

# Metal & Mineral Wholesale Revenues Global Report

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## **Abstracts**

METAL & MINERAL WHOLESALE REVENUES GLOBAL PDF REPORT

See descriptive brochure: here

The Metal & Mineral Wholesale Revenues Global Report gives Market Consumption/Products/Services for 100 countries by each Product by 2 Time series: Historic Past 7 years to Current Year and Forecasts Current Year to Next 7 years.

Whereas the main database for Metal & Mineral Wholesale Revenues covers over 200 countries, this PDF edition usually covers 100 significant countries, including:

Algeria, Argentina, Armenia, Australia, Austria, Azerbaijan, Bahrain, Bangladesh, Belarus, Belgium, Bolivia, Bosnia and Herzegovina, Botswana, Brazil, Bulgaria, Cambodia, Canada, Chile, Colombia, Costa Rica, Croatia, Cuba, Cyprus, Czech Republic, Denmark, Ecuador, Egypt, El Salvador, Estonia, Finland, France, French Guiana, Georgia, Germany, Ghana, Greece, Guyana, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Iran, Ireland, Israel, Italy, Jamaica, Japan, Kazakhstan, Kenya, Kuwait, Kyrgyzstan, Laos, Latvia, Lebanon, Lithuania, Luxembourg, Malawi, Malaysia, Mexico, Morocco, New Zealand, Nicaragua, Nigeria, Norway, Pakistan, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Romania, Russia, Saudi Arabia, Serbia and Montenegro, Singapore, Slovakia, Slovenia, South Africa, South Korea, Spain, Sri Lanka, Suriname, Sweden, Switzerland, Taiwan, Tanzania, Thailand, The Netherlands, Tunisia, Turkey, Uganda, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Uzbekistan, Venezuela, Vietnam, Zambia.

In addition to data on individual countries, this report also contains a World Total, and 9 Regional Totals: Canada and the USA, Central America, South America, Europe, Eurasia, Middle East, Africa, Asia, and Oceania.



Metal & Mineral Wholesale Revenues MARKETS DATA - in US\$ by Country by Product/Service by Year: Past 7 years to Current Year to Next 7 years. This data is found in about 200 tables.

#### METAL + MINERAL WHOLESALE REVENUES

- 1. Metal & mineral (exc petrol) merchant wholesalers Lines
- 2. New and used automobiles, motorcycles, and trailers
- 3. New and rebuilt automotive parts and supplies
- 4. Complete engines
- 5. Brake parts
- 6. Automotive glass
- 7. Filters, including oil, air, gas, and transmission
- 8. Engine parts, excluding electrical parts
- 9. Body parts and repair materials 10. Other automotive parts and supplies 11. Used automotive parts, accessories, and equipment 12. Tires and tubes 13. Re-treaded and used tires and repair materials 14. Office and business furniture 15. Flooring and floor coverings 16. Rough, dressed, and finished dimensional lumber 17. Untreated lumber 18. Treated lumber 19. Boards 20. Plywood and millwork 21. Softwood plywood & oriented strand board (OSB) 22. Other panels products 23. Gypsum, waterboard, and other specialty boards 24. Wood millwork 25. Metal millwork 26. Concrete, cement, sand, gravel, stone, brick, block, and tile 27. Ready-mixed or transit-mixed concrete 28. Cement and lime 29. Sand, gravel, and crushed stone 30. Brick, block, tile, and clay or cement sewer pipe 31. Nonwood roofing, nonwood siding, and insulation materials 32. Nonwood roofing 33. Nonwood siding 34. Insulation materials 35. Flat glass and other construction glass 36. Other construction products and materials 37. Office equipment, excluding computers 38. Semi-finished iron and steel products 39. Sheet bars and tin plate bars 40. Wire rods 41. Rough castings and foundry products 42. Forgings 43. Other semi-finished iron and steel products 44. Flat iron and steel products 45. Plates 46. Hot-rolled and cold-rolled strips 47. Cold-rolled sheets 48. Hot-rolled sheets 49. Galvanized and coated sheets 50. Tin plate and terneplate 51. Fabricated and structural plate products 52. Other flat iron and steel products 53. Iron and steel wire and wire products 54. Wire, including plain, coated, barbed, and twisted 55. Nails 56. Wire rope, strand, strapping, and reinforcement mesh 57. Iron and steel pipes and tubing 58. Tubing 59. Standard steel pipes 60. Other steel pipes 61. Other iron and steel products 62. Hot-rolled bars and bar-size shape 63. Cold-finished bars and bar-size shapes 64. Concrete reinforcement bars 65. Structural shapes, excluding bar-size shapes 66. Other finished products 67. Alloy steel 68. Hot-rolled or cold-finished bars 69. Pipes, tubing,



and plates 70. Other alloy steel 71. Stainless steel 72. Plates 73. Strip 74. Sheets 75. Bars and bar-size shapes 76. Other stainless steel, including tubing 77. Copper and brass 78. Structural copper wire mill products 79. Flat products, including sheets, strips, and plates 80. Tubular products 81. Rods, nonelectrical wire, and extruded shapes 82. Aluminum shapes and forms 83. Plates -. 250 inch and over 84. Sheets and coils -. 006 to.249 inch 85. Rolled or extruded rods 86. Pipes and tubing 87. Foil - up to.005 inch 88. Other nonferrous metals 89. Coal and coke 90. Coal 91. Coke 92. Minerals and ores 93. Electrical apparatus and equipment 94. Electric household appliances 95. Electronic parts and equipment 96. Communications equipment and supplies 97. Hardware 98. Hand tools, including power driven tools 99. Bolts, nuts, rivets, and other fasteners, excluding nails100. Cutlery101. Plumbing and hydronic heating equipment102. Plastic pipe fittings and valves, excluding pipes and tubing 103. Metal pipe fittings and valves, excluding pipes and tubing 104. Plumbing fixtures 105. Hydronic and gas furnaces, stoves, water heaters 106. Boilers, radiators, and convectors 107. Other plumbing and heating equipment and supplies 108. Forced air heating and air-conditioning equipment109. Forced air furnaces110. Central air-conditioners111. Air cleaning and filtration systems112. Condensing units for air-conditioners113. Registers, grills, duct insulation114. Refrigeration equipment and supplies115. Refrigerants116. Other commercial refrigeration equipment117. Construction and mining machinery118. Farm machinery, equipment, and parts119. Lawn and garden machinery, equipment, and parts120. Motors121. Hydraulic and pneumatic pumps, motors, and parts122. Generalpurpose industrial machinery 123. Metalworking machinery, equipment, and parts 124. Materials handling machinery, equipment, and parts125. New conveying equipment126. New hoists and cranes127. New forklifts128. New industrial trucks and tractors129. Used materials handling machinery 130. Oil well, oil refinery, and pipeline machinery131. Other industrial machinery, equipment, and parts132. Other new industrial machinery and equipment133. Used industrial machinery and equipment134. Mechanical power transmission supplies 135. Bearings and bushings 136. Other mechanical power transmission supplies 137. Industrial valves and fittings 138. Hydraulic and pneumatic valves139. Hydraulic and pneumatic cylinders and rotary actuators140. Hydraulic and pneumatic connectors and assemblies141. Hydraulic and pneumatic connectors142. Hydraulic and pneumatic assemblies143. Welding supplies, excluding gases144. Industrial containers and supplies145. Abrasives, strapping, tapes, and inks146. Laundry and dry-cleaning equipment and supplies147. Other transportation equipment and supplies148. Sporting and recreational goods and supplies149. Ferrous metal scrap150. Nonferrous metal scrap151. Aluminum scrap152. Copper and copper alloy scrap153. Lead scrap154. Other nonferrous metallic scrap155. Recyclable paper and paperboard156. Recyclable materials157. Recyclable plastics158. Recyclable glass159. Jewelry, diamonds, gemstones, and watches160. Diamonds and diamond



jewelry161. Gemstone and pearl jewelry162. Other jewelry, silverware, and plated ware163. Precious metals-gold, silver, and platinum164. Non-lumber forest products165. Miscellaneous durable goods166. Paper and plastic products167. Plastics materials and basic shapes168. Industrial gases169. Chemicals and allied products170. Refined petroleum products171. Liquefied petroleum (LP)172. Paint, paint supplies, wallpaper, and wallpaper supplies173. Art goods, including novelties and souvenirs174. Service receipts and labor charges175. Labor charges for repair work176. Parts installed in repair work177. Other service receipts and labor charges178. Receipts for service contracts179. Receipts for installing equipment180. Miscellaneous commodities181. Rental and operating lease receipts182. Construction receipts

This report is from a Market database which is designed to be compatible with U.S. government databases.

**FINANCIAL DATA** for each Country for each balance sheet item by year: Past 7 years to Current Year to Next 7 years:

#### **BALANCE SHEET ITEMS:**

- 1. Total Sales
- 2. Pre-tax Profit
- 3. Interest Paid
- 4. Non-trading Income
- 5. Operating Profit
- 6. Depreciation: Structures
- 7. Depreciation: Plant and Equipment
- 8. Depreciation: Miscellaneous Items
- 9. Total Depreciation
- 10. Trading Profit
- 11. Intangible Assets
- 12. Intermediate Assets
- 13. Fixed Assets: Structures
- 14. Fixed Assets: Plant and Equipment
- 15. Fixed Assets: Miscellaneous Items
- 16. Fixed Assets
- 17. Capital Expenditure on Structures
- 18. Capital Expenditure on Plant and Equipment
- 19. Capital Expenditure on Vehicles
- 20. Capital Expenditure on Data Processing Equipment



- 21. Capital Expenditure on Miscellaneous Items
- 22. Total Capital Expenditure
- 23. Retirements: Structures
- 24. Retirements: Plant and Equipment
- 25. Retirements: Miscellaneous Items
- 26. Total Retirements
- 27. Total Fixed Assets
- 28. Finished Product Stocks
- 29. Materials as Stocks
- 30. Total Stocks/Inventory
- 31. Debtors
- 32. Miscellaneous Current Assets
- 33. Total Current Assets
- 34. Total Assets
- 35. Creditors
- 36. Short Term Loans
- 37. Miscellaneous Current Liabilities
- 38. Total Current Liabilities
- 39. Net Assets/Capital Employed
- 40. Shareholders' Funds
- 41. Long Term Loans
- 42. Miscellaneous Long Term Liabilities
- 43. Total Employees
- 44. Raw Materials Cost
- 45. Finished Materials Cost
- 46. Fuel Cost
- 47. Electricity Cost
- 48. Total Input Supplies/Materials and Energy Costs
- 49. Payroll Costs
- 50. Wages
- 51. Directors' Remunerations
- 52. Employee Benefits
- 53. Employee Commissions
- 54. Total Employees Remunerations
- 55. Sub-Contractors
- 56. Rental & Leasing: Structures
- 57. Rental & Leasing: Plant and Equipment
- 58. Total Rental & Leasing Costs
- 59. Maintenance: Structures



- 60. Maintenance: Plant and Equipment
- 61. Total Maintenance Costs
- 62. Services Purchased
- 63. Communications Costs
- 64. Miscellaneous Expenses
- 65. Sales Personnel Variable & Commission Costs
- 66. Sales Expenses and Costs
- 67. Sales Materials Costs
- 68. Total Sales Costs
- 69. Distribution Fixed Costs
- 70. Distribution Variable Costs
- 71. Warehousing Fixed Costs
- 72. Warehousing Variable Costs
- 73. Physical Handling Fixed Costs
- 74. Physical Handling Variable Costs
- 75. Physical Process Fixed Costs
- 76. Physical Process Variable Costs
- 77. Total Distribution and Handling Costs
- 78. Mailing & Correspondence Costs
- 79. Media Advertising Costs
- 80. Advertising Materials & Print Costs
- 81. POS & Display Costs
- 82. Exhibition & Events Costs
- 83. Total Advertising Costs
- 84. Product Returns & Rejection Costs
- 85. Product Service & Maintenance Costs
- 86. Customer Problem Solving & Customer Complaint Costs
- 87. Total After-Sales Costs
- 88. Total Marketing Costs
- 89. New Technology Expenditure
- 90. New Production Technology Expenditure
- 91. Total Research and Development Expenditure
- 92. Total Operational & Process Costs
- 93. Debtors within Agreed Terms
- 94. Debtors outside Agreed Terms
- 95. Un-recoverable Debts

**INDUSTRY DATA** for each Country for each Norm by period (Previous/Current/Forecast):



#### INDEX:

- 1. Supplier or Producer Market Level Prices
- 2. Distribution Channel Market Level Prices
- 3. Retail or Added Value Market Level Prices
- 4. User or Consumer Market Level Prices
- 5. Discounted & Promotional Market Level Prices
- 6. Plant & Equipment Average Annual Investment
- 7. Product Prices Market Average
- 8. New Product Introductions
- 9. Relative output of Products of a Superior Quality
- 10. Index of Comparative Salesforce and Selling Expenditure
- 11. Index of Comparative Advertising Expenditure
- 12. Index of Comparative General Promotional Expenditure
- 13. Product Adoption Rates
- Product Sales Conversion Rates
- 15. Average Annual Sales Growth Rate
- 16. Capacity Utilization as a measure of Standard Capacity
- 17. Standardized Products & Services Index
- 18. Relative Employee Compensation Index
- 19. Instable Market Share as an Index of Total Market Share
- 20. Relative Forward Integration Index
- 21. Plant and Equipment Investment greater than Depreciation
- 22. Plant and Equipment Investment Equal to Depreciation
- 23. Plant and Equipment Investment Less than Depreciation
- 24. Plant and Equipment Investment Unallocated
- 25. Plant and Equipment in Use within the range 0-3 years
- 26. Plant and Equipment in Use within the range 3-6 years
- 27. Plant and Equipment in Use within the range 6-9 years
- 28. Plant and Equipment in Use over years 9 old/Unallocated
- 29. Supplier Concentration = 8 Largest
- 30. Supplier Concentration = 20 Largest
- 31. Supplier Concentration = 50 Largest
- 32. Supplier Concentration = Unspecified/Unallocated
- 33. Immediate Wholesale & Retail Customers
- 34. Immediate OEM or Added Value Customers
- 35. Immediate User or Consumer Customers
- 36. Immediate Non-Specific Customers/Unallocated



- 37. Enterprises within the Range 1-19 Employees
- 38. Enterprises within the Range 20-99 Employees
- 39. Enterprises within the Range 100+ Employees
- 40. Enterprises within Unspecified Employee Ranges
- 41. Buyer Age Profile in the range 0-19 Years
- 42. Buyer Age Profile in the range 20-24 Years
- 43. Buyer Age Profile in the range 25-34 Years
- 44. Buyer Age Profile in the range 35-44 Years
- 45. Buyer Age Profile in the range 45-54 Years
- 46. Buyer Age Profile in the range 55-64 Years
- 47. Buyer Age Profile in the range 65+ Years
- 48. Buyer Profile in the AB Social Group
- 49. Buyer Profile in the C1 Social Group
- 50. Buyer Profile in the C2 Social Group
- 51. Buyer Profile in the DE/Unallocated Social Group
- 52. User Age Profile in the range 0-19 Years
- 53. User Age Profile in the range 20-24 Years
- 54. User Age Profile in the range 25-34 Years
- 55. User Age Profile in the range 35-44 Years
- 56. User Age Profile in the range 45-54 Years
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- 62. User Profile in the DE/Unallocated Social Group

183 Products covered for over 100 Countries: 1826 pages.

This database is updated monthly. An Upgrade to a full database edition is available.

It is extremely difficult presenting hard data in PDF form because of the space restrictions of a PDF page. This PDF Express report is a summary of the main database which contains 9625 spreadsheets and 9721 database tables. In fact the data in this Summary PDF is derived from only 300 of the 9625 datasets, and less than 10% of the data in the selected spreadsheets. For example, the main database provides market data from 1997 to Current Year and Current Year to 2044, however simply by adding the missing years would increase the number of pages fourfold – and make this PDF unmanageable.



After reading this report, if readers find that they need more data than contained in this PDF then there is a simple Upgrade process to purchase the full database edition. In addition there is a \$500 Coupon in the PDF report which clients can use to get a \$500 reduction on the price of the full database edition.

#### **UPGRADE:**

To upgrade to the full Database Edition you can use the coupon to get the upgrade edition you need at a reduced cost.

World Database: Cost \$ 2850, less the Coupon value of \$500.

Regional Database: Cost \$ 1850, less the Coupon value of \$300.

Country + Town Database: Cost \$ 2850, less the Coupon value of \$500.

Country Database: Cost \$ 1250, less the Coupon value of \$300.

METAL & MINERAL WHOLESALE REVENUES WORLD REPORT DATABASE

**EDITION** 

The Market for Metal & Mineral Wholesale Revenues in each country by Products & Services. The Metal & Mineral Wholesale Revenues World Report covers:

**TIME SERIES** - Historic: 1997 to Current Year/Current time series: Current Year to next 7 years/Long Term Projection: Current Year to 2044. Consumption given at industry/distribution channel/service or product line level.

PRODUCTS & MARKETS COVERED: As above

#### 59 MARKET RESEARCH CHAPTERS:

1 Administration, 2 Advertising, 3 Buyers - Commercial Operations, 4 Buyers - Competitors, 5 Buyers - Major City, 6 Buyers - Products, 7 Buyers - Trade Cell, 8 Competitive Industry Analysis, 9 Competitor Analysis, 10 Country Focus, 11 Distribution, 12 Business Decision Scenarios, 13 Capital Costs Scenarios, 14 Cashflow Option Scenarios, 15 Cost Structure Scenarios, 16 Historic Industry Balance Sheet, 17 Historic Marketing Costs & Margins, 18 Investment + Cost Reduction Scenarios, 19 Market Climate Scenarios, 20 Marketing Costs, 21 Marketing Expenditure Scenarios, 22 Marketing Margins, 23 Strategic Options Scenarios, 24 Survival Scenarios, 25 Tactical Options Scenarios, 26 Geographic Data, 27 Industry Norms, 28 Major City Market Analysis, 29 Capital Access Scenarios, 30 Market Cashflow Scenarios, 31 Economic



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#### SPREADSHEET CHAPTERS:

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WORLD & NATIONAL REPORT MARKET DATABASE & SPREADSHEETS: 1332 World Database tables & Spreadsheets covering business scenarios. 1435 World Database tables & Spreadsheets covering Markets, Market Forecast, Financial Forecast, Financial Margins, Historic Financial, Historic Costs, Industry Norms for each country. 3816 National Database tables & Spreadsheets covering business scenarios.

FINANCIAL SPREADSHEETS & DATABASES: 188 Balance Sheet, Financial Margins & Ratios for each of 103 Business Scenarios - by Country by Year - Forecast Current Year to next 7 years, Forecast Current Year to 2044.

INDUSTRY SPREADSHEETS & DATABASES: 820 Database tables & Spreadsheets covering Historic Industry Balance Sheet Data, Forecast Industry Financial Data, Industry Profiles & Norms - by Country by Year - Forecast Current Year to next 7 years, Forecast Current Year to 2044.

NATIONAL DATA - by Country by Year. The report is produced on a DVD containing the entire report web and databases, and it is also supplied online as a zipped file. Readers can access & reproduce the information for their own documents or reports. Tables & databases as Access & Excel formats on the DVD to enable readers to produce their own spreadsheet calculations and modelling.



183 Products covered for over 200 Countries: 2052 pages, 9625 spreadsheets, 9721 database tables, 509 diagrams & maps.

This database is updated monthly. 12 months Full After-Sales Services & Updates available from the publishers.

This database is also available as 9 Regional Reports: Canada and the USA, Central America (31 countries), South America (13 countries), Europe (45 countries), Eurasia (4 countries), Middle East (19 Countries), Africa (54 countries), Asia (48 countries), and Oceania (20 countries).

This database is also available as reports for individual countries, and also reports on Cities and Towns within particular countries.



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**Luxembourg Industry Norms** 

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Netherlands Market Historic: US\$ Million Netherlands Market Forecast: US\$ Million

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Nicaragua Market Historic: US\$ Million Nicaragua Market Forecast: US\$ Million

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Nigeria Market Historic: US\$ Million Nigeria Market Forecast: US\$ Million

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Norway Market Historic: US\$ Million Norway Market Forecast: US\$ Million

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Philippines Market Historic: US\$ Million Philippines Market Forecast: US\$ Million

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Poland Market Historic: US\$ Million Poland Market Forecast: US\$ Million

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Serbia and Montenegro Financials Historic



Serbia and Montenegro Financials Forecast

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Singapore Market Historic: US\$ Million

Singapore Market Forecast: US\$ Million

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Slovakia Market Historic: US\$ Million Slovakia Market Forecast: US\$ Million

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Slovenia Market Historic: US\$ Million

Slovenia Market Forecast: US\$ Million

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South Africa Market Historic: US\$ Million South Africa Market Forecast: US\$ Million

South Africa Financials Historic

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South Korea Market Historic: US\$ Million South Korea Market Forecast: US\$ Million

South Korea Financials Historic

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Spain Market Historic: US\$ Million Spain Market Forecast: US\$ Million

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Sweden Market Historic: US\$ Million

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Switzerland Market Historic: US\$ Million

Switzerland Market Forecast: US\$ Million

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Taiwan Financials Historic

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Tanzania Market Historic: US\$ Million

Tanzania Market Forecast: US\$ Million

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Thailand Market Historic: US\$ Million

Thailand Market Forecast: US\$ Million

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Tunisia Market Historic: US\$ Million

Tunisia Market Forecast: US\$ Million

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Turkey Market Historic: US\$ Million

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Uganda Market Forecast: US\$ Million

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Ukraine Market Historic: US\$ Million Ukraine Market Forecast: US\$ Million

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United Arab Emirates Market Historic: US\$ Million United Arab Emirates Market Forecast: US\$ Million

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**Uruguay Industry Norms** 

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Appendix 1: Regional Report country coverage

Appendix 2: About the After-Sales Service

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