

Beauty and Personal Care in Brazil

https://marketpublishers.com/r/B8DB8C69C5DEN.html

Date: July 2023

Pages: 160

Price: US\$ 2,650.00 (Single User License)

ID: B8DB8C69C5DEN

Abstracts

The year 2022 was marked by the complete resumption of in-person activities after the pandemic in Brazil. Offline classes resumed, and hybrid/in-person work arrangements were implemented; along with other activities outside the home this created a boom environment for the return to socialisation, and a subsequent increase in the consumption of beauty and personal care products. In addition, the macroeconomic landscape no longer had a negative impact on incomes. During the year, the government im...

Euromonitor International's Beauty and Personal Care in Brazil report offers a comprehensive guide to the size and shape of the market at a national level. It provides the latest retail sales data 2018-2022, allowing you to identify the sectors driving growth. Forecasts to 2027 illustrate how the market is set to change.

Product coverage: Baby and Child-specific Products, Bath and Shower, Colour Cosmetics, Deodorants, Depilatories, Dermocosmetics Beauty and Personal Care, Fragrances, Hair Care, Mass Beauty and Personal Care, Men's Grooming, Oral Care, Oral Care Excl Power Toothbrushes, Premium Beauty and Personal Care, Prestige Beauty and Personal Care, Skin Care, Sun Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Beauty and Personal Care market;

Pinpoint growth sectors and identify factors driving change;



Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



Contents

BEAUTY AND PERSONAL CARE IN BRAZIL

EXECUTIVE SUMMARY

Beauty and personal care in 2022: The big picture

2022 key trends

Competitive landscape

Retailing developments

What next for beauty and personal care?

MARKET DATA

Table 1 Sales of Beauty and Personal Care by Category: Value 2017-2022

Table 2 Sales of Beauty and Personal Care by Category: % Value Growth 2017-2022

Table 3 GBO Company Shares of Beauty and Personal Care: % Value 2018-2022

Table 4 NBO Company Shares of Beauty and Personal Care: % Value 2018-2022

Table 5 LBN Brand Shares of Beauty and Personal Care: % Value 2019-2022

Table 6 Penetration of Private Label in Beauty and Personal Care by Category: % Value 2017-2022

Table 7 Distribution of Beauty and Personal Care by Format: % Value 2017-2022

Table 8 Distribution of Beauty and Personal Care by Format and Category: % Value 2022

Table 9 Forecast Sales of Beauty and Personal Care by Category: Value 2022-2027

Table 10 Forecast Sales of Beauty and Personal Care by Category: % Value Growth

2022-2027

DISCLAIMER

SOURCES

Summary 1 Research Sources

MASS BEAUTY AND PERSONAL CARE IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Facial skin care and adult sun care boost mass beauty and personal care, but fragrances maintains its leading role

Trading down in hygiene to sustain consumption in beauty, and trading across in gifts Grocery retailers faces challenges from inflationary pressure, driving the rise of new distribution channels

PROSPECTS AND OPPORTUNITIES

Slight upturn in macroeconomic indicators, increase in welfare benefits, and sustainability suggest a positive forecast

Influencers will increasingly shape brands and products, considering importance of social media



Masstige and D2C emerge as favourable trends for forecast growth CATEGORY DATA

Table 11 Sales of Mass Beauty and Personal Care by Category: Value 2017-2022

Table 12 Sales of Mass Beauty and Personal Care by Category: % Value Growth 2017-2022

Table 13 NBO Company Shares of Mass Beauty and Personal Care: % Value 2018-2022

Table 14 LBN Brand Shares of Mass Beauty and Personal Care: % Value 2019-2022

Table 15 Forecast Sales of Mass Beauty and Personal Care by Category: Value 2022-2027

Table 16 Forecast Sales of Mass Beauty and Personal Care by Category: % Value Growth 2022-2027

PREMIUM BEAUTY AND PERSONAL CARE IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Increased demand for aesthetic procedures drives growth in premium skin care and adult sun care, but fragrances remains the highlight

With the return of busy routines outside the home, availability of miniatures grows The desire for exclusivity in premium consumption drives personalisation and adaptation of the in-store experience

PROSPECTS AND OPPORTUNITIES

Favourable winds dictate new directions for the economy, but international travel could once again be a threat

Wellbeing and recognised ingredients to dictate the tone of consumer demand Hybrid sales formats could boost premium and professional hair care CATEGORY DATA

Table 17 Sales of Premium Beauty and Personal Care by Category: Value 2017-2022 Table 18 Sales of Premium Beauty and Personal Care by Category: % Value Growth 2017-2022

Table 19 NBO Company Shares of Premium Beauty and Personal Care: % Value 2018-2022

Table 20 LBN Brand Shares of Premium Beauty and Personal Care: % Value 2019-2022

Table 21 Forecast Sales of Premium Beauty and Personal Care by Category: Value 2022-2027

Table 22 Forecast Sales of Premium Beauty and Personal Care by Category: % Value Growth 2022-2027

BABY AND CHILD-SPECIFIC PRODUCTS IN BRAZIL

KEY DATA FINDINGS



2022 DEVELOPMENTS

Baby and child-specific products shows growth in 2022, with the highlight being essential categories

Consumer demand for greater diversity, sustainability and gifts shapes players' strategies

Trust is a key element that maintains the lead of Johnson & Johnson and Natura Cosm?ticos

PROSPECTS AND OPPORTUNITIES

Growing demand expected for dermocosmetics in baby and child-specific products in Brazil

Convenience and connection are drivers of premiumisation

E-commerce boom and retail adaptation: Transforming baby and child-specific products in Brazil

CATEGORY DATA

Table 23 Sales of Baby and Child-specific Products by Category: Value 2017-2022 Table 24 Sales of Baby and Child-specific Products by Category: % Value Growth 2017-2022

Table 25 Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2017-2022

Table 26 NBO Company Shares of Baby and Child-specific Products: % Value 2018-2022

Table 27 LBN Brand Shares of Baby and Child-specific Products: % Value 2019-2022 Table 28 LBN Brand Shares of Baby and Child-specific Skin Care: % Value 2019-2022 Table 29 LBN Brand Shares of Baby and Child-specific Sun Care: % Value 2019-2022 Table 30 LBN Brand Shares of Premium Baby and Child-specific Products: % Value 2019-2022

Table 31 Forecast Sales of Baby and Child-specific Products by Category: Value 2022-2027

Table 32 Forecast Sales of Baby and Child-specific Products by Category: % Value Growth 2022-2027

Table 33 Forecast Sales of Baby and Child-specific Products by Premium vs Mass: % Value 2022-2027

BATH AND SHOWER IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Inflation shades growth driven by increasing frequency of showers, and gifting during the return to socialisation

Polarisation process intensifies between giftable items and self-use products An increasing variety of channels is intensifying participation in hygiene categories



PROSPECTS AND OPPORTUNITIES

More sustainable and healthier options with innovative fragrances and packaging expected in the coming years

Intimate hygiene set to see innovations as a result of increasing demand Local producers and Brazilian ingredients expected to continue to gain traction CATEGORY DATA

Table 34 Sales of Bath and Shower by Category: Value 2017-2022

Table 35 Sales of Bath and Shower by Category: % Value Growth 2017-2022

Table 36 Sales of Bath and Shower by Premium vs Mass: % Value 2017-2022

Table 37 NBO Company Shares of Bath and Shower: % Value 2018-2022

Table 38 LBN Brand Shares of Bath and Shower: % Value 2019-2022

Table 39 LBN Brand Shares of Premium Bath and Shower: % Value 2019-2022

Table 40 Forecast Sales of Bath and Shower by Category: Value 2022-2027

Table 41 Forecast Sales of Bath and Shower by Category: % Value Growth 2022-2027

Table 42 Forecast Sales of Bath and Shower by Premium vs Mass: % Value 2022-2027 COLOUR COSMETICS IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Sales of colour cosmetics once again on the rise due to the return of socialisation, driven by budget-friendly options

Search for cost-effectiveness breaks the barrier between categories and enhances the synergy of colour cosmetics with skin care and sun care

Direct selling loses momentum in the face of new sales formats

PROSPECTS AND OPPORTUNITIES

The forecast period indicates a promising future for colour cosmetics, primarily driven by a focus on skin health and convenience

Beauty trends will continue to be influenced by the presence and activities of celebrities and influencers

Opportunities and challenges through e-commerce in the coming years

CATEGORY DATA

Table 43 Sales of Colour Cosmetics by Category: Value 2017-2022

Table 44 Sales of Colour Cosmetics by Category: % Value Growth 2017-2022

Table 45 NBO Company Shares of Colour Cosmetics: % Value 2018-2022

Table 46 LBN Brand Shares of Colour Cosmetics: % Value 2019-2022

Table 47 LBN Brand Shares of Eye Make-up: % Value 2019-2022

Table 48 LBN Brand Shares of Facial Make-up: % Value 2019-2022

Table 49 LBN Brand Shares of Lip Products: % Value 2019-2022

Table 50 LBN Brand Shares of Nail Products: % Value 2019-2022

Table 51 LBN Brand Shares of Premium Colour Cosmetics: % Value 2019-2022



Table 52 Forecast Sales of Colour Cosmetics by Category: Value 2022-2027

Table 53 Forecast Sales of Colour Cosmetics by Category: % Value Growth 2022-2027 DEODORANTS IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Return to socialisation leads to more baths and increasing reapplication of deodorant Focus on sophisticated and sustainable launches to avoid the price war

Grocery retailers remains the main distribution channel, although health and beauty specialists benefits from sophisticated launches

PROSPECTS AND OPPORTUNITIES

Growing awareness of and concern over wellbeing and sustainability favour natural products

New opportunities in the assortment of fragrances available in the market Innovation in packaging, with eco-friendly aerosols and refillable products expected to gain space

CATEGORY DATA

Table 54 Sales of Deodorants by Category: Value 2017-2022

Table 55 Sales of Deodorants by Category: % Value Growth 2017-2022

Table 56 Sales of Deodorants by Premium vs Mass: % Value 2017-2022

Table 57 NBO Company Shares of Deodorants: % Value 2018-2022

Table 58 LBN Brand Shares of Deodorants: % Value 2019-2022

Table 59 LBN Brand Shares of Premium Deodorants: % Value 2019-2022

Table 60 Forecast Sales of Deodorants by Category: Value 2022-2027

Table 61 Forecast Sales of Deodorants by Category: % Value Growth 2022-2027

Table 62 Forecast Sales of Deodorants by Premium Vs Mass: % Value 2022-2027

DEPILATORIES IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Colder summer and inflation peak hinder rebound for depilatories in 2022

Launches focus on skin sensitivity, comfort and efficiency in the depilation process

A growing number of successful beauty salons expand via franchising

PROSPECTS AND OPPORTUNITIES

Brand extensions for skin care offer opportunities in pre- and post-depilation procedures Popularisation of laser hair removal may reduce demand for traditional depilatories in the long term

High- and low-end offers to become highly relevant due to polarised consumption CATEGORY DATA

Table 63 Sales of Depilatories by Category: Value 2017-2022

Table 64 Sales of Depilatories by Category: % Value Growth 2017-2022



Table 65 Sales of Women's Razors and Blades by Type: % Value Breakdown 2018-2022

Table 66 NBO Company Shares of Depilatories: % Value 2018-2022

Table 67 LBN Brand Shares of Depilatories: % Value 2019-2022

Table 68 Forecast Sales of Depilatories by Category: Value 2022-2027

Table 69 Forecast Sales of Depilatories by Category: % Value Growth 2022-2027

FRAGRANCES IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Fragrances is the biggest beauty star, and premium continues to outperform mass Fragrances are established as a visual experience and a vector of emotions Bricks-and-mortar stores make a strong comeback, with apparel and footwear specialists emerging as a key channel

PROSPECTS AND OPPORTUNITIES

The return of socialisation and premium brands will continue driving growth Climate change is influencing company strategy, with the adaptation of ingredients and formats

From digital to physical, fragrances follows the path dictated by skin care CATEGORY DATA

Table 70 Sales of Fragrances by Category: Value 2017-2022

Table 71 Sales of Fragrances by Category: % Value Growth 2017-2022

Table 72 NBO Company Shares of Fragrances: % Value 2018-2022

Table 73 LBN Brand Shares of Fragrances: % Value 2019-2022

Table 74 LBN Brand Shares of Premium Men's Fragrances: % Value 2019-2022

Table 75 LBN Brand Shares of Premium Women's Fragrances: % Value 2019-2022

Table 76 Forecast Sales of Fragrances by Category: Value 2022-2027

Table 77 Forecast Sales of Fragrances by Category: % Value Growth 2022-2027

HAIR CARE IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Intra-category polarisation: Saving on shampoos to invest more in hair treatments Scalp care gains prominence after COVID-19, with skinification a growth driver E-commerce and pharmacies gain prominence at the expense of grocery retailers PROSPECTS AND OPPORTUNITIES

The search for naturalness in beauty to drive the market for curly hair products

Multifunctionality was aimed at women, but it may also hit the male market

A multichannel presence set to gain strength due to increased competition and the rise
of D2C

CATEGORY DATA



Table 78 Sales of Hair Care by Category: Value 2017-2022

Table 79 Sales of Hair Care by Category: % Value Growth 2017-2022

Table 80 Sales of Hair Care by Premium vs Mass: % Value 2017-2022

Table 81 NBO Company Shares of Hair Care: % Value 2018-2022

Table 82 NBO Company Shares of Salon Professional Hair Care: % Value 2018-2022

Table 83 LBN Brand Shares of Hair Care: % Value 2019-2022

Table 84 LBN Brand Shares of Colourants: % Value 2019-2022

Table 85 LBN Brand Shares of Salon Professional Hair Care: % Value 2019-2022

Table 86 LBN Brand Shares of Styling Agents: % Value 2019-2022

Table 87 LBN Brand Shares of Premium Hair Care: % Value 2019-2022

Table 88 Forecast Sales of Hair Care by Category: Value 2022-2027

Table 89 Forecast Sales of Hair Care by Category: % Value Growth 2022-2027

Table 90 Forecast Sales of Hair Care by Premium vs Mass: % Value 2022-2027

MEN'S GROOMING IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Despite the challenges of inflation, men's fragrances continues to be a driving force The maturity of men's fragrances and men's shaving leads to new developments in other categories

Barber shops have maintained relevance since their boom in the early 2010s PROSPECTS AND OPPORTUNITIES

Men's fragrances still expected to post the fastest value growth over the coming years. The extensive network of barber shops set to support more sophisticated consumption. Younger generations are more connected to global novelties, accelerating the impact of innovations.

CATEGORY DATA

Table 91 Sales of Men's Grooming by Category: Value 2017-2022

Table 92 Sales of Men's Grooming by Category: % Value Growth 2017-2022

Table 93 Sales of Men's Razors and Blades by Type: % Value Breakdown 2019-2022

Table 94 Sales of Men's Skin Care by Type: % Value Breakdown 2019-2022

Table 95 NBO Company Shares of Men's Grooming: % Value 2018-2022

Table 96 LBN Brand Shares of Men's Grooming: % Value 2019-2022

Table 97 LBN Brand Shares of Men's Razors and Blades: % Value 2019-2022

Table 98 Forecast Sales of Men's Grooming by Category: Value 2022-2027

Table 99 Forecast Sales of Men's Grooming by Category: % Value Growth 2022-2027

ORAL CARE IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Oral care grows in an environment of rising prices, despite trading down



Segmentation to meet specific needs across different ages and consumer habits Health and beauty specialists is a growth channel in 2022

PROSPECTS AND OPPORTUNITIES

Consumers' emphasis on preventative health and cost savings drives a positive outlook for oral care

Repercussions of the pandemic: The rise in cases of anxiety amplifies the demand for products targeting tooth sensitivity

Oral care set to attract more brands from other industries, but power toothbrushes will remain an emerging category

CATEGORY DATA

Table 100 Sales of Oral Care by Category: Value 2017-2022

Table 101 Sales of Oral Care by Category: % Value Growth 2017-2022

Table 102 Sales of Toothbrushes by Category: Value 2017-2022

Table 103 Sales of Toothbrushes by Category: % Value Growth 2017-2022

Table 104 Sales of Toothpaste by Type: % Value Breakdown 2018-2022

Table 105 NBO Company Shares of Oral Care: % Value 2018-2022

Table 106 LBN Brand Shares of Oral Care: % Value 2019-2022

Table 107 LBN Brand Shares of Mouthwashes/Dental Rinses: % Value 2019-2022

Table 108 LBN Brand Shares of Toothpaste: % Value 2019-2022

Table 109 Forecast Sales of Oral Care by Category: Value 2022-2027

Table 110 Forecast Sales of Oral Care by Category: % Value Growth 2022-2027

Table 111 Forecast Sales of Toothbrushes by Category: Value 2022-2027

Table 112 Forecast Sales of Toothbrushes by Category: % Value Growth 2022-2027

SKIN CARE IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Scented body care continues to be a trend, but facial care sees growing demand amongst Brazilians

Embracing beauty from within: The blurring boundaries of beauty and health in Brazil, led by ingredients

E-commerce expansion and customer centricity

PROSPECTS AND OPPORTUNITIES

Facial care set to accelerate its growth and narrow the gap with body care in the forecast period

The pursuit of aesthetic procedures and the use of skin care products have become complementary

Pharmacies differentiate the positioning of brands in physical spaces, and apparel and footwear specialists may emerge as a new relevant channel

CATEGORY DATA



Table 113 Sales of Skin Care by Category: Value 2017-2022

Table 114 Sales of Skin Care by Category: % Value Growth 2017-2022

Table 115 NBO Company Shares of Skin Care: % Value 2018-2022

Table 116 LBN Brand Shares of Skin Care: % Value 2019-2022

Table 117 LBN Brand Shares of Basic Moisturisers: % Value 2019-2022

Table 118 LBN Brand Shares of Anti-agers: % Value 2019-2022

Table 119 LBN Brand Shares of Firming/Anti-cellulite Body Care: % Value 2019-2022

Table 120 LBN Brand Shares of General Purpose Body Care: % Value 2019-2022

Table 121 LBN Brand Shares of Premium Skin Care: % Value 2019-2022

Table 122 Forecast Sales of Skin Care by Category: Value 2022-2027

Table 123 Forecast Sales of Skin Care by Category: % Value Growth 2022-2027

SUN CARE IN BRAZIL

KEY DATA FINDINGS

2022 DEVELOPMENTS

Sun protection sees double-digit value growth in 2022

Innovation in facial sun care products persists, driven by the ongoing focus on incorporating value-added features

Sun care manufacturers and retailers actively embrace sustainability initiatives PROSPECTS AND OPPORTUNITIES

Expansion of use of sun protection amongst the population set to drive growth Increased competition, with new players and SPF beauty products

The evolving landscape of sun care distribution: Embracing convenience, digital engagement, and experiential retail

CATEGORY DATA

Table 124 Sales of Sun Care by Category: Value 2017-2022

Table 125 Sales of Sun Care by Category: % Value Growth 2017-2022

Table 126 NBO Company Shares of Sun Care: % Value 2018-2022

Table 127 LBN Brand Shares of Sun Care: % Value 2019-2022

Table 128 LBN Brand Shares of Premium Adult Sun Care: % Value 2019-2022

Table 129 Forecast Sales of Sun Care by Category: Value 2022-2027

Table 130 Forecast Sales of Sun Care by Category: % Value Growth 2022-2027



I would like to order

Product name: Beauty and Personal Care in Brazil

Product link: https://marketpublishers.com/r/B8DB8C69C5DEN.html

Price: US\$ 2,650.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

Payment

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page https://marketpublishers.com/r/B8DB8C69C5DEN.html

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at https://marketpublishers.com/docs/terms.html

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970