

# Apparel Specialist Retailers in Venezuela

https://marketpublishers.com/r/ABF5DD29C49EN.html

Date: January 2013

Pages: 42

Price: US\$ 900.00 (Single User License)

ID: ABF5DD29C49EN

### **Abstracts**

Venezuelans view fashion as a key part of personal appearance, and women especially regard the purchase of clothing as essential, regardless of age or socio-economic status. They like to accessorise their clothes with earrings, shoes, belts and handbags. Venezuelans are brand-conscious. Even low-income consumers like to wear good quality and designer shoes, whether formal, casual or sports shoes. Nevertheless, individuals continued to face severe constraints to maintain their regular...

Euromonitor International's Apparel Specialist Retailers in Venezuela report offers insight into key trends and developments driving the industry. The report examines all retail channels to provide sector insight. Channels include hypermarkets, supermarkets, discounters, convenience stores, mixed retailers, health and beauty retailers, clothing and footwear retailers, furniture and furnishing stores, DIY and hardware stores, durable goods retailers, leisure and personal goods retailers. There are profiles of leading retailers, with analysis of their performance and the challenges they face. There is also analysis of non-store retailing: vending; homeshopping; internet retailing; direct selling, as available.

**Data coverage:** market sizes (historic and forecasts), company shares, brand shares and distribution data.

#### Why buy this report?

Get a detailed picture of the Apparel Specialist Retailers market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;



Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.



## **Contents**

APPAREL SPECIALIST RETAILERS IN VENEZUELA Euromonitor International January 2013

Headlines

**Trends** 

**Channel Formats** 

Chart 1 Apparel Specialist Retailers: Zara in Venezuela

**Channel Data** 

Table 1 Apparel Specialist Retailers: Value Sales, Outlets and Selling Space 2007-2012

Table 2 Apparel Specialist Retailers: Value Sales, Outlets and Selling Space: % Growth 2007-2012

Table 3 Apparel Specialist Retailers Company Shares: % Value 2008-2012

Table 4 Apparel Specialist Retailers Brand Shares: % Value 2009-2012

Table 5 Apparel Specialist Retailers Brand Shares: Outlets 2009-2012

Table 6 Apparel Specialist Retailers Brand Shares: Selling Space 2009-2012

Table 7 Apparel Specialist Retailers Forecasts: Value Sales, Outlets and Selling Space 2012-2017

Table 8 Apparel Specialist Retailers Forecasts: Value Sales, Outlets and Selling

Space: % Growth 2012-2017

Distribuidora Al Galope Ca in Retailing (venezuela)

Strategic Direction

**Key Facts** 

Summary 1 Distribuidora Al Galope CA: Key Facts

Summary 2 Distribuidora Al Galope CA: Operational Indicators

Internet Strategy

Company Background

Private Label

Competitive Positioning

Summary 3 Distribuidora Al Galope CA: Competitive Position 2011

**Executive Summary** 

Positive Growth Under A Context of Low Dynamism in Retailing

Venezuelan Government Expands Regulations and Controls

Growth Favours Grocery Over Non-grocery Retailing

State-owned Chains Lose Share Against Private Chains

Retailing Sales Will Record Positive Value Due To Economic Growth



Key Trends and Developments

Positive Economic Growth Supports Retailing Value

New Controls Make the Regulatory Framework Even More Complex

Internet Retailing Remains Small Despite the Improved Technological Context

Private Label Still Underdeveloped With Few Retailers As Active Players

Deficient Public Services Pose Difficulties To Retailers

Shopping Centre Trend Still in Force in the Venezuelan Retailing Landscape Market Indicators

Table 9 Employment in Retailing 2007-2012

#### Market Data

Table 10 Sales in Retailing by Channel: Value 2007-2012

Table 11 Sales in Retailing by Channel: % Value Growth 2007-2012

Table 12 Sales in Store-Based Retailing by Channel: Value 2007-2012

Table 13 Store-Based Retailing Outlets by Channel: Units 2007-2012

Table 14 Sales in Store-Based Retailing by Channel: % Value Growth 2007-2012

Table 15 Store-Based Retailing Outlets by Channel: % Unit Growth 2007-2012

Table 16 Sales in Non-store Retailing by Channel: Value 2007-2012

Table 17 Sales in Non-store Retailing by Channel: % Value Growth 2007-2012

Table 18 Sales in Retailing by Grocery vs Non-Grocery: 2007-2012

Table 19 Sales in Non-Grocery Retailers by Channel: Value 2007-2012

Table 20 Non-Grocery Retailers Outlets by Channel: Units 2007-2012

Table 21 Sales in Non-Grocery Retailers by Channel: % Value Growth 2007-2012

Table 22 Non-Grocery Retailers Outlets by Channel: % Unit Growth 2007-2012

Table 23 Retailing Company Shares: % Value 2008-2012

Table 24 Retailing Brand Shares: % Value 2009-2012

Table 25 Store-Based Retailing Company Shares: % Value 2008-2012

Table 26 Store-Based Retailing Brand Shares: % Value 2009-2012

Table 27 Store-Based Retailing Brand Shares: Outlets 2009-2012

Table 28 Non-store Retailing Company Shares: % Value 2008-2012

Table 29 Non-store Retailing Brand Shares: % Value 2009-2012

Table 30 Non-Grocery Retailers Company Shares: % Value 2008-2012

Table 31 Non-Grocery Retailers Brand Shares: % Value 2009-2012

Table 32 Non-Grocery Retailers Brand Shares: Outlets 2009-2012

Table 33 Forecast Sales in Retailing by Channel: Value 2012-2017

Table 34 Forecast Sales in Retailing by Channel: % Value Growth 2012-2017

Table 35 Forecast Sales in Store-Based Retailing by Channel: Value 2012-2017

Table 36 Forecast Store-Based Retailing Outlets by Channel: Units 2012-2017

Table 37 Forecast Sales in Store-Based Retailing by Channel: % Value Growth

2012-2017



Table 38 Forecast Store-Based Retailing Outlets by Channel: % Unit Growth 2012-2017

Table 39 Forecast Sales in Non-store Retailing by Channel: Value 2012-2017 Table 40 Forecast Sales in Non-store Retailing by Channel: % Value Growth 2012-2017

Table 41 Forecast Sales in Non-Grocery Retailers by Channel: Value 2012-2017 Table 42 Forecast Non-Grocery Retailers Outlets by Channel: Units 2012-2017 Table 43 Forecast Sales in Non-Grocery Retailers by Channel: % Value Growth 2012-2017

Table 44 Forecast Non-Grocery Retailers Outlets by Channel: % Unit Growth 2012-2017

Appendix

Operating Environment

Cash and Carry

Table 45 Cash and Carry: Sales Value 2007-2012

Table 46 Cash and Carry: Sales by National Brand Owner: Sales Value 2009-2012 Table 47 Cash and Carry: Number of Outlets by National Brand Owner: 2009-2012

Definitions

Sources

Summary 4 Research Sources



#### I would like to order

Product name: Apparel Specialist Retailers in Venezuela

Product link: <a href="https://marketpublishers.com/r/ABF5DD29C49EN.html">https://marketpublishers.com/r/ABF5DD29C49EN.html</a>
Price: US\$ 900.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

## **Payment**

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/ABF5DD29C49EN.html">https://marketpublishers.com/r/ABF5DD29C49EN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name:	
Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970