

Auchan OOO in Retailing (Russia)

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Abstracts

Auchan OOO remained as the largest operator of hypermarkets operating in Russia in 2014, a position it has held since 2002. The company remains focused on exploiting the rising levels of consumer purchasing power as it seeks to increase its number of customers by offering a wide range of high-quality products at prices that are between 10% and 20% lower than the prices charged by its competitors. Up to 80% of the goods sold in Auchan outlets in Russia are locally produced.

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