

Global Configure Price Quote Software Competitive Landscape Professional Research Report 2025

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Abstracts

Market Overview

According to DIResearch's in-depth investigation and research, the global Configure Price Quote Software market size will reach 2,882.17 Million USD in 2025 and is projected to reach 4,901.24 Million USD by 2032, with a CAGR of 7.88% (2025-2032). Notably, the China Configure Price Quote Software market has changed rapidly in the past few years. By 2025, China's market size is expected to be Million USD, representing approximately % of the global market share.

Research Summary

Configure Price Quote (CPQ) software is a powerful sales tool used by businesses to streamline and optimize their quoting and sales processes. It enables sales representatives, dealers, or customers to quickly and accurately configure complex products or services, price them based on various parameters and rules, and generate professional quotes or proposals. CPQ software automates the configuration process, ensuring that all selected options are compatible and feasible, which reduces errors and ensures accurate quotes. It also integrates with pricing databases and CRM systems to access real-time pricing information and customer data, enabling personalized quotes tailored to each customer's unique requirements. With CPQ software, sales teams can respond to customer inquiries faster, eliminate manual errors, maintain pricing consistency, and improve overall sales efficiency, ultimately enhancing customer satisfaction and boosting sales revenue.

The major global suppliers of Configure Price Quote Software include Conga, Salesforce, Oracle, Infor, Revalize, PROS, QuoteWerks, SAP, IBM, Vendavo, Cincom

Systems, PandaDoc, CloudSense, Tacton Systems, Experlogix, DealHub.io, Model N, ConnectWise, Pricefx, Xait, etc. The global players competition landscape in this report is divided into three tiers. The first tier comprises global leading enterprises that command a substantial market share, hold a dominant industry position, possess strong competitiveness and influence, and generate significant revenue. The second tier includes companies with a notable market presence and reputation; these firms actively follow industry leaders in product, service, or technological innovation and maintain a moderate revenue scale. The third tier consists of smaller companies with limited market share and lower brand recognition, primarily focused on local markets and generating comparatively lower revenue.

This report studies the market size, price trends and future development prospects of Configure Price Quote Software. Focus on analysing the market share, product portfolio, prices, sales, revenue and gross profit margin of global major suppliers, as well as the market status and trends of different product types and applications in the global Configure Price Quote Software market. The report data covers historical data from 2020 to 2024, based year in 2025 and forecast data from 2026 to 2032.

The regions and countries in the report include North America, Europe, China, APAC (excl. China), Latin America and Middle East and Africa, covering the Configure Price Quote Software market conditions and future development trends of key regions and countries, combined with industry-related policies and the latest technological developments, analyze the development characteristics of Configure Price Quote Software industries in various regions and countries, help companies understand the development characteristics of each region, help companies formulate business strategies, and achieve the ultimate goal of the company's global development strategy.

The data sources of this report mainly include the National Bureau of Statistics, customs databases, industry associations, corporate financial reports, third-party databases, etc. Among them, macroeconomic data mainly comes from the National Bureau of Statistics, International Economic Research Organization; industry statistical data mainly come from industry associations; company data mainly comes from interviews, public information collection, third-party reliable databases, and price data mainly comes from various markets monitoring database.

Global Key Suppliers of Configure Price Quote Software Include:

Conga

Salesforce

Oracle

Infor

Revalize

PROS

QuoteWerks

SAP

IBM

Vendavo

Cincom Systems

PandaDoc

CloudSense

Tacton Systems

Experlogix

DealHub.io

Model N

ConnectWise

Pricefx

Xait

Configure Price Quote Software Product Segment Include:

Cloud Based

On-Premise

Configure Price Quote Software Product Application Include:

Large Enterprises

SMEs

Chapter Scope

Chapter 1: Product Research Range, Product Types and Applications, Market Overview, Market Situation and Trends

Chapter 2: Global Configure Price Quote Software Industry PESTEL Analysis

Chapter 3: Global Configure Price Quote Software Industry Porter's Five Forces Analysis

Chapter 4: Global Configure Price Quote Software Major Regional Market Size and Forecast Analysis

Chapter 5: Global Configure Price Quote Software Market Size and Forecast by Type and Application Analysis

Chapter 6: North America Passenger Configure Price Quote Software Competitive Analysis (Market Size, Key Players and Market Share, Product Type and Application Segment Analysis, Countries Analysis)

Chapter 7: Europe Configure Price Quote Software Competitive Analysis (Market Size, Key Players and Market Share, Product Type and Application Segment Analysis, Countries Analysis)

Chapter 8: China Configure Price Quote Software Competitive Analysis (Market Size,

Key Players and Market Share, Product Type and Application Segment Analysis, Countries Analysis)

Chapter 9: APAC (Excl. China) Configure Price Quote Software Competitive Analysis (Market Size, Key Players and Market Share, Product Type and Application Segment Analysis, Countries Analysis)

Chapter 10: Latin America Configure Price Quote Software Competitive Analysis (Market Size, Key Players and Market Share, Product Type and Application Segment Analysis, Countries Analysis)

Chapter 11: Middle East and Africa Configure Price Quote Software Competitive Analysis (Market Size, Key Players and Market Share, Product Type and Application Segment Analysis, Countries Analysis)

Chapter 12: Global Configure Price Quote Software Competitive Analysis of Key Suppliers (Revenue, Market Share, Regional Distribution and Industry Concentration)

Chapter 13: Key Company Profiles (Product Portfolio, Revenue and Gross Margin)

Chapter 14: Industrial Chain Analysis, Include Raw Material Suppliers, Distributors and Customers

Chapter 15: Research Findings and Conclusion

Chapter 16: Methodology and Data Sources

Contents

1 CONFIGURE PRICE QUOTE SOFTWARE MARKET OVERVIEW

- 1.1 Product Definition and Statistical Scope
- 1.2 Configure Price Quote Software Product by Type
 - 1.2.1 Cloud Based
 - 1.2.2 On-Premise
- 1.3 Configure Price Quote Software Product by Application
 - 1.3.1 Large Enterprises
 - 1.3.2 SMEs
- 1.4 Global Configure Price Quote Software Market Size Analysis (2020-2032)
- 1.5 Configure Price Quote Software Market Development Status and Trends
 - 1.5.1 Configure Price Quote Software Industry Development Status Analysis
 - 1.5.2 Configure Price Quote Software Industry Development Trends Analysis

2 CONFIGURE PRICE QUOTE SOFTWARE MARKET PESTEL ANALYSIS

- 2.1 Political Factors Analysis
- 2.2 Economic Factors Analysis
- 2.3 Social Factors Analysis
- 2.4 Technological Factors Analysis
- 2.5 Environmental Factors Analysis
- 2.6 Legal Factors Analysis

3 CONFIGURE PRICE QUOTE SOFTWARE MARKET PORTER'S FIVE FORCES ANALYSIS

- 3.1 Competitive Rivalry
- 3.2 Threat of New Entrants
- 3.3 Bargaining Power of Suppliers
- 3.4 Bargaining Power of Buyers
- 3.5 Threat of Substitutes

4 GLOBAL CONFIGURE PRICE QUOTE SOFTWARE MARKET ANALYSIS BY REGIONS

- 4.1 Global Configure Price Quote Software Overall Market: 2024 VS 2025 VS 2032
- 4.2 Global Configure Price Quote Software Revenue and Forecast Analysis

(2020-2032)

4.2.1 Global Configure Price Quote Software Revenue and Market Share by Region

(2020-2025)

4.2.2 Global Configure Price Quote Software Revenue Forecast by Region

(2026-2032)

5 GLOBAL CONFIGURE PRICE QUOTE SOFTWARE MARKET SIZE BY TYPE AND APPLICATION

5.1 Global Configure Price Quote Software Market Size by Type (2020-2032)

5.2 Global Configure Price Quote Software Market Size by Application (2020-2032)

6 NORTH AMERICA

6.1 North America Configure Price Quote Software Market Size and Growth Rate Analysis (2020-2032)

6.2 North America Key Suppliers Analysis

6.3 North America Configure Price Quote Software Market Size by Type

6.4 North America Configure Price Quote Software Market Size by Application

6.5 North America Configure Price Quote Software Market Size by Country

6.5.1 US

6.5.2 Canada

7 EUROPE

7.1 Europe Configure Price Quote Software Market Size and Growth Rate Analysis (2020-2032)

7.2 Europe Key Suppliers Analysis

7.3 Europe Configure Price Quote Software Market Size by Type

7.4 Europe Configure Price Quote Software Market Size by Application

7.5 Europe Configure Price Quote Software Market Size by Country

7.5.1 Germany

7.5.2 France

7.5.3 United Kingdom

7.5.4 Italy

7.5.5 Spain

7.5.6 Benelux

8 CHINA

8.1 China Configure Price Quote Software Market Size and Growth Rate Analysis (2020-2032)

8.2 China Key Suppliers Analysis

8.3 China Configure Price Quote Software Market Size by Type

8.4 China Configure Price Quote Software Market Size by Application

9 APAC (EXCL. CHINA)

9.1 APAC (excl. China) Configure Price Quote Software Market Size and Growth Rate Analysis (2020-2032)

9.2 APAC (excl. China) Key Suppliers Analysis

9.3 APAC (excl. China) Configure Price Quote Software Market Size by Type

9.4 APAC (excl. China) Configure Price Quote Software Market Size by Application

9.5 APAC (excl. China) Configure Price Quote Software Market Size by Country

9.5.1 Japan

9.5.2 South Korea

9.5.3 India

9.5.4 Australia

9.5.5 Southeast Asia

10 LATIN AMERICA

10.1 Latin America Configure Price Quote Software Market Size and Growth Rate Analysis (2020-2032)

10.2 Latin America Key Suppliers Analysis

10.3 Latin America Configure Price Quote Software Market Size by Type

10.4 Latin America Configure Price Quote Software Market Size by Application

10.5 Latin America Configure Price Quote Software Market Size by Country

10.5.1 Mexico

10.5.2 Brazil

11 MIDDLE EAST & AFRICA

11.1 Middle East & Africa Configure Price Quote Software Market Size and Growth Rate Analysis (2020-2032)

11.2 Middle East & Africa Key Suppliers Analysis

11.3 Middle East & Africa Configure Price Quote Software Market Size by Type

11.4 Middle East & Africa Configure Price Quote Software Market Size by Application

11.5 Middle East & Africa Configure Price Quote Software Market Size by Country

11.5.1 Saudi Arabia

11.5.2 South Africa

12 COMPETITION BY SUPPLIERS

12.1 Global Configure Price Quote Software Market Revenue by Key Suppliers (2021-2025)

12.2 Configure Price Quote Software Competitive Landscape Analysis and Market Dynamic

12.2.1 Configure Price Quote Software Competitive Landscape Analysis

12.2.2 Global Key Suppliers Headquarter Location and Key Area Sales

12.2.3 Market Dynamic

13 KEY COMPANIES ANALYSIS

13.1 Conga

13.1.1 Conga Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.1.2 Conga Configure Price Quote Software Product Portfolio

13.1.3 Conga Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.2 Salesforce

13.2.1 Salesforce Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.2.2 Salesforce Configure Price Quote Software Product Portfolio

13.2.3 Salesforce Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.3 Oracle

13.3.1 Oracle Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.3.2 Oracle Configure Price Quote Software Product Portfolio

13.3.3 Oracle Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.4 Infor

13.4.1 Infor Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.4.2 Infor Configure Price Quote Software Product Portfolio

13.4.3 Infor Configure Price Quote Software Market Data Analysis (Revenue, Gross

Margin and Market Share) (2021-2025)

13.5 Revalize

13.5.1 Revalize Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.5.2 Revalize Configure Price Quote Software Product Portfolio

13.5.3 Revalize Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.6 PROS

13.6.1 PROS Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.6.2 PROS Configure Price Quote Software Product Portfolio

13.6.3 PROS Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.7 QuoteWerks

13.7.1 QuoteWerks Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.7.2 QuoteWerks Configure Price Quote Software Product Portfolio

13.7.3 QuoteWerks Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.8 SAP

13.8.1 SAP Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.8.2 SAP Configure Price Quote Software Product Portfolio

13.8.3 SAP Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.9 IBM

13.9.1 IBM Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.9.2 IBM Configure Price Quote Software Product Portfolio

13.9.3 IBM Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.10 Vendavo

13.10.1 Vendavo Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.10.2 Vendavo Configure Price Quote Software Product Portfolio

13.10.3 Vendavo Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.11 Cincom Systems

13.11.1 Cincom Systems Basic Company Profile (Employees, Areas Service,

Competitors and Contact Information)

13.11.2 Cincom Systems Configure Price Quote Software Product Portfolio

13.11.3 Cincom Systems Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.12 PandaDoc

13.12.1 PandaDoc Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.12.2 PandaDoc Configure Price Quote Software Product Portfolio

13.12.3 PandaDoc Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.13 CloudSense

13.13.1 CloudSense Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.13.2 CloudSense Configure Price Quote Software Product Portfolio

13.13.3 CloudSense Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.14 Tacton Systems

13.14.1 Tacton Systems Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.14.2 Tacton Systems Configure Price Quote Software Product Portfolio

13.14.3 Tacton Systems Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.15 Experlogix

13.15.1 Experlogix Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.15.2 Experlogix Configure Price Quote Software Product Portfolio

13.15.3 Experlogix Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.16 DealHub.io

13.16.1 DealHub.io Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.16.2 DealHub.io Configure Price Quote Software Product Portfolio

13.16.3 DealHub.io Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.17 Model N

13.17.1 Model N Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.17.2 Model N Configure Price Quote Software Product Portfolio

13.17.3 Model N Configure Price Quote Software Market Data Analysis (Revenue,

Gross Margin and Market Share) (2021-2025)

13.18 ConnectWise

13.18.1 ConnectWise Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.18.2 ConnectWise Configure Price Quote Software Product Portfolio

13.18.3 ConnectWise Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.19 Pricefx

13.19.1 Pricefx Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.19.2 Pricefx Configure Price Quote Software Product Portfolio

13.19.3 Pricefx Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

13.20 Xait

13.20.1 Xait Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

13.20.2 Xait Configure Price Quote Software Product Portfolio

13.20.3 Xait Configure Price Quote Software Market Data Analysis (Revenue, Gross Margin and Market Share) (2021-2025)

14 INDUSTRY CHAIN ANALYSIS

14.1 Configure Price Quote Software Industry Chain Analysis

14.2 Configure Price Quote Software Typical Downstream Customers

14.3 Configure Price Quote Software Sales Channel Analysis

15 RESEARCH FINDINGS AND CONCLUSION

16 METHODOLOGY AND DATA SOURCE

16.1 Methodology/Research Approach

16.2 Research Scope

16.3 Benchmarks and Assumptions

16.4 Data Source

16.4.1 Primary Sources

16.4.2 Secondary Sources

16.5 Data Cross Validation

16.6 Disclaimer

List Of Tables

LIST OF TABLES

Table 1: Global Configure Price Quote Software Market Size Growth Rate by Type, 2024 VS 2025 VS 2032 (US\$ Million)

Table 2: Global Configure Price Quote Software Market Size Growth Rate by Application, 2024 VS 2025 VS 2032 (US\$ Million)

Table 3: Configure Price Quote Software Industry Development Status

Table 4: Configure Price Quote Software Industry Development Trends

Table 5: Global Configure Price Quote Software Market Size by Region in US\$ Million: 2024 VS 2025 VS 2032

Table 6: Global Configure Price Quote Software Revenue by Region (2020-2025) & (US\$ Million)

Table 7: Global Configure Price Quote Software Revenue Market Share by Region (2020-2025)

Table 8: Global Configure Price Quote Software Revenue Forecast by Region (2026-2032) & (US\$ Million)

Table 9: Global Configure Price Quote Software Revenue Market Share Forecast by Region (2026-2032)

Table 10: Global Configure Price Quote Software Revenue Analysis by Type (2020-2025) & (US\$ Million)

Table 11: Global Configure Price Quote Software Revenue Analysis Forecast by Type (2026-2032) & (US\$ Million)

Table 12: Global Configure Price Quote Software Revenue Analysis by Application (2020-2025) & (US\$ Million)

Table 13: Global Configure Price Quote Software Revenue Analysis Forecast by Application (2026-2032) & (US\$ Million)

Table 14: Key Configure Price Quote Software Players in North America

Table 15: North America Configure Price Quote Software Revenue by Type (2020-2025) & (US\$ Million)

Table 16: North America Configure Price Quote Software Revenue by Type (2026-2032) & (US\$ Million)

Table 17: North America Configure Price Quote Software Revenue by Application (2020-2025) & (US\$ Million)

Table 18: North America Configure Price Quote Software Revenue by Application (2026-2032) & (US\$ Million)

Table 19: North America Configure Price Quote Software Revenue Market Size by Country (2020-2025) & (US\$ Million)

Table 20: North America Configure Price Quote Software Revenue Market Size by Country (2026-2032) & (US\$ Million)

Table 21: Key Configure Price Quote Software Players in Europe

Table 22: Europe Configure Price Quote Software Revenue by Type (2020-2025) & (US\$ Million)

Table 23: Europe Configure Price Quote Software Revenue by Type (2026-2032) & (US\$ Million)

Table 24: Europe Configure Price Quote Software Revenue by Application (2020-2025) & (US\$ Million)

Table 25: Europe Configure Price Quote Software Revenue by Application (2026-2032) & (US\$ Million)

Table 26: Europe Configure Price Quote Software Revenue Market Size by Country (2020-2025) & (US\$ Million)

Table 27: Europe Configure Price Quote Software Revenue Market Size by Country (2026-2032) & (US\$ Million)

Table 28: Key Configure Price Quote Software Players in China

Table 29: China Configure Price Quote Software Revenue by Type (2020-2025) & (US\$ Million)

Table 30: China Configure Price Quote Software Revenue by Type (2026-2032) & (US\$ Million)

Table 31: China Configure Price Quote Software Revenue by Application (2020-2025) & (US\$ Million)

Table 32: China Configure Price Quote Software Revenue by Application (2026-2032) & (US\$ Million)

Table 33: Key Configure Price Quote Software Players in APAC (excl. China)

Table 34: APAC (excl. China) Configure Price Quote Software Revenue by Type (2020-2025) & (US\$ Million)

Table 35: APAC (excl. China) Configure Price Quote Software Revenue by Type (2026-2032) & (US\$ Million)

Table 36: APAC (excl. China) Configure Price Quote Software Revenue by Application (2020-2025) & (US\$ Million)

Table 37: APAC (excl. China) Configure Price Quote Software Revenue by Application (2026-2032) & (US\$ Million)

Table 38: APAC (excl. China) Configure Price Quote Software Revenue Market Size by Country (2020-2025) & (US\$ Million)

Table 39: APAC (excl. China) Configure Price Quote Software Revenue Market Size by Country (2026-2032) & (US\$ Million)

Table 40: Key Configure Price Quote Software Players in Latin America

Table 41: Latin America Configure Price Quote Software Revenue by Type (2020-2025)

& (US\$ Million)

Table 42: Latin America Configure Price Quote Software Revenue by Type (2026-2032)

& (US\$ Million)

Table 43: Latin America Configure Price Quote Software Revenue by Application (2020-2025) & (US\$ Million)

Table 44: Latin America Configure Price Quote Software Revenue by Application (2026-2032) & (US\$ Million)

Table 45: Latin America Configure Price Quote Software Revenue Market Size by Country (2020-2025) & (US\$ Million)

Table 46: Latin America Configure Price Quote Software Revenue Market Size by Country (2026-2032) & (US\$ Million)

Table 47: Key Configure Price Quote Software Players in Middle East & Africa

Table 48: Middle East & Africa Configure Price Quote Software Revenue by Type (2020-2025) & (US\$ Million)

Table 49: Middle East & Africa Configure Price Quote Software Revenue by Type (2026-2032) & (US\$ Million)

Table 50: Middle East & Africa Configure Price Quote Software Revenue by Application (2020-2025) & (US\$ Million)

Table 51: Middle East & Africa Configure Price Quote Software Revenue by Application (2026-2032) & (US\$ Million)

Table 52: Middle East & Africa Configure Price Quote Software Revenue Market Size by Country (2020-2025) & (US\$ Million)

Table 53: Middle East & Africa Configure Price Quote Software Revenue Market Size by Country (2026-2032) & (US\$ Million)

Table 54: Global Configure Price Quote Software Market Revenue by Key Suppliers (2021-2025) & (US\$ Million)

Table 55: Global Configure Price Quote Software Revenue Market Share by Key Suppliers (2021-2025)

Table 56: Global Key Suppliers Headquarter Location and Key Area Sales

Table 57: Market Mergers & Acquisitions, Expansion

Table 58: Conga Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 59: Conga Configure Price Quote Software Product Portfolio

Table 60: Conga Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 61: Salesforce Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 62: Salesforce Configure Price Quote Software Product Portfolio

Table 63: Salesforce Configure Price Quote Software Revenue (US\$ Million), Gross

Margin and Market Share (2021-2025)

Table 64: Oracle Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 65: Oracle Configure Price Quote Software Product Portfolio

Table 66: Oracle Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 67: Infor Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 68: Infor Configure Price Quote Software Product Portfolio

Table 69: Infor Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 70: Revalize Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 71: Revalize Configure Price Quote Software Product Portfolio

Table 72: Revalize Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 73: PROS Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 74: PROS Configure Price Quote Software Product Portfolio

Table 75: PROS Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 76: QuoteWerks Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 77: QuoteWerks Configure Price Quote Software Product Portfolio

Table 78: QuoteWerks Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 79: SAP Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 80: SAP Configure Price Quote Software Product Portfolio

Table 81: SAP Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 82: IBM Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 83: IBM Configure Price Quote Software Product Portfolio

Table 84: IBM Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 85: Vendavo Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 86: Vendavo Configure Price Quote Software Product Portfolio

Table 87: Vendavo Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 88: Cincom Systems Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 89: Cincom Systems Configure Price Quote Software Product Portfolio

Table 90: Cincom Systems Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 91: PandaDoc Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 92: PandaDoc Configure Price Quote Software Product Portfolio

Table 93: PandaDoc Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 94: CloudSense Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 95: CloudSense Configure Price Quote Software Product Portfolio

Table 96: CloudSense Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 97: Tacton Systems Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 98: Tacton Systems Configure Price Quote Software Product Portfolio

Table 99: Tacton Systems Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 100: Experlogix Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 101: Experlogix Configure Price Quote Software Product Portfolio

Table 102: Experlogix Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 103: DealHub.io Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 104: DealHub.io Configure Price Quote Software Product Portfolio

Table 105: DealHub.io Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 106: Model N Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 107: Model N Configure Price Quote Software Product Portfolio

Table 108: Model N Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 109: ConnectWise Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 110: ConnectWise Configure Price Quote Software Product Portfolio

Table 111: ConnectWise Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 112: Pricefx Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 113: Pricefx Configure Price Quote Software Product Portfolio

Table 114: Pricefx Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 115: Xait Basic Company Profile (Employees, Areas Service, Competitors and Contact Information)

Table 116: Xait Configure Price Quote Software Product Portfolio

Table 117: Xait Configure Price Quote Software Revenue (US\$ Million), Gross Margin and Market Share (2021-2025)

Table 118: Configure Price Quote Software Typical Customer List

Table 119: Configure Price Quote Software Distributors List

List Of Figures

LIST OF FIGURES

Figure 1: Configure Price Quote Software Product Pictures

Figure 2: Cloud Based Picture Scope

Figure 3: On-Premise Picture Scope

Figure 4: Large Enterprises Picture Scope

Figure 5: SMEs Picture Scope

Figure 6: Global Configure Price Quote Software Market Size Analysis: 2024 VS 2025 VS 2032 (US\$ Million)

Figure 7: Global Configure Price Quote Software Market Revenue and Growth Rate Analysis: (2020-2032) & (US\$ Million)

Figure 8: Global Configure Price Quote Software Market Size by Region (2020-2032) & (US\$ Million)

Figure 9: Global Configure Price Quote Software Market Share Scenario by Region in Percentage: 2025 Versus 2032

Figure 10: North America Configure Price Quote Software Market Size and Growth Rate (2020-2032) & (US\$ Million)

Figure 11: North America Configure Price Quote Software Market Share by Players in 2024

Figure 12: North America Configure Price Quote Software Revenue Market Share by Type (2020-2032)

Figure 13: North America Configure Price Quote Software Revenue Market Share by Application (2020-2032)

Figure 14: US Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 15: Canada Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 16: Europe Configure Price Quote Software Market Size and Growth Rate (2020-2032) & (US\$ Million)

Figure 17: Europe Configure Price Quote Software Market Share by Players in 2024

Figure 18: Europe Configure Price Quote Software Revenue Market Share by Type (2020-2032)

Figure 19: Europe Configure Price Quote Software Revenue Market Share by Application (2020-2032)

Figure 20: Germany Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 21: France Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 22: United Kingdom Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 23: Italy Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 24: Spain Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 25: Benelux Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 26: China Configure Price Quote Software Market Size and Growth Rate (2020-2032) & (US\$ Million)

Figure 27: China Configure Price Quote Software Market Share by Players in 2024

Figure 28: China Configure Price Quote Software Revenue Market Share by Type (2020-2032)

Figure 29: China Configure Price Quote Software Revenue Market Share by Application (2020-2032)

Figure 30: APAC (excl. China) Configure Price Quote Software Market Size and Growth Rate (2020-2032) & (US\$ Million)

Figure 31: APAC (excl. China) Configure Price Quote Software Market Share by Players in 2024

Figure 32: APAC (excl. China) Configure Price Quote Software Revenue Market Share by Type (2020-2032)

Figure 33: APAC (excl. China) Configure Price Quote Software Revenue Market Share by Application (2020-2032)

Figure 34: Japan Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 35: South Korea Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 36: India Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 37: Australia Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 38: Southeast Asia Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 39: Latin America Configure Price Quote Software Market Size and Growth Rate (2020-2032) & (US\$ Million)

Figure 40: Latin America Configure Price Quote Software Market Share by Players in 2024

Figure 41: Latin America Configure Price Quote Software Revenue Market Share by Type (2020-2032)

Figure 42: Latin America Configure Price Quote Software Revenue Market Share by Application (2020-2032)

Figure 43: Mexico Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 44: Brazil Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 45: Middle East & Africa Configure Price Quote Software Market Size and Growth Rate (2020-2032) & (US\$ Million)

Figure 46: Middle East & Africa Configure Price Quote Software Market Share by Players in 2024

Figure 47: Middle East & Africa Configure Price Quote Software Revenue Market Share by Type (2020-2032)

Figure 48: Middle East & Africa Configure Price Quote Software Revenue Market Share by Application (2020-2032)

Figure 49: Saudi Arabia Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 50: South Africa Configure Price Quote Software Revenue (2020-2032) & (US\$ Million)

Figure 51: Global Configure Price Quote Software Revenue Market Share by Key Suppliers in 2024

Figure 52: Global Configure Price Quote Software Industry Competition Landscape

Figure 53: Configure Price Quote Software Industry Chain Analysis

Figure 54: Bottom-Up and Top-Down Research Methods

Figure 55: Key Interview Objectives

Figure 56: Data Cross Validation

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