

Amway Hungaria Kft in Home Care (Hungary)

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Abstracts

Main strategy of the company is supplying customers with more healthy and more environment-friendly products, not only with home care products but also with cosmetics, dietary supplements and kitchenware products. The company operates as an MLM system; it has the largest direct sales network with over ten thousand members. They are trained to give advice, therefore sales are more personal. Amway Hungária also created a well-established online ordering system to make purchasing of its products...

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