPPORTUNITIES

Limited potential for self-service cafeterias during forecast period

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**KEY DATA FINDINGS** 

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Growth in street stalls/kiosks driven by various trendy drinks and desserts at affordable prices

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**KEY DATA FINDINGS** 

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Consumer foodservice through stand-alone maintains leading position amongst consumer foodservice by location

Revolutionary cinematic experience providing room for consumer foodservice to grow through leisure channel

Rapid opening of foodservice outlets in KLIA and KLIA 2 leads to rising sales through travel

PROSPECTS AND OPPORTUNITIES

Soaring sales in consumer foodservice through retail as a result of cross-collaboration with retail brands

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