

Avon Products Inc in Retailing (World)

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Abstracts

Avon Products Inc, once the leading direct selling company in the world, has been struggling since 2011, the last year that the company saw a profit. Avon has seen strong consumer response to its sales model in emerging markets as its presence in developed markets dwindled. By exiting underperforming markets, focusing on cost-saving initiatives and exploring digital options Avon hopes to recover sales in the future.

Euromonitor International's Avon Products Inc in Retailing (World) company profile offers detailed strategic analysis of the company's business, examining its performance in the Retailing industry. The report examines company shares by region and sector, product developments, market and distribution strategies, challenges from the competition and future prospects. Use it to understand opportunities and threats facing the business and the factors driving success.

Product coverage: Non-Store Retailing, Store-based Retailing.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Retailing market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.



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Contents

Scope of the Report Strategic Evaluation Competitive Positioning Domestic Strategy International Strategy Multi-Channel Strategy Brand and Private Label Strategy Operations Opportunities and Recommendations



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