

Direct Selling, Furniture, Home Furnishings, Electrical Revenues Africa Report & Database

https://marketpublishers.com/r/D766595A60D4DEN.html

Date: September 2019 Pages: 1901 Price: US\$ 1,650.00 (Single User License) ID: D766595A60D4DEN

Abstracts

DIRECT SELLING, FURNITURE, HOME FURNISHINGS, ELECTRICAL REVENUES AFRICA REPORT + DATABASE

The Direct Selling, Furniture, Home Furnishings, Electrical Revenues Africa Report & Database gives Market Consumption/Products/Services for 54 countries by 6 to 10-Digit NAICS Product Codes by 3 Time series: From 1997- 2019 and Forecasts 2020- 2027 & 2027-2046.

Countries covered include: Algeria, Angola, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Cape Verde, Central African Republic, Chad, Comoros, Cote d'Ivoire, Democratic Republic Congo, Djibouti, Egypt, Equatorial Guinea, Eritrea, Ethiopia, Gabon, Gambia, Ghana, Guinea, Guinea-Bissau, Kenya, Lesotho, Liberia, Libya, Madagascar, Malawi, Mali, Mauritania, Mauritius, Morocco, Mozambique, Namibia, Niger, Nigeria, Reunion, Rwanda, Sao Tome/Principe, Senegal, Seychelles, Sierra Leone, Somalia, South Africa, Sudan, Swaziland, Tanzania, Togo, Tunisia, Uganda, Western Sahara, Zambia, Zimbabwe. NB: Data Caveats apply to some countries.

59 MARKET RESEARCH CHAPTERS. SPREADSHEET CHAPTERS: Market Consumption - in US\$ by Country by Product/Service by Year. Market, Financial, Competitive, Market Segmentation, Industry, Critical Parameters, Marketing Costs, Markets, Decision Makers, Performance, Product Launch.

AFRICA & NATIONAL REPORT MARKET DATABASE & SPREADSHEETS. FINANCIAL SPREADSHEETS & DATABASES. INDUSTRY SPREADSHEETS & DATABASES.



Data includes Market Consumption by individual Product/Service, Per-Capita Consumption, Marketing Costs & Margins, Product Launch Data, Buyers, End Users & Customer Profile, Consumer Demographics. Historic Balance Sheets, Forecast Financial Data, Industry Profile, National Data.

The report is on a DVD containing the entire web and databases, or it is available online. Merge text, tables & databases for your own reports, spreadsheet calculations & modeling.

58 Products/Markets covered, 1901 pages, 3963 spreadsheets, 4019 database tables, 284 illustrations. Updated monthly. 12 month After-Sales Service. This database covers NAICS code: 4543901_L.



Contents

DIRECT SELLING, FURNITURE, HOME FURNISHINGS, ELECTRICAL REVENUES AFRICA REPORT + DATABASE

The Market for Direct Selling, Furniture, Home Furnishings, Electrical Revenues in each country by Products & Services.

This database covers NAICS code: 4543901_L. Products/Services classified by 5-Digit US Commerce Department Code and then defined by each 6 to 10-Digit Product Codes.

The Direct Selling, Furniture, Home Furnishings, Electrical Revenues Africa Report & Database covers:

TIME SERIES - Historic: 1997- 2019/Current time series: 2020- 2027/Long Term Projection: 2027-2046. Consumption given at industry/distribution channel/service or product line level.

PRODUCTS & MARKETS COVERED:

DIRECT SELLING - FURNITURE - HOME FURNISHINGS - ELECTRICAL REVENUES

- 1. Direct selling, furniture, home furnishings, elect Lines
- 2. Groceries & other foods for human consumption off the premises
- 3. Bottled, canned, or packaged soft drinks
- 4. All other foods
- 5. Miscellaneous consumables
- 6. Drugs, health aids, beauty aids, including cosmetics
- 7. Soaps, detergents, & household cleaners
- 8. Paper & related prod, incl paper towels, toilet tissue, wraps,etc
- 9. Men's wear
- 10. Women's, juniors', & misses' wear
- 11. Children's wear, incl boys, girls, & infants & toddlers
- 12. Footwear, including accessories
- 13. Sewing, knitting materials & supplies, needlework goods
- 14. Curtains, draperies, blinds, slipcovers, bed & table coverings
- 15. Major household appliances
- 16. Small electric appliances & personal care appliances



- 17. TVs, video recorders, video cameras, videos, DVDs, etc
- 18. Televisions
- 19. Video recorders, cameras, tapes&electr game/DVD comb dev
- 20. Audio equip, musical instr, radios, stereos, CDs, media, etc
- 21. Audio equipment, components, parts & accessories
- 22. Recorded media, audio media books, CD & DVD
- 23. Musical instruments, sheet music, & related items
- 24. Furniture, sleep equipment & outdoor/patio furniture
- 25. Flooring & floor coverings
- 26. Computer hardware, software, & supplies
- 27. Computer & peripheral equipment
- 28. Prepackaged (off-the-shelf) computer software
- 29. Kitchenware & home furnishings
- 30. Jewelry, incl watches, watch attach, novelty jewelry, etc
- 31. Books
- 32. Photographic equipment & supplies
- 33. Toys, hobby goods, & games
- 34. Toys, including wheel goods
- 35. Games, including video & electronic games
- 36. Hardware, tools, & plumbing & electrical supplies
- 37. Lawn, garden, & farm equipment & supplies
- 38. Dimensional lumber & oth bldg/structural materials & supplies
- 39. Paint & sundries
- 40. Wallpaper & other flexible wallcoverings
- 41. Automotive tires, tubes, batteries, parts, accessories
- 42. Pets, pet foods, & pet supplies
- 43. All other merchandise
- 44. Stationery products
- 45. Office paper, incl computer, copier, fax & typewriter paper
- 46. Office & school supplies
- 47. Office equip, incl fax machines, dictaphones, copier, calculators
- 48. Greeting cards
- 49. Magazines & newspapers
- 50. Luggage & leather goods
- 51. Antiques, items over 100 years old
- 52. Collectibles, incl items which are old, but less than 100 yrs old
- 53. Art goods, including original pictures & sculptures
- 54. Souvenirs & novelty items
- 55. Artificial/silk flowers, plants, & trees



56. All other merchandise

57. All nonmerchandise receipts

59 MARKET RESEARCH CHAPTERS:

1 Administration, 2 Advertising, 3 Buyers - Commercial Operations, 4 Buyers -Competitors, 5 Buyers - Major City, 6 Buyers - Products, 7 Buyers - Trade Cell, 8 Competitive Industry Analysis, 9 Competitor Analysis, 10 Country Focus, 11 Distribution, 12 Business Decision Scenarios, 13 Capital Costs Scenarios, 14 Cashflow Option Scenarios, 15 Cost Structure Scenarios, 16 Historic Industry Balance Sheet, 17 Historic Marketing Costs & Margins, 18 Investment + Cost Reduction Scenarios, 19 Market Climate Scenarios, 20 Marketing Costs, 21 Marketing Expenditure Scenarios, 22 Marketing Margins, 23 Strategic Options Scenarios, 24 Survival Scenarios, 25 Tactical Options Scenarios, 26 Geographic Data, 27 Industry Norms, 28 Major City Market Analysis, 29 Capital Access Scenarios, 30 Market Cashflow Scenarios, 31 Economic Climate Scenarios, 32 Market Investment + Costs Scenarios, 33 Marketing Expenditure Scenarios, 34 Market Risk Scenarios, 35 Market Strategic Options, 36 Market Survival Options, 37 Market Tactical Options, 38 Marketing Expenditure -v- Market Share, 39 Marketing Strategy Development, 40 Markets, 41 Operational Analysis, 42 Overseas Development, 43 Personnel Management, 44 Physical Distribution + Customer Handling, 45 Pricing, 46 Process + Order Handling, 47 Product Analysis, 48 Product Development, 49 Product Marketing Factors, 50 Product Mix, 51 Product Summary, 52 Profit Risk Scenarios, 53 Promotional Mix, 54 Salesforce Decisions, 55 Sales Promotion, 56 Surveys, 57 Targets - Product + Market, 58 Technology, 59 Trade Cell Analysis.

SPREADSHEET CHAPTERS:

PRODUCT CONSUMPTION - in US\$ by Country by Product/Service by Year: 1997-2019, Forecast 2020- 2027, Forecast 2027-2046. Market, Financial, Competitive, Market Segmentation, Industry, Critical Parameters, Marketing Costs, Markets, Decision Makers, Performance, Product Launch.

AFRICAN & NATIONAL REPORT MARKET DATABASE & SPREADSHEETS: 1332 African Database tables & Spreadsheets covering business scenarios. 1435 African Database tables & Spreadsheets covering Markets, Market Forecast, Financial Forecast, Financial Margins, Historic Financial, Historic Costs, Industry Norms for each country. 3816 National Database tables & Spreadsheets covering business scenarios. FINANCIAL SPREADSHEETS & DATABASES: 188 Balance Sheet, Financial Margins & Ratios for each of 103 Business Scenarios - by Country by Year - Forecast 2020-2027, Forecast 2027-2046.

INDUSTRY SPREADSHEETS & DATABASES: 820 Database tables & Spreadsheets



covering Historic Industry Balance Sheet Data, Forecast Industry Financial Data, Industry Profiles & Norms - by Country by Year - Forecast 2020- 2027, Forecast 2027-2046.

NATIONAL DATA - by Country by Year.

The report is produced on a DVD containing the entire report web and databases, and it is also supplied online as a zipped file. Readers can access & reproduce the information for their own documents or reports. Tables & databases as Access & Excel formats on the DVD to enable readers to produce their own spreadsheet calculations and modeling.

58 Products covered for 54 Countries: 1901 pages, 3963 spreadsheets, 4019 database tables, 284 diagrams & maps.

This database is updated monthly. 12 months Full After-Sales Services & Updates available from the publishers.

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