

Global Cocoa Competitive Landscape Professional Research Report 2025

<https://marketpublishers.com/r/C1F1F803B329EN.html>

Date: June 2025

Pages: 165

Price: US\$ 3,500.00 (Single User License)

ID: C1F1F803B329EN

Abstracts

Market Overview

According to DIResearch's in-depth investigation and research, the global Cocoa market size will reach 17,791 Million USD in 2025 and is projected to reach 22,014 Million USD by 2032, with a CAGR of 3.09% (2025-2032). Notably, the China Cocoa market has changed rapidly in the past few years. By 2025, China's market size is expected to be Million USD, representing approximately % of the global market share.

Research Summary

Cocoa, also known as cacao, is a plant native to tropical regions, and its seeds are used to produce chocolate and cocoa products. The cocoa tree, *Theobroma cacao*, produces large pods containing cocoa beans, which are the primary ingredient in chocolate. To obtain cocoa, the beans are removed from the pods, fermented, dried, and then roasted to develop their characteristic flavor. The roasted beans are crushed, separating the outer shell from the inner nibs. The nibs are ground into a paste called cocoa mass or cocoa liquor, which can be further processed to separate cocoa butter from cocoa powder. Cocoa is widely used in the food industry to produce chocolate bars, cocoa powder, cocoa butter, and various chocolate-based confections and desserts. It is beloved for its rich, slightly bitter taste and is often enjoyed in a variety of culinary applications worldwide. Additionally, cocoa contains antioxidants and other beneficial compounds, leading to its reputation as a natural health-promoting food when consumed in moderation.

The major global manufacturers of Cocoa include Barry Callebaut, Cargill, Nestle SA, Mars, Hershey, Blommer (FUJI OIL), Olam, Puratos, C?moi, Irca, NATRA, Kerry Group,

Ferrero, ECOM, Mondelez, Guan Chong, etc. The global players competition landscape in this report is divided into three tiers. The first tier comprises global leading enterprises that command a substantial market share, hold a dominant industry position, possess strong competitiveness and influence, and generate significant revenue. The second tier includes companies with a notable market presence and reputation; these firms actively follow industry leaders in product, service, or technological innovation and maintain a moderate revenue scale. The third tier consists of smaller companies with limited market share and lower brand recognition, primarily focused on local markets and generating comparatively lower revenue.

This report studies the market size, price trends and future development prospects of Cocoa. Focus on analysing the market share, product portfolio, prices, sales, revenue and gross profit margin of global major manufacturers, as well as the market status and trends of different product types and applications in the global Cocoa market. The report data covers historical data from 2020 to 2024, based year in 2025 and forecast data from 2026 to 2032.

The regions and countries in the report include North America, Europe, China, APAC (excl. China), Latin America and Middle East and Africa, covering the Cocoa market conditions and future development trends of key regions and countries, combined with industry-related policies and the latest technological developments, analyze the development characteristics of Cocoa industries in various regions and countries, help companies understand the development characteristics of each region, help companies formulate business strategies, and achieve the ultimate goal of the company's global development strategy.

The data sources of this report mainly include the National Bureau of Statistics, customs databases, industry associations, corporate financial reports, third-party databases, etc. Among them, macroeconomic data mainly comes from the National Bureau of Statistics, International Economic Research Organization; industry statistical data mainly come from industry associations; company data mainly comes from interviews, public information collection, third-party reliable databases, and price data mainly comes from various markets monitoring database.

Global Key Manufacturers of Cocoa Include:

Barry Callebaut

Cargill

Nestle SA

Mars

Hershey

Blommer (FUJI OIL)

Olam

Puratos

C?moi

Irca

NATRA

Kerry Group

Ferrero

ECOM

Mondelez

Guan Chong

Cocoa Product Segment Include:

Cocoa Liquor

Cocoa Butter

Cocoa Powder

Cocoa Product Application Include:

Confectionery

Food and Beverage

Cosmetics

Others

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