

Beauty and Personal Care in Japan

https://marketpublishers.com/r/BD1ECBD8619EN.html

Date: April 2024

Pages: 136

Price: US\$ 2,650.00 (Single User License)

ID: BD1ECBD8619EN

Abstracts

Beauty and personal care continued to show a current value rebound after the pandemic decline in Japan in 2023. In 2023, Japan finally relaxed various restrictions related to COVID-19. First, the status of COVID-19 as an infectious disease, which was previously level 2, under which the government made various demands on consumers, was moved to level 5, equivalent to influenza, from May 2023. Consumers were therefore able to avoid using the masks they used to wear on a daily basis, and this also...

Euromonitor International's Beauty and Personal Care in Japan report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2019-2023, allowing you to identify the sectors driving growth. Forecasts to 2028 illustrate how the market is set to change.

Product coverage: Baby and Child-specific Products, Bath and Shower, Colour Cosmetics, Deodorants, Depilatories, Dermocosmetics Beauty and Personal Care, Fragrances, Hair Care, Mass Beauty and Personal Care, Men's Grooming, Oral Care, Oral Care Excl Power Toothbrushes, Premium Beauty and Personal Care, Prestige Beauty and Personal Care, Skin Care, Sun Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Beauty and Personal Care market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

Beauty and Personal Care in Japan Euromonitor International April 2024

LIST OF CONTENTS AND TABLES

BEAUTY AND PERSONAL CARE IN JAPAN EXECUTIVE SUMMARY
Beauty and personal care in 2023: The big picture

2023 KEY TRENDS

Competitive landscape
Retailing developments
What next for beauty and personal care?
MARKET DATA

Table 1 Sales of Beauty and Personal Care by Category: Value 2018-2023

Table 2 Sales of Beauty and Personal Care by Category: % Value Growth 2018-2023

Table 3 GBO Company Shares of Beauty and Personal Care: % Value 2019-2023

Table 4 NBO Company Shares of Beauty and Personal Care: % Value 2019-2023

Table 5 LBN Brand Shares of Beauty and Personal Care: % Value 2020-2023

Table 6 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2018-2023

Table 7 Distribution of Beauty and Personal Care by Format: % Value 2018-2023

Table 8 Distribution of Beauty and Personal Care by Format and Category: % Value 2023

Table 9 Forecast Sales of Beauty and Personal Care by Category: Value 2023-2028

Table 10 Forecast Sales of Beauty and Personal Care by Category: % Value Growth

2023-2028

DISCLAIMER

SOURCES

Summary 1 Research Sources

MASS BEAUTY AND PERSONAL CARE IN JAPAN
KEY DATA FINDINGS

2023 DEVELOPMENTS



End of pandemic is a headwind to growth for mass bath and shower

Mass colour cosmetics flourishes amidst rising living costs, while mass fragrances faces competition

Private label beauty lines are emerging from mass retailers

PROSPECTS AND OPPORTUNITIES

Mass beauty and personal care to maintain growth moving forward

Mass retailers will attract customers by developing private label lines with added value

Consumers will continue to find multipurpose products cost-effective

CATEGORY DATA

Table 11 Sales of Mass Beauty and Personal Care by Category: Value 2018-2023

Table 12 Sales of Mass Beauty and Personal Care by Category: % Value Growth 2018-2023

Table 13 NBO Company Shares of Mass Beauty and Personal Care: % Value 2019-2023

Table 14 LBN Brand Shares of Mass Beauty and Personal Care: % Value 2020-2023

Table 15 Forecast Sales of Mass Beauty and Personal Care by Category: Value 2023-2028

Table 16 Forecast Sales of Mass Beauty and Personal Care by Category: % Value Growth 2023-2028

PREMIUM BEAUTY AND PERSONAL CARE IN JAPAN KEY DATA FINDINGS

2023 DEVELOPMENTS

Premium adult sun care and fragrances drive growth in premium beauty and personal care

Luxury brands strengthen fragrances as a gateway to their brand

Rebound of premium colour cosmetics and the rise of luxury brands

PROSPECTS AND OPPORTUNITIES

Premium beauty and personal care expected to see continuous growth

Premium sun protection and fragrances likely to see increases in the consumer base and unit prices

Opportunities in meeting the need for premium gift sets

CATEGORY DATA

Table 17 Sales of Premium Beauty and Personal Care by Category: Value 2018-2023

Table 18 Sales of Premium Beauty and Personal Care by Category: % Value Growth

2018-2023

Table 19 NBO Company Shares of Premium Beauty and Personal Care: % Value 2019-2023



Table 20 LBN Brand Shares of Premium Beauty and Personal Care: % Value 2020-2023

Table 21 Forecast Sales of Premium Beauty and Personal Care by Category: Value 2023-2028

Table 22 Forecast Sales of Premium Beauty and Personal Care by Category: % Value Growth 2023-2028

BABY AND CHILD-SPECIFIC PRODUCTS IN JAPAN KEY DATA FINDINGS

2023 DEVELOPMENTS

Greater mobility and increased demand for sun care drive growth

Growth in premiumisation, and the entry of premium brands

K-Beauty emerges in baby and child-specific products

PROSPECTS AND OPPORTUNITIES

While declining birth rate will negatively impact sales in the long term, skin care and sun care set to grow over the forecast period

Involving parents in promotions

Cultivating brand loyalty through special care for postpartum women

CATEGORY DATA

Table 23 Sales of Baby and Child-specific Products by Category: Value 2018-2023

Table 24 Sales of Baby and Child-specific Products by Category: % Value Growth 2018-2023

Table 25 Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2018-2023

Table 26 NBO Company Shares of Baby and Child-specific Products: % Value 2019-2023

Table 27 LBN Brand Shares of Baby and Child-specific Products: % Value 2020-2023

Table 28 LBN Brand Shares of Baby and Child-specific Skin Care: % Value 2020-2023

Table 29 LBN Brand Shares of Baby and Child-specific Sun Care: % Value 2020-2023

Table 30 LBN Brand Shares of Premium Baby and Child-specific Products: % Value 2020-2023

Table 31 Forecast Sales of Baby and Child-specific Products by Category: Value 2023-2028

Table 32 Forecast Sales of Baby and Child-specific Products by Category: % Value Growth 2023-2028

Table 33 Forecast Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2023-2028

BATH AND SHOWER IN JAPAN



KEY DATA FINDINGS

2023 DEVELOPMENTS

Although value sales remain higher than pre-pandemic, normalisation of society leads to decline

Bath additives records decline due to climate and inflation, but value-added products increase

Bar soap and body wash/shower gel show stable demand

PROSPECTS AND OPPORTUNITIES

While minimal value growth is expected, bath additives and body wash/shower gel set to see good performances

Products with hair care and skin care values will attract consumers

Experiential events are key to improving brand image and driving brand switching CATEGORY DATA

Table 34 Sales of Bath and Shower by Category: Value 2018-2023

Table 35 Sales of Bath and Shower by Category: % Value Growth 2018-2023

Table 36 Sales of Bath and Shower by Premium vs Mass: % Value 2018-2023

Table 37 NBO Company Shares of Bath and Shower: % Value 2019-2023

Table 38 LBN Brand Shares of Bath and Shower: % Value 2020-2023

Table 39 LBN Brand Shares of Premium Bath and Shower: % Value 2020-2023

Table 40 Forecast Sales of Bath and Shower by Category: Value 2023-2028

Table 41 Forecast Sales of Bath and Shower by Category: % Value Growth 2023-2028

Table 42 Forecast Sales of Bath and Shower by Premium vs Mass: % Value 2023-2028

COLOUR COSMETICS IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Colour cosmetics grows on the back of the pandemic, but prices are polarising Breakthrough of premium brands due to increasing presence of luxury fashion brands, despite price rises

Rise of mass brands and private label lines from mass retailers

PROSPECTS AND OPPORTUNITIES

Colour cosmetics not set to recover in the forecast period; challenges include creating luxury value propositions and attracting men

Share erosion of mid-priced brands expected to continue due to price polarisation Demand for colour cosmetics with skin care benefits expected to continue to rise CATEGORY DATA



Table 43 Sales of Colour Cosmetics by Category: Value 2018-2023

Table 44 Sales of Colour Cosmetics by Category: % Value Growth 2018-2023

Table 45 NBO Company Shares of Colour Cosmetics: % Value 2019-2023

Table 46 LBN Brand Shares of Colour Cosmetics: % Value 2020-2023

Table 47 LBN Brand Shares of Eye Make-up: % Value 2020-2023

Table 48 LBN Brand Shares of Facial Make-up: % Value 2020-2023

Table 49 LBN Brand Shares of Lip Products: % Value 2020-2023

Table 50 LBN Brand Shares of Nail Products: % Value 2020-2023

Table 51 LBN Brand Shares of Premium Colour Cosmetics: % Value 2020-2023

Table 52 Forecast Sales of Colour Cosmetics by Category: Value 2023-2028

Table 53 Forecast Sales of Colour Cosmetics by Category: % Value Growth 2023-2028

DEODORANTS IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Competition becomes fierce as sales continue to rebound

Leveraging collaborations to boost brand awareness

The concept of femcare appears in deodorants

PROSPECTS AND OPPORTUNITIES

More time spent outside the home and global warming will contribute to solid growth

Products that protect against sweat and odours will be able to differentiate from

fragrance products

Products with concepts of hair care and skin care will attract attention

CATEGORY DATA

Table 54 Sales of Deodorants by Category: Value 2018-2023

Table 55 Sales of Deodorants by Category: % Value Growth 2018-2023

Table 56 Sales of Deodorants by Premium vs Mass: % Value 2018-2023

Table 57 NBO Company Shares of Deodorants: % Value 2019-2023

Table 58 LBN Brand Shares of Deodorants: % Value 2020-2023

Table 59 LBN Brand Shares of Premium Deodorants: % Value 2020-2023

Table 60 Forecast Sales of Deodorants by Category: Value 2023-2028

Table 61 Forecast Sales of Deodorants by Category: % Value Growth 2023-2028

Table 62 Forecast Sales of Deodorants by Premium Vs Mass: % Value 2023-2028

DEPILATORIES IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS



While social activities normalise, fiercer competition continues to be a headwind Safety and moisturisation are key in product selection, just like in skin care Disposable products going green

PROSPECTS AND OPPORTUNITIES

Women's razors and blades set to see slight growth in depilatories

Desire to take care of pubic hair will generate demand

Availability of razors and blades for specific body parts will increase

CATEGORY DATA

Table 63 Sales of Depilatories by Category: Value 2018-2023

Table 64 Sales of Depilatories by Category: % Value Growth 2018-2023

Table 65 Sales of Women's Razors and Blades by Type: % Value Breakdown 2019-2023

Table 66 NBO Company Shares of Depilatories: % Value 2019-2023

Table 67 LBN Brand Shares of Depilatories: % Value 2020-2023

Table 68 Forecast Sales of Depilatories by Category: Value 2023-2028

Table 69 Forecast Sales of Depilatories by Category: % Value Growth 2023-2028

FRAGRANCES IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Increasing number of new users and the popularity of premium products drive growth Luxury brands strengthen fragrances as a gateway to their brands

Consumers enjoy scents at home, but not just fragrances

PROSPECTS AND OPPORTUNITIES

Fragrances set to keep growing, with more room for new consumers, and the popularity of premium products

Subscription services expected to expand

Salon de Parfum by Isetan Mitsukoshi regarded as the most influential fragrance event CATEGORY DATA

Table 70 Sales of Fragrances by Category: Value 2018-2023

Table 71 Sales of Fragrances by Category: % Value Growth 2018-2023

Table 72 NBO Company Shares of Fragrances: % Value 2019-2023

Table 73 LBN Brand Shares of Fragrances: % Value 2020-2023

Table 74 LBN Brand Shares of Premium Men's Fragrances: % Value 2020-2023

Table 75 LBN Brand Shares of Premium Women's Fragrances: % Value 2020-2023

Table 76 Forecast Sales of Fragrances by Category: Value 2023-2028

Table 77 Forecast Sales of Fragrances by Category: % Value Growth 2023-2028

HAIR CARE IN JAPAN



KEY DATA FINDINGS

2023 DEVELOPMENTS

Hair care increases steadily, thanks to the self-care trend and premiumisation

New emerging brands and private label on the rise

Benefit of scent in hair care products

PROSPECTS AND OPPORTUNITIES

Growth in hair care set to be slow, but the category will continue to see solid demand Skinification to continue

Potential for hair care gift sets

CATEGORY DATA

Table 78 Sales of Hair Care by Category: Value 2018-2023

Table 79 Sales of Hair Care by Category: % Value Growth 2018-2023

Table 80 Sales of Hair Care by Premium vs Mass: % Value 2018-2023

Table 81 NBO Company Shares of Hair Care: % Value 2019-2023

Table 82 NBO Company Shares of Salon Professional Hair Care: % Value 2019-2023

Table 83 LBN Brand Shares of Hair Care: % Value 2020-2023

Table 84 LBN Brand Shares of Colourants: % Value 2020-2023

Table 85 LBN Brand Shares of Salon Professional Hair Care: % Value 2020-2023

Table 86 LBN Brand Shares of Styling Agents: % Value 2020-2023

Table 87 LBN Brand Shares of Premium Hair Care: % Value 2020-2023

Table 88 Forecast Sales of Hair Care by Category: Value 2023-2028

Table 89 Forecast Sales of Hair Care by Category: % Value Growth 2023-2028

Table 90 Forecast Sales of Hair Care by Premium vs Mass: % Value 2023-2028

MEN'S GROOMING IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Growth continues in men's grooming, with new consumers in skin care and fragrances Men's skin care is attracting interest amongst all generations

Men's fragrances from luxury brands and fashion brands attract new consumers PROSPECTS AND OPPORTUNITIES

Rising awareness of beauty and the genderless concept will support growth in the consumer base

Retailers could attract new consumers to men's grooming Men's colour cosmetics has significant potential for growth

CATEGORY DATA



Table 91 Sales of Men's Grooming by Category: Value 2018-2023

Table 92 Sales of Men's Grooming by Category: % Value Growth 2018-2023

Table 93 Sales of Men's Razors and Blades by Type: % Value Breakdown 2020-2023

Table 94 Sales of Men's Skin Care by Type: % Value Breakdown 2020-2023

Table 95 NBO Company Shares of Men's Grooming: % Value 2019-2023

Table 96 LBN Brand Shares of Men's Grooming: % Value 2020-2023

Table 97 LBN Brand Shares of Men's Razors and Blades: % Value 2020-2023

Table 98 Forecast Sales of Men's Grooming by Category: Value 2023-2028

Table 99 Forecast Sales of Men's Grooming by Category: % Value Growth 2023-2028

ORAL CARE IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Functionality continues to support growth

Decline for mouthwashes/dental rinses

Oral care while sleeping

PROSPECTS AND OPPORTUNITIES

High functionality and generating new young users will be important for growth

While periodontal disease remains the main concern, demand for bad breath care and teeth whitening will also rise

A subtle change in the competition in electric toothbrushes

CATEGORY DATA

Table 100 Sales of Oral Care by Category: Value 2018-2023

Table 101 Sales of Oral Care by Category: % Value Growth 2018-2023

Table 102 Sales of Toothbrushes by Category: Value 2018-2023

Table 103 Sales of Toothbrushes by Category: % Value Growth 2018-2023

Table 104 Sales of Toothpaste by Type: % Value Breakdown 2019-2023

Table 105 NBO Company Shares of Oral Care: % Value 2019-2023

Table 106 LBN Brand Shares of Oral Care: % Value 2020-2023

Table 107 LBN Brand Shares of Mouthwashes/Dental Rinses: % Value 2020-2023

Table 108 LBN Brand Shares of Toothpaste: % Value 2020-2023

Table 109 Forecast Sales of Oral Care by Category: Value 2023-2028

Table 110 Forecast Sales of Oral Care by Category: % Value Growth 2023-2028

Table 111 Forecast Sales of Toothbrushes by Category: Value 2023-2028

Table 112 Forecast Sales of Toothbrushes by Category: % Value Growth 2023-2028

SKIN CARE IN JAPAN

KEY DATA FINDINGS



2023 DEVELOPMENTS

Skin care increases due to the strong performance of long-selling brands, and as coloured lip care grows significantly due to unmasking

Dermocosmetics skin care continues to grow, while the competition intensifies due to fragmented demands

Ingredient-focused trend takes hold, pursuing both safety and efficacy, and products based on K-beauty treatment concepts emerge

PROSPECTS AND OPPORTUNITIES

Domestic demand and increasing unit prices as value growth drivers; facial cleansers, face masks and anti-agers in the spotlight

Medical approach-inspired product developments and branding will win over consumers Potential for skin care products which contain natural ingredients from beverage and food production processes

CATEGORY DATA

Table 113 Sales of Skin Care by Category: Value 2018-2023

Table 114 Sales of Skin Care by Category: % Value Growth 2018-2023

Table 115 NBO Company Shares of Skin Care: % Value 2019-2023

Table 116 LBN Brand Shares of Skin Care: % Value 2020-2023

Table 117 LBN Brand Shares of Basic Moisturisers: % Value 2020-2023

Table 118 LBN Brand Shares of Anti-agers: % Value 2020-2023

Table 119 LBN Brand Shares of Firming Body Care: % Value 2020-2023

Table 120 LBN Brand Shares of General Purpose Body Care: % Value 2020-2023

Table 121 LBN Brand Shares of Premium Skin Care: % Value 2020-2023

Table 122 Forecast Sales of Skin Care by Category: Value 2023-2028

Table 123 Forecast Sales of Skin Care by Category: % Value Growth 2023-2028

SUN CARE IN JAPAN

KEY DATA FINDINGS

2023 DEVELOPMENTS

Dynamic growth due to more time spent outside, and the long, hot summer

A new waterproof standard is established

Products with colour cosmetics function attract attention

PROSPECTS AND OPPORTUNITIES

Sun protection will continue to grow, with room for expansion amongst men Sun protection products with high skin care functionality will continue to see demand Social media drives user reviews, but a need to establish an objective effect measurement



CATEGORY DATA

Table 124 Sales of Sun Care by Category: Value 2018-2023

Table 125 Sales of Sun Care by Category: % Value Growth 2018-2023

Table 126 NBO Company Shares of Sun Care: % Value 2019-2023

Table 127 LBN Brand Shares of Sun Care: % Value 2020-2023

Table 128 LBN Brand Shares of Premium Adult Sun Care: % Value 2020-2023

Table 129 Forecast Sales of Sun Care by Category: Value 2023-2028

Table 130 Forecast Sales of Sun Care by Category: % Value Growth 2023-2028



I would like to order

Product name: Beauty and Personal Care in Japan

Product link: https://marketpublishers.com/r/BD1ECBD8619EN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/BD1ECBD8619EN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970