

A Silver Opportunity: Targeting Senior Consumers in Beauty

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Abstracts

Understanding the key purchasing drivers and expectations of the growing demographic of senior consumers is becoming a strategic priority for beauty players. Over 60s provide rich opportunities for companies that get their products, services and purchasing experiences right for this lucrative consumer segment. This report explores senior consumers' interest and purchasing decision-making processes regarding beauty products, to help develop differentiation strategies in the evolving beauty space.

Euromonitor International's A Silver Opportunity: Targeting Senior Consumers in Beauty global briefing offers an insight into to the size and shape of the Beauty and Personal Care market and highlights buzz topics, emerging geographies, categories and trends as well as pressing industry issues and white spaces. It identifies the leading companies and brands, offers strategic analysis of key factors influencing the market - be they new product developments, packaging innovations, economic/lifestyle influences, distribution or pricing issues. Forecasts illustrate how the market is set to change and criteria for success. The report also explores developments in the premium vs mass/masstige segments, and the evolution of novel beauty concepts.

Product coverage: Baby and Child-specific Products, Bath and Shower, Colour Cosmetics, Deodorants, Depilatories, Fragrances, Hair Care, Mass Beauty and Personal Care, Men's Grooming, Oral Care, Oral Care Excl Power Toothbrushes, Premium Beauty and Personal Care, Sets/Kits, Skin Care, Sun Care.

Data coverage: market sizes (historic and forecasts), company shares, brand shares and distribution data.

Why buy this report?

Get a detailed picture of the Beauty and Personal Care market;

Pinpoint growth sectors and identify factors driving change;

Understand the competitive environment, the market's major players and leading brands;

Use five-year forecasts to assess how the market is predicted to develop.

Euromonitor International has over 40 years' experience of publishing market research reports, business reference books and online information systems. With offices in London, Chicago, Singapore, Shanghai, Vilnius, Dubai, Cape Town, Santiago, Sydney, Tokyo and Bangalore and a network of over 800 analysts worldwide, Euromonitor International has a unique capability to develop reliable information resources to help drive informed strategic planning.

Contents

Introduction
Targeting the Senior Consumer
Mapping Out Over 60s Beauty Routines
Healthy Looks Versus Anti-Ageing
Most Effective Purchasing Influencers
Future outlook
Future Outlook

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