

# **Beauty and Personal Care in Tanzania**

https://marketpublishers.com/r/BC79E3BDA271EN.html Date: May 2023 Pages: 57 Price: US\$ 2,650.00 (Single User License) ID: BC79E3BDA271EN

## **Abstracts**

This report analyses the market for beauty and personal care in Tanzania. For the purposes of the study, the market has been defined as follows:

Euromonitor International's Beauty and Personal Care in Tanzania report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. Forecasts to 2027 illustrate how the market is set to change.

**Product coverage:** Baby and Child-specific Products, Bath and Shower, Colour Cosmetics, Deodorants, Depilatories, Dermocosmetics Beauty and Personal Care, Fragrances, Hair Care, Mass Beauty and Personal Care, Men's Grooming, Oral Care, Oral Care Excl Power Toothbrushes, Premium Beauty and Personal Care, Prestige Beauty and Personal Care, Skin Care, Sun Care.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Beauty and Personal Care market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.



Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## Contents

BEAUTY AND PERSONAL CARE IN FINLAND

EXECUTIVE SUMMARY

Beauty and personal care in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for beauty and personal care?

MARKET DATA

 Table 1 Sales of Beauty and Personal Care by Category: Value 2017-2022

Table 2 Sales of Beauty and Personal Care by Category: % Value Growth 2017-2022

 Table 3 GBO Company Shares of Beauty and Personal Care: % Value 2018-2022

Table 4 NBO Company Shares of Beauty and Personal Care: % Value 2018-2022

Table 5 LBN Brand Shares of Beauty and Personal Care: % Value 2019-2022

Table 6 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2017-2022

Table 7 Distribution of Beauty and Personal Care by Format: % Value 2017-2022 Table 8 Distribution of Beauty and Personal Care by Format and Category: % Value 2022

Table 9 Forecast Sales of Beauty and Personal Care by Category: Value 2022-2027 Table 10 Forecast Sales of Beauty and Personal Care by Category: % Value Growth 2022-2027

DISCLAIMER

SOURCES

Summary 1 Research Sources

MASS BEAUTY AND PERSONAL CARE IN FINLAND

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Positive growth driven by recovery of colour cosmetics in 2022

Lumene maintains leadership as players upgrade their portfolios

Players show renewed energy in post-pandemic landscape

PROSPECTS AND OPPORTUNITIES

Growth to remain steadily positive, with consumers focusing more on sustainability Domestic brands set to see greater demand as Lumene continues to set the standard Though maturity beckons, mass skin care will benefit from greater focus on skin health CATEGORY DATA

Table 11 Sales of Mass Beauty and Personal Care by Category: Value 2017-2022Table 12 Sales of Mass Beauty and Personal Care by Category: % Value Growth



2017-2022

Table 13 NBO Company Shares of Mass Beauty and Personal Care: % Value 2018-2022

Table 14 LBN Brand Shares of Mass Beauty and Personal Care: % Value 2019-2022

Table 15 Forecast Sales of Mass Beauty and Personal Care by Category: Value 2022-2027

Table 16 Forecast Sales of Mass Beauty and Personal Care by Category: % Value Growth 2022-2027

PREMIUM BEAUTY AND PERSONAL CARE IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Sales boosted by post-pandemic rise of colour cosmetics in 2022

Premium unisex fragrances benefits from immaturity and frequent new product launches

Premium hair care suffers from shift towards salons and innovation in mass hair care PROSPECTS AND OPPORTUNITIES

Growth to improve towards end of forecast period, with unisex fragrances holding much potential

Domestic players set to rise

Premium players must invest in innovation to retain consumer interest

CATEGORY DATA

Table 17 Sales of Premium Beauty and Personal Care by Category: Value 2017-2022 Table 18 Sales of Premium Beauty and Personal Care by Category: % Value Growth 2017-2022

Table 19 NBO Company Shares of Premium Beauty and Personal Care: % Value 2018-2022

Table 20 LBN Brand Shares of Premium Beauty and Personal Care: % Value 2019-2022

Table 21 Forecast Sales of Premium Beauty and Personal Care by Category: Value 2022-2027

Table 22 Forecast Sales of Premium Beauty and Personal Care by Category: % Value Growth 2022-2027

BABY AND CHILD-SPECIFIC PRODUCTS IN FINLAND

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Sales slow as birth rates fall in 2022

Increased focus on sensitive skin drives development

Parents shift towards natural ingredients and organic products

PROSPECTS AND OPPORTUNITIES



Shift to natural and organic offerings will support value sales

Private label to gain greater ground

As competition intensifies, players deploy innovate marketing strategies to grab attention

CATEGORY DATA

Table 23 Sales of Baby and Child-specific Products by Category: Value 2017-2022 Table 24 Sales of Baby and Child-specific Products by Category: % Value Growth 2017-2022

Table 25 Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2017-2022

Table 26 NBO Company Shares of Baby and Child-specific Products: % Value 2018-2022

Table 27 LBN Brand Shares of Baby and Child-specific Products: % Value 2019-2022 Table 28 LBN Brand Shares of Baby and Child-specific Skin Care: % Value 2019-2022 Table 29 LBN Brand Shares of Baby and Child-specific Sun Care: % Value 2019-2022 Table 30 LBN Brand Shares of Premium Baby and Child-specific Products: % Value 2019-2022

Table 31 Forecast Sales of Baby and Child-specific Products by Category: Value2022-2027

Table 32 Forecast Sales of Baby and Child-specific Products by Category: % Value Growth 2022-2027

Table 33 Forecast Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2022-2027

BATH AND SHOWER IN FINLAND

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Mature category sees low value growth and dips in volume sales in 2022

Hand sanitisers and liquid soaps remain relevant despite declining growth postpandemic

Intimate hygiene rises fastest in 2022

PROSPECTS AND OPPORTUNITIES

Volume sales may suffer over the forecast period

Private label to rise in perception thanks to value-added offerings

Natural, organic and sustainability trends to resurge after initial slowdown CATEGORY DATA

Table 34 Sales of Bath and Shower by Category: Value 2017-2022

 Table 35 Sales of Bath and Shower by Category: % Value Growth 2017-2022

Table 36 Sales of Bath and Shower by Premium vs Mass: % Value 2017-2022

 Table 37 NBO Company Shares of Bath and Shower: % Value 2018-2022



Table 38 LBN Brand Shares of Bath and Shower: % Value 2019-2022 Table 39 LBN Brand Shares of Premium Bath and Shower: % Value 2019-2022 Table 40 Forecast Sales of Bath and Shower by Category: Value 2022-2027 Table 41 Forecast Sales of Bath and Shower by Category: % Value Growth 2022-2027 Table 42 Forecast Sales of Bath and Shower by Premium vs Mass: % Value 2022-2027 COLOUR COSMETICS IN FINLAND **KEY DATA FINDINGS** 2022 DEVELOPMENTS Colour cosmetics bounces back post-pandemic Lip products leads growth in 2022 Premium colour cosmetics waxes and wanes PROSPECTS AND OPPORTUNITIES Varying fortunes for mass and premium segments, while domestic players focus more on local appeal Demand for affordable options will continue amid growing green and cruelty-free concerns Rising demand for lower-cost, multi-purpose products, as setting sprays set to see further growth CATEGORY DATA Table 43 Sales of Colour Cosmetics by Category: Value 2017-2022 Table 44 Sales of Colour Cosmetics by Category: % Value Growth 2017-2022 Table 45 NBO Company Shares of Colour Cosmetics: % Value 2018-2022 Table 46 LBN Brand Shares of Colour Cosmetics: % Value 2019-2022 Table 47 LBN Brand Shares of Eye Make-up: % Value 2019-2022 Table 48 LBN Brand Shares of Facial Make-up: % Value 2019-2022 Table 49 LBN Brand Shares of Lip Products: % Value 2019-2022 Table 50 LBN Brand Shares of Nail Products: % Value 2019-2022 Table 51 LBN Brand Shares of Premium Colour Cosmetics: % Value 2019-2022 Table 52 Forecast Sales of Colour Cosmetics by Category: Value 2022-2027 Table 53 Forecast Sales of Colour Cosmetics by Category: % Value Growth 2022-2027 **DEODORANTS IN FINLAND KEY DATA FINDINGS** 2022 DEVELOPMENTS Value sales driven by natural and organic alternatives Niche areas see greater growth Multinationals maintain leadership in 2022 PROSPECTS AND OPPORTUNITIES Higher-priced options to drive overall value growth

Key Flat Symbol to become more prevalent



Expansion in fragrances line extensions expected, while e-commerce will continue to rise

CATEGORY DATA

Table 54 Sales of Deodorants by Category: Value 2017-2022 Table 55 Sales of Deodorants by Category: % Value Growth 2017-2022 Table 56 Sales of Deodorants by Premium vs Mass: % Value 2017-2022 Table 57 NBO Company Shares of Deodorants: % Value 2018-2022 Table 58 LBN Brand Shares of Deodorants: % Value 2019-2022 Table 59 LBN Brand Shares of Premium Deodorants: % Value 2019-2022 Table 60 Forecast Sales of Deodorants by Category: Value 2022-2027 Table 61 Forecast Sales of Deodorants by Category: % Value Growth 2022-2027 Table 62 Forecast Sales of Deodorants by Premium Vs Mass: % Value 2022-2027 **DEPILATORIES IN FINLAND KEY DATA FINDINGS** 2022 DEVELOPMENTS Shifting consumer trends underscore volume decline in 2022 Sustainability remains central concern Private label expands within depilatories PROSPECTS AND OPPORTUNITIES Current value sales will rise as volume sales continue to fall Sustainability to continue to shape landscape as private label rises Hair removers/bleaches to rise fastest from low sales base CATEGORY DATA Table 63 Sales of Depilatories by Category: Value 2017-2022 Table 64 Sales of Depilatories by Category: % Value Growth 2017-2022 Table 65 Sales of Women's Razors and Blades by Type: % Value Breakdown 2018-2022 Table 66 NBO Company Shares of Depilatories: % Value 2018-2022 Table 67 LBN Brand Shares of Depilatories: % Value 2019-2022 Table 68 Forecast Sales of Depilatories by Category: Value 2022-2027 Table 69 Forecast Sales of Depilatories by Category: % Value Growth 2022-2027 FRAGRANCES IN FINLAND **KEY DATA FINDINGS** 2022 DEVELOPMENTS Positive trends persist in 2022 Growth led by premium unisex fragrances Lower-cost mass fragrances see rising interest

PROSPECTS AND OPPORTUNITIES

New developments expected in mass unisex fragrances and from local players



Limited-edition lines to drive value sales as premium segment sees new line extensions Smaller pack sizes to gain greater traction, and natural trend will drive development CATEGORY DATA

Table 70 Sales of Fragrances by Category: Value 2017-2022

Table 71 Sales of Fragrances by Category: % Value Growth 2017-2022

Table 72 NBO Company Shares of Fragrances: % Value 2018-2022

Table 73 LBN Brand Shares of Fragrances: % Value 2019-2022

Table 74 LBN Brand Shares of Premium Men's Fragrances: % Value 2019-2022

Table 75 LBN Brand Shares of Premium Women's Fragrances: % Value 2019-2022

Table 76 Forecast Sales of Fragrances by Category: Value 2022-2027

Table 77 Forecast Sales of Fragrances by Category: % Value Growth 2022-2027

HAIR CARE IN FINLAND

**KEY DATA FINDINGS** 

2022 DEVELOPMENTS

Uninspiring performance from overall category in 2022

Continued post-pandemic recovery for salon professional hair care

Natural trend rises, supporting demand in conditioners and treatments

PROSPECTS AND OPPORTUNITIES

Volume growth to pick up as consumer confidence rises later in the forecast period, and domestic players to expand

Salon professional hair care to lead growth while sustainability concerns continue Perms and relaxants will continue to decline

## CATEGORY DATA

Table 78 Sales of Hair Care by Category: Value 2017-2022

Table 79 Sales of Hair Care by Category: % Value Growth 2017-2022

Table 80 Sales of Hair Care by Premium vs Mass: % Value 2017-2022

 Table 81 NBO Company Shares of Hair Care: % Value 2018-2022

Table 82 NBO Company Shares of Salon Professional Hair Care: % Value 2018-2022

Table 83 LBN Brand Shares of Hair Care: % Value 2019-2022

Table 84 LBN Brand Shares of Colourants: % Value 2019-2022

Table 85 LBN Brand Shares of Salon Professional Hair Care: % Value 2019-2022

Table 86 LBN Brand Shares of Styling Agents: % Value 2019-2022

Table 87 LBN Brand Shares of Premium Hair Care: % Value 2019-2022

Table 88 Forecast Sales of Hair Care by Category: Value 2022-2027

Table 89 Forecast Sales of Hair Care by Category: % Value Growth 2022-2027

Table 90 Forecast Sales of Hair Care by Premium vs Mass: % Value 2022-2027

MEN'S GROOMING IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS



Volume decline slowed by several new product launches

Men's skin care rises fastest as natural trend expands throughout category

Men's hair care suffers from product withdrawals

### PROSPECTS AND OPPORTUNITIES

Volume growth to remain in decline, though local players will garner greater interest Optimistic outlook for mass men's skin care

Mass men's fragrances holds potential for further growth, and sustainability trends will rise

### CATEGORY DATA

Table 91 Sales of Men's Grooming by Category: Value 2017-2022

Table 92 Sales of Men's Grooming by Category: % Value Growth 2017-2022

Table 93 Sales of Men's Razors and Blades by Type: % Value Breakdown 2019-2022

Table 94 Sales of Men's Skin Care by Type: % Value Breakdown 2019-2022

Table 95 NBO Company Shares of Men's Grooming: % Value 2018-2022

Table 96 LBN Brand Shares of Men's Grooming: % Value 2019-2022

Table 97 LBN Brand Shares of Men's Razors and Blades: % Value 2019-2022

Table 98 Forecast Sales of Men's Grooming by Category: Value 2022-2027

Table 99 Forecast Sales of Men's Grooming by Category: % Value Growth 2022-2027

ORAL CARE IN FINLAND

KEY DATA FINDINGS

2022 DEVELOPMENTS

Added-value toothpastes support current value sales in 2022

New product launches feature increased natural ingredients and boast eco-friendly status

Local consumers happier to spend more for electric toothbrushes

PROSPECTS AND OPPORTUNITIES

Volume sales to struggle amid economic uncertainty

Intensifying competition will give rise to price wars, with value growth driven by addedvalue toothpastes and teeth whitening to become more popular

Players to lose interest in waning subcategories, with electric toothbrushes as key growth drivers

CATEGORY DATA

Table 100 Sales of Oral Care by Category: Value 2017-2022

Table 101 Sales of Oral Care by Category: % Value Growth 2017-2022

Table 102 Sales of Toothbrushes by Category: Value 2017-2022

Table 103 Sales of Toothbrushes by Category: % Value Growth 2017-2022

Table 104 Sales of Toothpaste by Type: % Value Breakdown 2018-2022

Table 105 NBO Company Shares of Oral Care: % Value 2018-2022

Table 106 LBN Brand Shares of Oral Care: % Value 2019-2022



Table 107 LBN Brand Shares of Mouthwashes/Dental Rinses: % Value 2019-2022 Table 108 LBN Brand Shares of Toothpaste: % Value 2019-2022 Table 109 Forecast Sales of Oral Care by Category: Value 2022-2027 Table 110 Forecast Sales of Oral Care by Category: % Value Growth 2022-2027 Table 111 Forecast Sales of Toothbrushes by Category: Value 2022-2027 Table 112 Forecast Sales of Toothbrushes by Category: % Value Growth 2022-2027 SKIN CARE IN FINLAND **KEY DATA FINDINGS** 2022 DEVELOPMENTS Positive growth for skin care in 2022 Natural ingredients see rising demand, bolstered by sensitive skin among local consumers Skin care sets/kits see sales supported by promotional activities PROSPECTS AND OPPORTUNITIES Positive growth forecast, with premium and mass segments set to record contrasting trajectories Skin care sets/kits to continue rising Skinimalism trend to gather pace and push sales in natural products, as e-commerce continues to expand CATEGORY DATA Table 113 Sales of Skin Care by Category: Value 2017-2022 Table 114 Sales of Skin Care by Category: % Value Growth 2017-2022 Table 115 NBO Company Shares of Skin Care: % Value 2018-2022 Table 116 LBN Brand Shares of Skin Care: % Value 2019-2022 Table 117 LBN Brand Shares of Basic Moisturisers: % Value 2019-2022 Table 118 LBN Brand Shares of Anti-agers: % Value 2019-2022 Table 119 LBN Brand Shares of Firming/Anti-cellulite Body Care: % Value 2019-2022 Table 120 LBN Brand Shares of General Purpose Body Care: % Value 2019-2022 Table 121 LBN Brand Shares of Premium Skin Care: % Value 2019-2022 Table 122 Forecast Sales of Skin Care by Category: Value 2022-2027 Table 123 Forecast Sales of Skin Care by Category: % Value Growth 2022-2027 SUN CARE IN FINLAND **KEY DATA FINDINGS** 2022 DEVELOPMENTS Volume sales dip slightly, with competition increasing from SPF products in skin care and make-up Renewed vigour from players post-pandemic creates space for new brands and products

Consumers shift to natural and dermocosmetic alternatives, as premium players focus



on differentiation and improved quality PROSPECTS AND OPPORTUNITIES Environmental trends set to gather pace Domestic players will increase focus on domestic tourists and local demand As e-commerce rises, social media will become greater force in boosting sales CATEGORY DATA Table 124 Sales of Sun Care by Category: Value 2017-2022 Table 125 Sales of Sun Care by Category: % Value Growth 2017-2022 Table 126 NBO Company Shares of Sun Care: % Value 2018-2022

Table 127 LBN Brand Shares of Sun Care: % Value 2019-2022

Table 128 LBN Brand Shares of Premium Adult Sun Care: % Value 2019-2022

Table 129 Forecast Sales of Sun Care by Category: Value 2022-2027

Table 130 Forecast Sales of Sun Care by Category: % Value Growth 2022-2027



#### I would like to order

Product name: Beauty and Personal Care in Tanzania

Product link: https://marketpublishers.com/r/BC79E3BDA271EN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

## Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/BC79E3BDA271EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

\*\*All fields are required

Custumer signature \_\_\_\_\_

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970