

# **Avon Products ZAO in Retailing (Russia)**

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### **Abstracts**

Avon Products is the largest direct seller in Russia, and is particularly strong in large Russian cities. The company's strategic goal is to maintain its leading position and strengthen its presence in less developed regions.

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## **Contents**

Strategic Direction

Company Background

Digital Strategy

Summary 1 Avon Products ZAO: Share of Sales Generated by Internet Retailing

2014-2016

Private Label

Competitive Positioning

Summary 2 Avon Products ZAO: Competitive Position 2016



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