

Hardware Wholesale Revenues Global Report

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Abstracts

HARDWARE WHOLESale REVENUES GLOBAL PDF REPORT

See descriptive brochure: [here](#)

The Hardware Wholesale Revenues Global Report gives Market Consumption/Products/Services for 100 countries by each Product by 2 Time series: Historic Past 7 years to Current Year and Forecasts Current Year to Next 7 years.

Whereas the main database for Hardware Wholesale Revenues covers over 200 countries, this PDF edition usually covers 100 significant countries, including:

Algeria, Argentina, Armenia, Australia, Austria, Azerbaijan, Bahrain, Bangladesh, Belarus, Belgium, Bolivia, Bosnia and Herzegovina, Botswana, Brazil, Bulgaria, Cambodia, Canada, Chile, Colombia, Costa Rica, Croatia, Cuba, Cyprus, Czech Republic, Denmark, Ecuador, Egypt, El Salvador, Estonia, Finland, France, French Guiana, Georgia, Germany, Ghana, Greece, Guyana, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Iran, Ireland, Israel, Italy, Jamaica, Japan, Kazakhstan, Kenya, Kuwait, Kyrgyzstan, Laos, Latvia, Lebanon, Lithuania, Luxembourg, Malawi, Malaysia, Mexico, Morocco, New Zealand, Nicaragua, Nigeria, Norway, Pakistan, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Romania, Russia, Saudi Arabia, Serbia and Montenegro, Singapore, Slovakia, Slovenia, South Africa, South Korea, Spain, Sri Lanka, Suriname, Sweden, Switzerland, Taiwan, Tanzania, Thailand, The Netherlands, Tunisia, Turkey, Uganda, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Uzbekistan, Venezuela, Vietnam, Zambia.

In addition to data on individual countries, this report also contains a World Total, and 9 Regional Totals: Canada and the USA, Central America, South America, Europe, Eurasia, Middle East, Africa, Asia, and Oceania.

Hardware Wholesale Revenues MARKETS DATA - in US\$ by Country by Product/Service by Year: Past 7 years to Current Year to Next 7 years. This data is found in about 200 tables.

HARDWARE WHOLESALE REVENUES

1. Hardware merchant wholesalers Lines
2. New and rebuilt automotive parts and supplies
3. Office and business furniture
4. New wooden and metal office furniture
5. Household china
6. Linens, domestics, curtains, and draperies
7. Curtains and draperies
8. Towels and washcloths
9. Flooring and floor coverings
10. Miscellaneous home furnishings
11. Rough, dressed, and finished dimensional lumber
12. Plywood and millwork
13. Softwood plywood & oriented strand board (OSB)
14. Other panels products
15. Gypsum, waterboard, and other specialty boards
16. Wood millwork
17. Metal millwork
18. Concrete, cement, sand, gravel, stone, brick, block, and tile
19. Nonwood roofing, nonwood siding, and insulation materials
20. Nonwood roofing
21. Nonwood siding
22. Insulation materials
23. Flat glass and other construction glass
24. Other construction products and materials
25. New computer equipment
26. Packaged computer software
27. Restaurant and hotel equipment and supplies
28. Store machines and equipment
29. Semi-finished iron and steel products
30. Wire rods
31. Rough castings and foundry products
32. Flat iron and steel products
33. Iron and steel wire and wire products
34. Wire, including plain, coated, barbed, and twisted
35. Nails
36. Wire rope, strand, strapping, and reinforcement mesh
37. Iron and steel pipes and tubing
38. Other iron and steel products
39. Hot-rolled bars and bar-size shape
40. Other finished products
41. Alloy steel
42. Stainless steel
43. Bars and bar-size shapes
44. Copper and brass
45. Aluminum shapes and forms
46. Electrical apparatus and equipment
47. Electric household appliances
48. Electronic parts and equipment
49. Communications equipment and supplies
50. Telephones
51. Other communications equipment
52. Hardware
53. Hand tools, including power driven tools
54. Bolts, nuts, rivets, and other fasteners, excluding nails
55. Cutlery
56. Plumbing and hydronic heating equipment
57. Plastic pipe fittings and valves, excluding pipes and tubing
58. Metal pipe fittings and valves, excluding pipes and tubing
59. Plumbing fixtures
60. Other plumbing and heating equipment and supplies
61. Forced air heating and air-conditioning equipment
62. Forced air furnaces
63. Heat pumps
64. Compressors for air-conditioners
- 65.

Registers, grills, duct insulation 66. Refrigeration equipment and supplies 67. Other commercial refrigeration equipment 68. Construction and mining machinery 69. Farm machinery, equipment, and parts 70. Lawn and garden machinery, equipment, and parts 71. Motors 72. Pump and motor parts 73. Hydraulic and pneumatic pumps, motors, and parts 74. Pumps 75. General-purpose industrial machinery 76. Metalworking machinery, equipment, and parts 77. Materials handling machinery, equipment, and parts 78. Oil well, oil refinery, and pipeline machinery 79. Other industrial machinery, equipment, and parts 80. New woodworking machinery 81. Other new industrial machinery and equipment 82. Used industrial machinery and equipment 83. Mechanical power transmission supplies 84. Industrial valves and fittings 85. Hydraulic and pneumatic valves 86. Hydraulic valves 87. Pneumatic valves 88. Hydraulic and pneumatic cylinders and rotary actuators 89. Hydraulic cylinders and rotary actuators 90. Pneumatic cylinders and rotary actuators 91. Hydraulic and pneumatic connectors and assemblies 92. Hydraulic and pneumatic connectors 93. Hydraulic and pneumatic assemblies 94. Other hydraulic and pneumatic accessories and parts 95. Welding supplies, excluding gases 96. Industrial containers and supplies 97. Abrasives, strapping, tapes, and inks 98. Janitorial equipment and supplies 99. Sporting and recreational goods and supplies 100. Toys and hobby goods and supplies 101. Miscellaneous durable goods 102. Office paper, office supplies, greeting cards, and labels 103. Toner and toner cartridges 104. Other office supplies 105. Paper and plastic products 106. Pharmaceuticals 107. Vitamins and nutritional supplements 108. Grocery specialties 109. Plastics materials and basic shapes 110. Chemicals and allied products 111. Refined petroleum products 112. Farm supplies 113. Paint, paint supplies, wallpaper, and wallpaper supplies 114. Books, periodicals, newspapers, and other printed materials 115. Art goods, including novelties and souvenirs 116. Service receipts and labor charges 117. Labor charges for repair work 118. Parts installed in repair work 119. Other service receipts and labor charges 120. Receipts for service contracts 121. Receipts for installing equipment 122. Miscellaneous commodities 123. Rental and operating lease receipts 124. Construction receipts

This report is from a Market database which is designed to be compatible with U.S. government databases.

FINANCIAL DATA for each Country for each balance sheet item by year: Past 7 years to Current Year to Next 7 years:

BALANCE SHEET ITEMS:

1. Total Sales
2. Pre-tax Profit
3. Interest Paid
4. Non-trading Income
5. Operating Profit
6. Depreciation: Structures
7. Depreciation: Plant and Equipment
8. Depreciation: Miscellaneous Items
9. Total Depreciation
10. Trading Profit
11. Intangible Assets
12. Intermediate Assets
13. Fixed Assets: Structures
14. Fixed Assets: Plant and Equipment
15. Fixed Assets: Miscellaneous Items
16. Fixed Assets
17. Capital Expenditure on Structures
18. Capital Expenditure on Plant and Equipment
19. Capital Expenditure on Vehicles
20. Capital Expenditure on Data Processing Equipment
21. Capital Expenditure on Miscellaneous Items
22. Total Capital Expenditure
23. Retirements: Structures
24. Retirements: Plant and Equipment
25. Retirements: Miscellaneous Items
26. Total Retirements
27. Total Fixed Assets
28. Finished Product Stocks
29. Materials as Stocks
30. Total Stocks/Inventory
31. Debtors
32. Miscellaneous Current Assets
33. Total Current Assets
34. Total Assets
35. Creditors
36. Short Term Loans
37. Miscellaneous Current Liabilities
38. Total Current Liabilities
39. Net Assets/Capital Employed

40. Shareholders' Funds
41. Long Term Loans
42. Miscellaneous Long Term Liabilities
43. Total Employees
44. Raw Materials Cost
45. Finished Materials Cost
46. Fuel Cost
47. Electricity Cost
48. Total Input Supplies/Materials and Energy Costs
49. Payroll Costs
50. Wages
51. Directors' Remunerations
52. Employee Benefits
53. Employee Commissions
54. Total Employees Remunerations
55. Sub-Contractors
56. Rental & Leasing: Structures
57. Rental & Leasing: Plant and Equipment
58. Total Rental & Leasing Costs
59. Maintenance: Structures
60. Maintenance: Plant and Equipment
61. Total Maintenance Costs
62. Services Purchased
63. Communications Costs
64. Miscellaneous Expenses
65. Sales Personnel Variable & Commission Costs
66. Sales Expenses and Costs
67. Sales Materials Costs
68. Total Sales Costs
69. Distribution Fixed Costs
70. Distribution Variable Costs
71. Warehousing Fixed Costs
72. Warehousing Variable Costs
73. Physical Handling Fixed Costs
74. Physical Handling Variable Costs
75. Physical Process Fixed Costs
76. Physical Process Variable Costs
77. Total Distribution and Handling Costs
78. Mailing & Correspondence Costs

- 79. Media Advertising Costs
- 80. Advertising Materials & Print Costs
- 81. POS & Display Costs
- 82. Exhibition & Events Costs
- 83. Total Advertising Costs
- 84. Product Returns & Rejection Costs
- 85. Product Service & Maintenance Costs
- 86. Customer Problem Solving & Customer Complaint Costs
- 87. Total After-Sales Costs
- 88. Total Marketing Costs
- 89. New Technology Expenditure
- 90. New Production Technology Expenditure
- 91. Total Research and Development Expenditure
- 92. Total Operational & Process Costs
- 93. Debtors within Agreed Terms
- 94. Debtors outside Agreed Terms
- 95. Un-recoverable Debts

INDUSTRY DATA for each Country for each Norm by period
(Previous/Current/Forecast):

INDEX:

- 1. Supplier or Producer Market Level Prices
- 2. Distribution Channel Market Level Prices
- 3. Retail or Added Value Market Level Prices
- 4. User or Consumer Market Level Prices
- 5. Discounted & Promotional Market Level Prices
- 6. Plant & Equipment Average Annual Investment
- 7. Product Prices Market Average
- 8. New Product Introductions
- 9. Relative output of Products of a Superior Quality
- 10. Index of Comparative Salesforce and Selling Expenditure
- 11. Index of Comparative Advertising Expenditure
- 12. Index of Comparative General Promotional Expenditure
- 13. Product Adoption Rates
- 14. Product Sales Conversion Rates
- 15. Average Annual Sales Growth Rate
- 16. Capacity Utilization as a measure of Standard Capacity

17. Standardized Products & Services Index
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20. Relative Forward Integration Index
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22. Plant and Equipment Investment Equal to Depreciation
23. Plant and Equipment Investment Less than Depreciation
24. Plant and Equipment Investment - Unallocated
25. Plant and Equipment in Use within the range 0-3 years
26. Plant and Equipment in Use within the range 3-6 years
27. Plant and Equipment in Use within the range 6-9 years
28. Plant and Equipment in Use over years 9 old/Unallocated
29. Supplier Concentration = 8 Largest
30. Supplier Concentration = 20 Largest
31. Supplier Concentration = 50 Largest
32. Supplier Concentration = Unspecified/Unallocated
33. Immediate Wholesale & Retail Customers
34. Immediate OEM or Added Value Customers
35. Immediate User or Consumer Customers
36. Immediate Non-Specific Customers/Unallocated
37. Enterprises within the Range 1-19 Employees
38. Enterprises within the Range 20-99 Employees
39. Enterprises within the Range 100+ Employees
40. Enterprises within Unspecified Employee Ranges
41. Buyer Age Profile in the range 0-19 Years
42. Buyer Age Profile in the range 20-24 Years
43. Buyer Age Profile in the range 25-34 Years
44. Buyer Age Profile in the range 35-44 Years
45. Buyer Age Profile in the range 45-54 Years
46. Buyer Age Profile in the range 55-64 Years
47. Buyer Age Profile in the range 65+ Years
48. Buyer Profile in the AB Social Group
49. Buyer Profile in the C1 Social Group
50. Buyer Profile in the C2 Social Group
51. Buyer Profile in the DE/Unallocated Social Group
52. User Age Profile in the range 0-19 Years
53. User Age Profile in the range 20-24 Years
54. User Age Profile in the range 25-34 Years
55. User Age Profile in the range 35-44 Years

- 56. User Age Profile in the range 45-54 Years
- 57. User Age Profile in the range 55-64 Years
- 58. User Age Profile in the range 65+ Years
- 59. User Profile in the AB Social Group
- 60. User Profile in the C1 Social Group
- 61. User Profile in the C2 Social Group
- 62. User Profile in the DE/Unallocated Social Group

125 Products covered for over 100 Countries: 1868 pages.

This database is updated monthly. An Upgrade to a full database edition is available.

It is extremely difficult presenting hard data in PDF form because of the space restrictions of a PDF page. This PDF Express report is a summary of the main database which contains 9742 spreadsheets and 9753 database tables. In fact the data in this Summary PDF is derived from only 300 of the 9742 datasets, and less than 10% of the data in the selected spreadsheets. For example, the main database provides market data from 1997 to Current Year and Current Year to 2044, however simply by adding the missing years would increase the number of pages fourfold – and make this PDF unmanageable.

After reading this report, if readers find that they need more data than contained in this PDF then there is a simple Upgrade process to purchase the full database edition. In addition there is a \$500 Coupon in the PDF report which clients can use to get a \$500 reduction on the price of the full database edition.

UPGRADE:

To upgrade to the full Database Edition you can use the coupon to get the upgrade edition you need at a reduced cost.

World Database: Cost \$ 2850, less the Coupon value of \$500.

Regional Database: Cost \$ 1850, less the Coupon value of \$300.

Country + Town Database: Cost \$ 2850, less the Coupon value of \$500.

Country Database: Cost \$ 1250, less the Coupon value of \$300.

HARDWARE WHOLESALE REVENUES WORLD REPORT DATABASE EDITION

The Market for Hardware Wholesale Revenues in each country by Products & Services.
The Hardware Wholesale Revenues World Report covers:

TIME SERIES - Historic: 1997 to Current Year/Current time series: Current Year to next 7 years/Long Term Projection: Current Year to 2044. Consumption given at industry/distribution channel/service or product line level.

PRODUCTS & MARKETS COVERED: As above

59 MARKET RESEARCH CHAPTERS:

1 Administration, 2 Advertising, 3 Buyers - Commercial Operations, 4 Buyers - Competitors, 5 Buyers - Major City, 6 Buyers - Products, 7 Buyers - Trade Cell, 8 Competitive Industry Analysis, 9 Competitor Analysis, 10 Country Focus, 11 Distribution, 12 Business Decision Scenarios, 13 Capital Costs Scenarios, 14 Cashflow Option Scenarios, 15 Cost Structure Scenarios, 16 Historic Industry Balance Sheet, 17 Historic Marketing Costs & Margins, 18 Investment + Cost Reduction Scenarios, 19 Market Climate Scenarios, 20 Marketing Costs, 21 Marketing Expenditure Scenarios, 22 Marketing Margins, 23 Strategic Options Scenarios, 24 Survival Scenarios, 25 Tactical Options Scenarios, 26 Geographic Data, 27 Industry Norms, 28 Major City Market Analysis, 29 Capital Access Scenarios, 30 Market Cashflow Scenarios, 31 Economic Climate Scenarios, 32 Market Investment + Costs Scenarios, 33 Marketing Expenditure Scenarios, 34 Market Risk Scenarios, 35 Market Strategic Options, 36 Market Survival Options, 37 Market Tactical Options, 38 Marketing Expenditure -v- Market Share, 39 Marketing Strategy Development, 40 Markets, 41 Operational Analysis, 42 Overseas Development, 43 Personnel Management, 44 Physical Distribution + Customer Handling, 45 Pricing, 46 Process + Order Handling, 47 Product Analysis, 48 Product Development, 49 Product Marketing Factors, 50 Product Mix, 51 Product Summary, 52 Profit Risk Scenarios, 53 Promotional Mix, 54 Salesforce Decisions, 55 Sales Promotion, 56 Surveys, 57 Targets -Product + Market, 58 Technology, 59 Trade Cell Analysis.

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WORLD & NATIONAL REPORT MARKET DATABASE & SPREADSHEETS: 1332 World Database tables & Spreadsheets covering business scenarios. 1435 World

Database tables & Spreadsheets covering Markets, Market Forecast, Financial Forecast, Financial Margins, Historic Financial, Historic Costs, Industry Norms for each country. 3816 National Database tables & Spreadsheets covering business scenarios.

FINANCIAL SPREADSHEETS & DATABASES: 188 Balance Sheet, Financial Margins & Ratios for each of 103 Business Scenarios - by Country by Year - Forecast Current Year to next 7 years, Forecast Current Year to 2044.

INDUSTRY SPREADSHEETS & DATABASES: 820 Database tables & Spreadsheets covering Historic Industry Balance Sheet Data, Forecast Industry Financial Data, Industry Profiles & Norms - by Country by Year - Forecast Current Year to next 7 years, Forecast Current Year to 2044.

NATIONAL DATA - by Country by Year. The report is produced on a DVD containing the entire report web and databases, and it is also supplied online as a zipped file. Readers can access & reproduce the information for their own documents or reports. Tables & databases as Access & Excel formats on the DVD to enable readers to produce their own spreadsheet calculations and modelling.

125 Products covered for over 200 Countries: 2194 pages, 9742 spreadsheets, 9753 database tables, 500 diagrams & maps.

This database is updated monthly. 12 months Full After-Sales Services & Updates available from the publishers.

This database is also available as 9 Regional Reports: Canada and the USA, Central America (31 countries), South America (13 countries), Europe (45 countries), Eurasia (4 countries), Middle East (19 Countries), Africa (54 countries), Asia (48 countries), and Oceania (20 countries).

This database is also available as reports for individual countries, and also reports on Cities and Towns within particular countries.

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HARDWARE WHOLESAL REVENUES GLOBAL REPORT

The Market for Hardware Wholesale Revenues in each country by Products & Services.

The Hardware Wholesale Revenues World Report covers:

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Zambia Industry Norms

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