

# **Commercial Vehicles Global Report**

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## **Abstracts**

COMMERCIAL VEHICLES GLOBAL PDF REPORT

See descriptive brochure: here

The Commercial Vehicles Global Report gives Market Consumption/Products/Services for 100 countries by each Product by 2 Time series: Historic Past 7 years to Current Year and Forecasts Current Year to Next 7 years.

Whereas the main database for Commercial Vehicles covers over 200 countries, this PDF edition usually covers100 significant countries, including:

Algeria, Argentina, Armenia, Australia, Austria, Azerbaijan, Bahrain, Bangladesh, Belarus, Belgium, Bolivia, Bosnia and Herzegovina, Botswana, Brazil, Bulgaria, Cambodia, Canada, Chile, Colombia, Costa Rica, Croatia, Cuba, Cyprus, Czech Republic, Denmark, Ecuador, Egypt, El Salvador, Estonia, Finland, France, French Guiana, Georgia, Germany, Ghana, Greece, Guyana, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Iran, Ireland, Israel, Italy, Jamaica, Japan, Kazakhstan, Kenya, Kuwait, Kyrgyzstan, Laos, Latvia, Lebanon, Lithuania, Luxembourg, Malawi, Malaysia, Mexico, Morocco, New Zealand, Nicaragua, Nigeria, Norway, Pakistan, Panama, Paraguay, Peru, Philippines, Poland, Portugal, Romania, Russia, Saudi Arabia, Serbia and Montenegro, Singapore, Slovakia, Slovenia, South Africa, South Korea, Spain, Sri Lanka, Suriname, Sweden, Switzerland, Taiwan, Tanzania, Thailand, The Netherlands, Tunisia, Turkey, Uganda, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Uzbekistan, Venezuela, Vietnam, Zambia. In addition to data on individual countries, this report also contains a World Total, and 9 Regional Totals: Canada and the USA, Central America, South America, Europe, Eurasia, Middle East, Africa, Asia, and Oceania.

Commercial Vehicles MARKETS DATA - in US\$ by Country by Product/Service by



Year: Past 7 years to Current Year to Next 7 years. This data is found in about 200 tables.

#### COMMERCIAL VEHICLES

- 1. Commercial Vehicles
- 2. Car Derived Commercial Vehicle
- 3. Non Car Derived Commercial Vehicle
- 4. Truck 2 Axle Up to 2 Tonnes
- 5. Truck 2 Axle 2 to 5 Tonnes
- 6. Truck 2 Axle Over 5 Tonnes
- 7. Truck 3 Axle Up to 5 Tonnes
- 8. Truck 3 Axle 5 to 9 Tonnes
- 9. Truck 3 Axle Over 9 Tonnes
- 10. Truck 4 Axle All Weights
- 11. Tractor Units
- 12. Buses
- 13. Coaches
- 14. Minibuses
- 15. Special Purpose Vehicles

This report is from a Market database which is designed to be compatible with U.S. government databases.

**FINANCIAL DATA** for each Country for each balance sheet item by year: Past 7 years to Current Year to Next 7 years:

#### **BALANCE SHEET ITEMS:**

- 1. Total Sales
- 2. Pre-tax Profit
- 3. Interest Paid
- 4. Non-trading Income
- 5. Operating Profit
- 6. Depreciation: Structures
- 7. Depreciation: Plant and Equipment
- 8. Depreciation: Miscellaneous Items
- 9. Total Depreciation
- 10. Trading Profit
- 11. Intangible Assets



- 12. Intermediate Assets
- 13. Fixed Assets: Structures
- 14. Fixed Assets: Plant and Equipment
- 15. Fixed Assets: Miscellaneous Items
- 16. Fixed Assets
- 17. Capital Expenditure on Structures
- 18. Capital Expenditure on Plant and Equipment
- 19. Capital Expenditure on Vehicles
- 20. Capital Expenditure on Data Processing Equipment
- 21. Capital Expenditure on Miscellaneous Items
- 22. Total Capital Expenditure
- 23. Retirements: Structures
- 24. Retirements: Plant and Equipment
- 25. Retirements: Miscellaneous Items
- 26. Total Retirements
- 27. Total Fixed Assets
- 28. Finished Product Stocks
- 29. Materials as Stocks
- 30. Total Stocks/Inventory
- 31. Debtors
- 32. Miscellaneous Current Assets
- 33. Total Current Assets
- 34. Total Assets
- 35. Creditors
- 36. Short Term Loans
- 37. Miscellaneous Current Liabilities
- 38. Total Current Liabilities
- 39. Net Assets/Capital Employed
- 40. Shareholders' Funds
- 41. Long Term Loans
- 42. Miscellaneous Long Term Liabilities
- 43. Total Employees
- 44. Raw Materials Cost
- 45. Finished Materials Cost
- 46. Fuel Cost
- 47. Electricity Cost
- 48. Total Input Supplies/Materials and Energy Costs
- 49. Payroll Costs
- 50. Wages



- 51. Directors' Remunerations
- 52. Employee Benefits
- 53. Employee Commissions
- 54. Total Employees Remunerations
- 55. Sub-Contractors
- 56. Rental & Leasing: Structures
- 57. Rental & Leasing: Plant and Equipment
- 58. Total Rental & Leasing Costs
- 59. Maintenance: Structures
- 60. Maintenance: Plant and Equipment
- 61. Total Maintenance Costs
- 62. Services Purchased
- 63. Communications Costs
- 64. Miscellaneous Expenses
- 65. Sales Personnel Variable & Commission Costs
- 66. Sales Expenses and Costs
- 67. Sales Materials Costs
- 68. Total Sales Costs
- 69. Distribution Fixed Costs
- 70. Distribution Variable Costs
- 71. Warehousing Fixed Costs
- 72. Warehousing Variable Costs
- 73. Physical Handling Fixed Costs
- 74. Physical Handling Variable Costs
- 75. Physical Process Fixed Costs
- 76. Physical Process Variable Costs
- 77. Total Distribution and Handling Costs
- 78. Mailing & Correspondence Costs
- 79. Media Advertising Costs
- 80. Advertising Materials & Print Costs
- 81. POS & Display Costs
- 82. Exhibition & Events Costs
- 83. Total Advertising Costs
- 84. Product Returns & Rejection Costs
- 85. Product Service & Maintenance Costs
- 86. Customer Problem Solving & Customer Complaint Costs
- 87. Total After-Sales Costs
- 88. Total Marketing Costs
- 89. New Technology Expenditure



- 90. New Production Technology Expenditure
- 91. Total Research and Development Expenditure
- 92. Total Operational & Process Costs
- 93. Debtors within Agreed Terms
- 94. Debtors outside Agreed Terms
- 95. Un-recoverable Debts

**INDUSTRY DATA** for each Country for each Norm by period (Previous/Current/Forecast):

#### INDEX:

- 1. Supplier or Producer Market Level Prices
- 2. Distribution Channel Market Level Prices
- 3. Retail or Added Value Market Level Prices
- 4. User or Consumer Market Level Prices
- 5. Discounted & Promotional Market Level Prices
- 6. Plant & Equipment Average Annual Investment
- 7. Product Prices Market Average
- 8. New Product Introductions
- 9. Relative output of Products of a Superior Quality
- 10. Index of Comparative Salesforce and Selling Expenditure
- 11. Index of Comparative Advertising Expenditure
- 12. Index of Comparative General Promotional Expenditure
- 13. Product Adoption Rates
- 14. Product Sales Conversion Rates
- 15. Average Annual Sales Growth Rate
- 16. Capacity Utilization as a measure of Standard Capacity
- 17. Standardized Products & Services Index
- 18. Relative Employee Compensation Index
- 19. Instable Market Share as an Index of Total Market Share
- 20. Relative Forward Integration Index
- 21. Plant and Equipment Investment greater than Depreciation
- 22. Plant and Equipment Investment Equal to Depreciation
- 23. Plant and Equipment Investment Less than Depreciation
- 24. Plant and Equipment Investment Unallocated
- 25. Plant and Equipment in Use within the range 0-3 years
- 26. Plant and Equipment in Use within the range 3-6 years
- 27. Plant and Equipment in Use within the range 6-9 years



- 28. Plant and Equipment in Use over years 9 old/Unallocated
- 29. Supplier Concentration = 8 Largest
- 30. Supplier Concentration = 20 Largest
- 31. Supplier Concentration = 50 Largest
- 32. Supplier Concentration = Unspecified/Unallocated
- 33. Immediate Wholesale & Retail Customers
- 34. Immediate OEM or Added Value Customers
- 35. Immediate User or Consumer Customers
- 36. Immediate Non-Specific Customers/Unallocated
- 37. Enterprises within the Range1-19 Employees
- 38. Enterprises within the Range 20-99 Employees
- 39. Enterprises within the Range100+ Employees
- 40. Enterprises within Unspecified Employee Ranges
- 41. Buyer Age Profile in the range 0-19 Years
- 42. Buyer Age Profile in the range 20-24 Years
- 43. Buyer Age Profile in the range 25-34 Years
- 44. Buyer Age Profile in the range 35-44 Years
- 45. Buyer Age Profile in the range 45-54 Years
- 46. Buyer Age Profile in the range 55-64 Years
- 47. Buyer Age Profile in the range 65+ Years
- 48. Buyer Profile in the AB Social Group
- 49. Buyer Profile in the C1 Social Group
- 50. Buyer Profile in the C2 Social Group
- 51. Buyer Profile in the DE/Unallocated Social Group
- 52. User Age Profile in the range 0-19 Years
- 53. User Age Profile in the range 20-24 Years
- 54. User Age Profile in the range 25-34 Years
- 55. User Age Profile in the range 35-44 Years
- 56. User Age Profile in the range 45-54 Years
- 57. User Age Profile in the range 55-64 Years
- 58. User Age Profile in the range 65+ Years
- 59. User Profile in the AB Social Group
- 60. User Profile in the C1 Social Group
- 61. User Profile in the C2 Social Group
- 62. User Profile in the DE/Unallocated Social Group
- 16 Products covered for over100 Countries: 884 pages.



This database is updated monthly. An Upgrade to a full database edition is available.

It is extremely difficult presenting hard data in PDF form because of the space restrictions of a PDF page. This PDF Express report is a summary of the main database which contains 10055 spreadsheets and9764 database tables. In fact the data in this Summary PDF is derived from only 300 of the 10055 datasets, and less than10% of the data in the selected spreadsheets. For example, the main database provides market data from1997 to Current Year and Current Year to 2044, however simply by adding the missing years would increase the number of pages fourfold – and make this PDF unmanageable.

After reading this report, if readers find that they need more data than contained in this PDF then there is a simple Upgrade process to purchase the full database edition. In addition there is a \$500 Coupon in the PDF report which clients can use to get a \$500 reduction on the price of the full database edition.

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To upgrade to the full Database Edition you can use the coupon to get the upgrade edition you need at a reduced cost.

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Regional Database: Cost \$1850, less the Coupon value of \$300.

Country + Town Database: Cost \$ 2850, less the Coupon value of \$500.

Country Database: Cost \$1250, less the Coupon value of \$300.

#### COMMERCIAL VEHICLES WORLD REPORT DATABASE EDITION

The Market for Commercial Vehicles in each country by Products & Services. The Commercial Vehicles World Report covers:

**TIME SERIES** - Historic: 1997 to Current Year/Current time series: Current Year to next 7 years/Long Term Projection: Current Year to 2044. Consumption given at industry/distribution channel/service or product line level.

PRODUCTS & MARKETS COVERED: As above

#### **59 MARKET RESEARCH CHAPTERS:**

1 Administration, 2 Advertising, 3 Buyers - Commercial Operations, 4 Buyers - Competitors, 5 Buyers - Major City, 6 Buyers - Products, 7 Buyers - Trade Cell, 8 Competitive Industry Analysis, 9 Competitor Analysis, 10 Country Focus, 11



Distribution, 12 Business Decision Scenarios, 13 Capital Costs Scenarios, 14 Cashflow Option Scenarios, 15 Cost Structure Scenarios, 16 Historic Industry Balance Sheet, 17 Historic Marketing Costs & Margins, 18 Investment + Cost Reduction Scenarios, 19 Market Climate Scenarios, 20 Marketing Costs, 21 Marketing Expenditure Scenarios, 22 Marketing Margins, 23 Strategic Options Scenarios, 24 Survival Scenarios, 25 Tactical Options Scenarios, 26 Geographic Data, 27 Industry Norms, 28 Major City Market Analysis, 29 Capital Access Scenarios, 30 Market Cashflow Scenarios, 31 Economic Climate Scenarios, 32 Market Investment + Costs Scenarios, 33 Marketing Expenditure Scenarios, 34 Market Risk Scenarios, 35 Market Strategic Options, 36 Market Survival Options, 37 Market Tactical Options, 38 Marketing Expenditure -v- Market Share, 39 Marketing Strategy Development, 40 Markets, 41 Operational Analysis, 42 Overseas Development, 43 Personnel Management, 44 Physical Distribution + Customer Handling, 45 Pricing, 46 Process + Order Handling, 47 Product Analysis, 48 Product Development, 49 Product Marketing Factors, 50 Product Mix, 51 Product Summary, 52 Profit Risk Scenarios, 53 Promotional Mix, 54 Salesforce Decisions, 55 Sales Promotion, 56 Surveys, 57 Targets -Product + Market, 58 Technology, 59 Trade Cell Analysis.

SPREADSHEET CHAPTERS:

PRODUCT CONSUMPTION - in US\$ by Country by Product/Service by Year: 1997 to Current Year, Forecast Current Year to next 7 years, Forecast Current Year to 2044. Market, Financial, Competitive, Market Segmentation, Industry, Critical Parameters, Marketing Costs, Markets, Decision Makers, Performance, Product Launch. WORLD & NATIONAL REPORT MARKET DATABASE & SPREADSHEETS: 1332 World Database tables & Spreadsheets covering business scenarios. 1435 World Database tables & Spreadsheets covering Markets, Market Forecast, Financial Forecast, Financial Margins, Historic Financial, Historic Costs, Industry Norms for each country. 3816 National Database tables & Spreadsheets covering business scenarios. FINANCIAL SPREADSHEETS & DATABASES: 188 Balance Sheet, Financial Margins & Ratios for each of103 Business Scenarios - by Country by Year - Forecast Current Year to next 7 years, Forecast Current Year to 2044.

INDUSTRY SPREADSHEETS & DATABASES: 820 Database tables & Spreadsheets covering Historic Industry Balance Sheet Data, Forecast Industry Financial Data, Industry Profiles & Norms - by Country by Year - Forecast Current Year to next 7 years, Forecast Current Year to 2044.

NATIONAL DATA - by Country by Year.

The report is produced on a DVD containing the entire report web and databases, and it is also supplied online as a zipped file. Readers can access & reproduce the information for their own documents or reports. Tables & databases as Access & Excel formats on



the DVD to enable readers to produce their own spreadsheet calculations and modelling.

16 Products covered for over 200 Countries: 2010 pages, 10055 spreadsheets,9764 database tables,554 diagrams & maps.

This database is updated monthly.12 months Full After-Sales Services & Updates available from the publishers.

This database is also available as 9 Regional Reports: Canada and the USA, Central America (31 countries), South America (13 countries), Europe (45 countries), Eurasia (4 countries), Middle East (19 Countries), Africa (54 countries), Asia (48 countries), and Oceania (20 countries).

This database is also available as reports for individual countries, and also reports on Cities and Towns within particular countries.



### **Contents**

#### COMMERCIAL VEHICLES GLOBAL REPORT

The Market for Commercial Vehicles in each country by Products & Services.

The Commercial Vehicles World Report covers:

#### TIME SERIES:

Historic Past 7 years to Current Year - by each year. Forecasts Current Year to Next 7 years - by each year.

#### **TABLE OF CONTENTS:**

Report Specifications
Products
Countries

World Market Historic: US\$ Million World Market Forecast: US\$ Million

Canada & USA Market Historic: US\$ Million
Canada & USA Market Forecast: US\$ Million
Central America Market Historic: US\$ Million
Central America Market Forecast: US\$ Million
South America Market Historic: US\$ Million
South America Market Forecast: US\$ Million

Europe Market Historic: US\$ Million
Europe Market Forecast: US\$ Million
Eurasia Market Historic: US\$ Million
Eurasia Market Forecast: US\$ Million
Middle East Market Historic: US\$ Million
Middle East Market Forecast: US\$ Million

Africa Market Historic: US\$ Million
Africa Market Forecast: US\$ Million
Asia Market Historic: US\$ Million
Asia Market Forecast: US\$ Million
Oceania Market Historic: US\$ Million
Oceania Market Forecast: US\$ Million



Algeria Market Historic: US\$ Million Algeria Market Forecast: US\$ Million

Algeria Financials Historic Algeria Financials Forecast

Algeria Industry Norms

Argentina Market Historic: US\$ Million Argentina Market Forecast: US\$ Million

Argentina Financials Historic Argentina Financials Forecast

Argentina Industry Norms

Australia Market Historic: US\$ Million Australia Market Forecast: US\$ Million

Australia Financials Historic Australia Financials Forecast

Australia Industry Norms

Austria Market Historic: US\$ Million Austria Market Forecast: US\$ Million

Austria Financials Historic Austria Financials Forecast

**Austria Industry Norms** 

Azerbaijan Market Historic: US\$ Million Azerbaijan Market Forecast: US\$ Million

Azerbaijan Financials Historic Azerbaijan Financials Forecast

Azerbaijan Industry Norms

Bahrain Market Historic: US\$ Million Bahrain Market Forecast: US\$ Million

Bahrain Financials Historic Bahrain Financials Forecast

**Bahrain Industry Norms** 

Bangladesh Market Historic: US\$ Million Bangladesh Market Forecast: US\$ Million

Bangladesh Financials Historic Bangladesh Financials Forecast

Bangladesh Industry Norms

Belarus Market Historic: US\$ Million Belarus Market Forecast: US\$ Million

Belarus Financials Historic



Belarus Financials Forecast

Belarus Industry Norms

Belgium Market Historic: US\$ Million
Belgium Market Forecast: US\$ Million

Belgium Financials Historic

Belgium Financials Forecast

**Belgium Industry Norms** 

Bolivia Market Historic: US\$ Million Bolivia Market Forecast: US\$ Million

Bolivia Financials Historic Bolivia Financials Forecast

**Bolivia Industry Norms** 

Bosnia and Herzegovina Market Historic: US\$ Million Bosnia and Herzegovina Market Forecast: US\$ Million

Bosnia and Herzegovina Financials Historic Bosnia and Herzegovina Financials Forecast

Bosnia and Herzegovina Industry Norms Botswana Market Historic: US\$ Million Botswana Market Forecast: US\$ Million

Botswana Financials Historic Botswana Financials Forecast

Botswana Industry Norms

Brazil Market Historic: US\$ Million Brazil Market Forecast: US\$ Million

Brazil Financials Historic Brazil Financials Forecast

**Brazil Industry Norms** 

Bulgaria Market Historic: US\$ Million Bulgaria Market Forecast: US\$ Million

Bulgaria Financials Historic Bulgaria Financials Forecast

Bulgaria Industry Norms

Cambodia Market Historic: US\$ Million Cambodia Market Forecast: US\$ Million

Cambodia Financials Historic Cambodia Financials Forecast

Cambodia Industry Norms

Canada Market Historic: US\$ Million Canada Market Forecast: US\$ Million



Canada Financials Historic

Canada Financials Forecast

Canada Industry Norms

Chile Market Historic: US\$ Million Chile Market Forecast: US\$ Million

Chile Financials Historic Chile Financials Forecast

Chile Industry Norms

China Market Historic: US\$ Million China Market Forecast: US\$ Million

China Financials Historic China Financials Forecast

China Industry Norms

Colombia Market Historic: US\$ Million Colombia Market Forecast: US\$ Million

Colombia Financials Historic Colombia Financials Forecast

Colombia Industry Norms

Costa Rica Market Historic: US\$ Million Costa Rica Market Forecast: US\$ Million

Costa Rica Financials Historic Costa Rica Financials Forecast

Costa Rica Industry Norms

Croatia Market Historic: US\$ Million Croatia Market Forecast: US\$ Million

Croatia Financials Historic Croatia Financials Forecast

Croatia Industry Norms

Cuba Market Historic: US\$ Million Cuba Market Forecast: US\$ Million

Cuba Financials Historic Cuba Financials Forecast

**Cuba Industry Norms** 

Cyprus Market Historic: US\$ Million Cyprus Market Forecast: US\$ Million

Cyprus Financials Historic Cyprus Financials Forecast

Cyprus Industry Norms

Czech Republic Market Historic: US\$ Million



Czech Republic Market Forecast: US\$ Million

Czech Republic Financials Historic

Czech Republic Financials Forecast

Czech Republic Industry Norms

Denmark Market Historic: US\$ Million Denmark Market Forecast: US\$ Million

Denmark Financials Historic Denmark Financials Forecast

**Denmark Industry Norms** 

Ecuador Market Historic: US\$ Million Ecuador Market Forecast: US\$ Million

Ecuador Financials Historic Ecuador Financials Forecast

**Ecuador Industry Norms** 

Egypt Market Historic: US\$ Million Egypt Market Forecast: US\$ Million

Egypt Financials Historic Egypt Financials Forecast

Egypt Industry Norms

El Salvador Market Historic: US\$ Million El Salvador Market Forecast: US\$ Million

El Salvador Financials Historic

El Salvador Financials Forecast

El Salvador Industry Norms

Estonia Market Historic: US\$ Million Estonia Market Forecast: US\$ Million

Estonia Financials Historic Estonia Financials Forecast

Estonia Industry Norms

Finland Market Historic: US\$ Million Finland Market Forecast: US\$ Million

Finland Financials Historic Finland Financials Forecast

Finland Industry Norms

France Market Historic: US\$ Million France Market Forecast: US\$ Million

France Financials Historic France Financials Forecast

France Industry Norms



French Guiana Market Historic: US\$ Million French Guiana Market Forecast: US\$ Million

French Guiana Financials Historic French Guiana Financials Forecast

French Guiana Industry Norms

Georgia Market Historic: US\$ Million Georgia Market Forecast: US\$ Million

Georgia Financials Historic Georgia Financials Forecast

Georgia Industry Norms

Germany Market Historic: US\$ Million Germany Market Forecast: US\$ Million

Germany Financials Historic Germany Financials Forecast

**Germany Industry Norms** 

Ghana Market Historic: US\$ Million Ghana Market Forecast: US\$ Million

Ghana Financials Historic Ghana Financials Forecast

Ghana Industry Norms

Greece Market Historic: US\$ Million Greece Market Forecast: US\$ Million

Greece Financials Historic Greece Financials Forecast

**Greece Industry Norms** 

Guyana Market Historic: US\$ Million Guyana Market Forecast: US\$ Million

Guyana Financials Historic Guyana Financials Forecast

Guyana Industry Norms

Honduras Market Historic: US\$ Million Honduras Market Forecast: US\$ Million

Honduras Financials Historic Honduras Financials Forecast

Honduras Industry Norms

Hong Kong Market Historic: US\$ Million Hong Kong Market Forecast: US\$ Million

Hong Kong Financials Historic Hong Kong Financials Forecast



Hong Kong Industry Norms

Hungary Market Historic: US\$ Million Hungary Market Forecast: US\$ Million

Hungary Financials Historic Hungary Financials Forecast

**Hungary Industry Norms** 

Iceland Market Historic: US\$ Million Iceland Market Forecast: US\$ Million

Iceland Financials Historic Iceland Financials Forecast

Iceland Industry Norms

India Market Historic: US\$ Million India Market Forecast: US\$ Million

India Financials Historic India Financials Forecast

India Industry Norms

Indonesia Market Historic: US\$ Million Indonesia Market Forecast: US\$ Million

Indonesia Financials Historic Indonesia Financials Forecast

Indonesia Industry Norms

Iran Market Historic: US\$ Million
Iran Market Forecast: US\$ Million

Iran Financials Historic Iran Financials Forecast

Iran Industry Norms

Ireland Market Historic: US\$ Million Ireland Market Forecast: US\$ Million

Ireland Financials Historic Ireland Financials Forecast

**Ireland Industry Norms** 

Israel Market Historic: US\$ Million
Israel Market Forecast: US\$ Million

Israel Financials Historic
Israel Financials Forecast

Israel Industry Norms

Italy Market Historic: US\$ Million Italy Market Forecast: US\$ Million

Italy Financials Historic



Italy Financials Forecast

Italy Industry Norms

Jamaica Market Historic: US\$ Million
Jamaica Market Forecast: US\$ Million

Jamaica Financials Historic

Jamaica Financials Forecast

Jamaica Industry Norms

Japan Market Historic: US\$ Million
Japan Market Forecast: US\$ Million

Japan Financials Historic

Japan Financials Forecast

Japan Industry Norms

Kazakhstan Market Historic: US\$ Million Kazakhstan Market Forecast: US\$ Million

Kazakhstan Financials Historic Kazakhstan Financials Forecast

Kazakhstan Industry Norms

Kenya Market Historic: US\$ Million Kenya Market Forecast: US\$ Million

Kenya Financials Historic Kenya Financials Forecast

Kenya Industry Norms

Kuwait Market Historic: US\$ Million Kuwait Market Forecast: US\$ Million

Kuwait Financials Historic Kuwait Financials Forecast

**Kuwait Industry Norms** 

Kyrgyzstan Market Historic: US\$ Million Kyrgyzstan Market Forecast: US\$ Million

Kyrgyzstan Financials Historic Kyrgyzstan Financials Forecast

Kyrgyzstan Industry Norms

Laos Market Historic: US\$ Million Laos Market Forecast: US\$ Million

Laos Financials Historic Laos Financials Forecast

Laos Industry Norms

Latvia Market Historic: US\$ Million Latvia Market Forecast: US\$ Million



Latvia Financials Historic

Latvia Financials Forecast

Latvia Industry Norms

Lebanon Market Historic: US\$ Million Lebanon Market Forecast: US\$ Million

Lebanon Financials Historic Lebanon Financials Forecast

Lebanon Industry Norms

Lithuania Market Historic: US\$ Million Lithuania Market Forecast: US\$ Million

Lithuania Financials Historic Lithuania Financials Forecast

Lithuania Industry Norms

Luxembourg Market Historic: US\$ Million Luxembourg Market Forecast: US\$ Million

Luxembourg Financials Historic Luxembourg Financials Forecast

Luxembourg Industry Norms

Malawi Market Historic: US\$ Million Malawi Market Forecast: US\$ Million

Malawi Financials Historic Malawi Financials Forecast

Malawi Industry Norms

Malaysia Market Historic: US\$ Million Malaysia Market Forecast: US\$ Million

Malaysia Financials Historic Malaysia Financials Forecast

Malaysia Industry Norms

Mexico Market Historic: US\$ Million Mexico Market Forecast: US\$ Million

Mexico Financials Historic Mexico Financials Forecast

Mexico Industry Norms

Morocco Market Historic: US\$ Million Morocco Market Forecast: US\$ Million

Morocco Financials Historic Morocco Financials Forecast

Morocco Industry Norms

Netherlands Market Historic: US\$ Million



Netherlands Market Forecast: US\$ Million

Netherlands Financials Historic

Netherlands Financials Forecast

Netherlands Industry Norms

New Zealand Market Historic: US\$ Million New Zealand Market Forecast: US\$ Million

New Zealand Financials Historic New Zealand Financials Forecast

New Zealand Industry Norms

Nicaragua Market Historic: US\$ Million Nicaragua Market Forecast: US\$ Million

Nicaragua Financials Historic Nicaragua Financials Forecast

Nicaragua Industry Norms

Nigeria Market Historic: US\$ Million Nigeria Market Forecast: US\$ Million

Nigeria Financials Historic Nigeria Financials Forecast

Nigeria Industry Norms

Norway Market Historic: US\$ Million Norway Market Forecast: US\$ Million

Norway Financials Historic Norway Financials Forecast

Norway Industry Norms

Pakistan Market Historic: US\$ Million Pakistan Market Forecast: US\$ Million

Pakistan Financials Historic Pakistan Financials Forecast

Pakistan Industry Norms

Panama Market Historic: US\$ Million
Panama Market Forecast: US\$ Million

Panama Financials Historic Panama Financials Forecast

Panama Industry Norms

Paraguay Market Historic: US\$ Million Paraguay Market Forecast: US\$ Million

Paraguay Financials Historic Paraguay Financials Forecast

Paraguay Industry Norms



Peru Market Historic: US\$ Million
Peru Market Forecast: US\$ Million

Peru Financials Historic Peru Financials Forecast

Peru Industry Norms

Philippines Market Historic: US\$ Million Philippines Market Forecast: US\$ Million

Philippines Financials Historic Philippines Financials Forecast

Philippines Industry Norms

Poland Market Historic: US\$ Million Poland Market Forecast: US\$ Million

Poland Financials Historic Poland Financials Forecast Poland Industry Norms

Portugal Market Historic: US\$ Million Portugal Market Forecast: US\$ Million

Portugal Financials Historic Portugal Financials Forecast

Portugal Industry Norms

Romania Market Historic: US\$ Million Romania Market Forecast: US\$ Million

Romania Financials Historic Romania Financials Forecast

Romania Industry Norms

Russia Market Historic: US\$ Million Russia Market Forecast: US\$ Million

Russia Financials Historic Russia Financials Forecast

Russia Industry Norms
Saudi Arabia Market Historic: US\$ Million

Saudi Arabia Market Forecast: US\$ Million

Saudi Arabia Financials Historic Saudi Arabia Financials Forecast Saudi Arabia Industry Norms

Serbia and Montenegro Market Historic: US\$ Million Serbia and Montenegro Market Forecast: US\$ Million

Serbia and Montenegro Financials Historic Serbia and Montenegro Financials Forecast



Serbia and Montenegro Industry Norms

Singapore Market Historic: US\$ Million Singapore Market Forecast: US\$ Million

Singapore Financials Historic

Singapore Financials Forecast

Singapore Industry Norms

Slovakia Market Historic: US\$ Million Slovakia Market Forecast: US\$ Million

Slovakia Financials Historic

Slovakia Financials Forecast

Slovakia Industry Norms

Slovenia Market Historic: US\$ Million Slovenia Market Forecast: US\$ Million

Slovenia Financials Historic Slovenia Financials Forecast

Slovenia Industry Norms

South Africa Market Historic: US\$ Million South Africa Market Forecast: US\$ Million

South Africa Financials Historic

South Africa Financials Forecast

South Africa Industry Norms

South Korea Market Historic: US\$ Million South Korea Market Forecast: US\$ Million

South Korea Financials Historic

South Korea Financials Forecast

South Korea Industry Norms

Spain Market Historic: US\$ Million Spain Market Forecast: US\$ Million

Spain Financials Historic Spain Financials Forecast

**Spain Industry Norms** 

Sri Lanka Market Historic: US\$ Million Sri Lanka Market Forecast: US\$ Million

Sri Lanka Financials Historic Sri Lanka Financials Forecast

Sri Lanka Industry Norms

Suriname Market Historic: US\$ Million Suriname Market Forecast: US\$ Million

Suriname Financials Historic



Suriname Financials Forecast

Suriname Industry Norms

Sweden Market Historic: US\$ Million Sweden Market Forecast: US\$ Million

Sweden Financials Historic Sweden Financials Forecast

Sweden Industry Norms

Switzerland Market Historic: US\$ Million Switzerland Market Forecast: US\$ Million

Switzerland Financials Historic Switzerland Financials Forecast

Switzerland Industry Norms

Taiwan Market Historic: US\$ Million
Taiwan Market Forecast: US\$ Million

Taiwan Financials Historic
Taiwan Financials Forecast

Taiwan Industry Norms

Tanzania Market Historic: US\$ Million Tanzania Market Forecast: US\$ Million

Tanzania Financials Historic Tanzania Financials Forecast

Tanzania Industry Norms

Thailand Market Historic: US\$ Million Thailand Market Forecast: US\$ Million

Thailand Financials Historic Thailand Financials Forecast

**Thailand Industry Norms** 

Tunisia Market Historic: US\$ Million
Tunisia Market Forecast: US\$ Million

Tunisia Financials Historic Tunisia Financials Forecast

Tunisia Industry Norms

Turkey Market Historic: US\$ Million Turkey Market Forecast: US\$ Million

Turkey Financials Historic Turkey Financials Forecast

Turkey Industry Norms

Uganda Market Historic: US\$ Million Uganda Market Forecast: US\$ Million



Uganda Financials Historic

Uganda Financials Forecast

**Uganda Industry Norms** 

Ukraine Market Historic: US\$ Million
Ukraine Market Forecast: US\$ Million

Ukraine Financials Historic Ukraine Financials Forecast

**Ukraine Industry Norms** 

United Arab Emirates Market Historic: US\$ Million United Arab Emirates Market Forecast: US\$ Million

United Arab Emirates Financials Historic
United Arab Emirates Financials Forecast

United Arab Emirates Industry Norms

United Kingdom Market Historic: US\$ Million United Kingdom Market Forecast: US\$ Million

United Kingdom Financials Historic

United Kingdom Financials Forecast

United Kingdom Industry Norms

United States Market Historic: US\$ Million United States Market Forecast: US\$ Million

United States Financials Historic United States Financials Forecast

**United States Industry Norms** 

Uruguay Market Historic: US\$ Million Uruguay Market Forecast: US\$ Million

Uruguay Financials Historic Uruguay Financials Forecast

**Uruguay Industry Norms** 

Uzbekistan Market Historic: US\$ Million Uzbekistan Market Forecast: US\$ Million

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Uzbekistan Industry Norms

Venezuela Market Historic: US\$ Million Venezuela Market Forecast: US\$ Million

Venezuela Financials Historic Venezuela Financials Forecast

Venezuela Industry Norms

Vietnam Market Historic: US\$ Million



Vietnam Market Forecast: US\$ Million

Vietnam Financials Historic

Vietnam Financials Forecast

Vietnam Industry Norms

Zambia Market Historic: US\$ Million
Zambia Market Forecast: US\$ Million

Zambia Financials Historic Zambia Financials Forecast Zambia Industry Norms

Market Notes & Definitions
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Methodology

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Appendix 1: Regional Report country coverage

Appendix 2: About the After-Sales Service

How to order After-Sales Services

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- 1. Market Research
- 2. Distribution Channels & End Users Data
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