

# North America Wine Market Industry Trends and Forecast to 2026

https://marketpublishers.com/r/NEFA8A75B0EEN.html

Date: November 2018

Pages: 100

Price: US\$ 2,500.00 (Single User License)

ID: NEFA8A75B0EEN

## **Abstracts**

North America wine market is projected to register a healthy CAGR of 6.6 % in the forecast period of 2019 to 2026. The new market report contains data for historic years 2017, the base year of calculation is 2018 and the forecast period is 2019 to 2026.

#### MARKET SEGMENTATION

By Type (Still Wines, Sparkling Wines, Fortified Wines, Others), Colour (Red Wine, White Wine, Rose Wine, Others), Product Type (Unflavoured, Flavoured), Packaging (Bottles, Can, Others), Body Type (Full-Bodied, Light-Bodied, Medium-Bodied), Distribution Channel (Off Trade, On Trade), Country (U.S., Canada and Mexico)

Major growing sectors under the market segmentation are as follows:

In type, the still wine is the commonest type of wine as it includes largest number of sub categories of the wine. The production of still wine is on the highest rate in the world. However sparkling wine is growing in the market as the wine is highly considered for the special-occasion and celebration such as Champagne.

In colour, the red wine is highly produced worldwide and therefore it is dominating the wine market. The red wine has many health benefits and therefore widely accepted worldwide however white is also in demand as it is also offering many health benefits. The white wine consists of antioxidant properties that can help prevent cancer.

In product type, it has been found that wine has no flavor and is produced from



grapes which are more common among people. Grape wine is available in market in more quantity and is more preferred product in beverages industry due to its health benefit properties.

In packaging, bottles segment is dominating because aging of wine in bottle is potentially able to improve the quality of wine and can be kept for longer time. The wine can be stored in different bottles made from glass, plastics and wooden barrels.

In body type, full bodied segment is dominating because aging of wine in bottle is potentially able to improve the quality of wine and can be kept for longer time. The wine can be stored in different bottles made from glass, plastics and wooden barrels.

In distribution channel, off trade is dominating the wine market as wines are easily available in restaurants, clubs and others places where group of customers organized mostly for parties and enjoyment.

The key market players for North America wine market are listed below:

**Accolade Wines** 

The Wine Group

Davide Campari-Milano S.p.A.

E. & J. Gallo Winery

Constellation Brands, Inc.

John Distilleries

India, Castel Group

CDV · Compagnia del Vino

**AMVYX** 



BACARDI

Pernod Ricard

TREASURY WINE ESTATES

Caviro, Miguel Torres S. A.

Concha y Toro

Sula Vineyards Pvt. Ltd.

Chapel Down

Others



### **Contents**

#### 1 INTRODUCTION

- 1.1 OBJECTIVES OF THE STUDY
- 1.2 MARKET DEFINITION
- 1.3 OVERVIEW OF NORTH AMERICA WINE MARKET
- 1.4 CURRENCY AND PRICING
- 1.5 LIMITATION
- 1.6 MARKETS COVERED

#### **2 MARKET SEGMENTATION**

- 2.1 MARKETS COVERED
- 2.2 GEOGRAPHIC SCOPE
- 2.3 YEARS CONSIDERED FOR THE STUDY
- 2.4 CURRENCY AND PRICING
- 2.5 RESEARCH METHODOLOGY
- 2.6 PRIMARY INTERVIEWS WITH KEY OPINION LEADERS
- 2.7 DBMR MARKET POSITION GRID
- 2.8 DBMR MARKET CHALLENGE MATRIX
- 2.9 MULTIVARIATE MODELLING
- 2.10 MARKET TIME LINE
- 2.11 SECONDARY SOURCES
- 2.12 ASSUMPTIONS

#### **3 EXECUTIVE SUMMARY**

#### **4 PREMIUM INSIGHTS**

4.1 KEY PRIMARY INSIGHTS

#### **5 MARKET OVERVIEW**

- 5.1 DRIVERS
  - 5.1.1 GROWING CONSUPTION OF WINE
  - 5.1.2 CHANGES IN LIFESTYLE
  - 5.1.3 GROWING HEALTH CONSCIOUSNESS AMONG CONSUMERS
  - 5.1.4 INCREASING MERGER AND ACQUISITION ON LARGE SCALE



- **5.2 RESTRAINTS** 
  - 5.2.1 HIGH COST OF WINE PRODUCTION
  - 5.2.2 REGULATORY SCENARIO
- **5.3 OPPORTUNITIES** 
  - 5.3.1 INCREASING DISPOSABLE INCOME & GROWING DEMAND OF WINE
  - 5.3.2 INNOVATION IN THE PRODUCTS WITH FLAVORED WINE
- 5.4 CHALLENGES
  - 5.4.1 INCREASE IN SUBSTITUTE PRODUCTS AND SERVICES

#### **6 NORTH AMERICA WINE MARKET, BY TYPE**

- 6.1 OVERVIEW
- 6.2 STILL WINES
- 6.3 SPARKLING WINES
- 6.4 FORTIFIED WINES
- 6.5 OTHERS

#### 7 NORTH AMERICA WINE MARKET, BY COLOUR

- 7.1 OVERVIEW
- 7.2 RED WINE
- 7.3 WHITE WINE
- 7.4 ROSE WINE
- 7.5 OTHERS

#### **8 NORTH AMERICA WINE MARKET, BY PRODUCT TYPE**

- 8.1 OVERVIEW
- **8.2 UNFLAVOURED**
- 8.3 FLAVOURED

#### 9 NORTH AMERICA WINE MARKET, BY PACKAGING

- 9.1 OVERVIEW
- 9.2 BOTTLES
  - 9.2.1 GLASS
  - 9.2.2 PLASTIC
  - **9.2.3 WOODEN**
- 9.3 CAN



#### 9.4 OTHERS

#### 10 NORTH AMERICA WINE MARKET, BY BODY TYPE

- 10.1 OVERVIEW
- 10.2 FULL-BODIED
- 10.3 LIGHT-BODIED
- 10.4 MEDIUM-BODIED

# 11 NORTH AMERICA WINE MARKET, BY DISTRIBUTION CHANNEL

- 11.1 OVERVIEW
- 11.2 OFF TRADE
- **11.3 ON TRADE** 
  - 11.3.1 SPECIALTY STORES
  - 11.3.2 ONLINE RETAILERS
  - 11.3.3 OTHERS

#### 12 NORTH AMERICA WINE MARKET, BY GEOGRAPHY

- 12.1 NORTH AMERICA
  - 12.1.1 U.S.
  - 12.1.2 CANADA
  - 12.1.3 MEXICO

#### 13 NORTH AMERICA WINE MARKET, COMPANY LANDSCAPE

- 13.1 COMPANY SHARE ANALYSIS: NORTH AMERICA
- 13.2 COMPANY SHARE ANALYSIS: EUROPE
- 13.3 COMPANY SHARE ANALYSIS: NORTH AMERICA
- 13.4 COMPANY SHARE ANALYSIS: ASIA-PACIFIC

#### 14 COMPANY PROFILES

- 14.1 E. & J. GALLO WINERY
  - 14.1.1 COMPANY SNAPSHOT
  - 14.1.2 GEOGRAPHICAL PRESENCE
  - 14.1.3 COMPANY SHARE ANALYSIS
  - 14.1.4 PRODUCT PORTFOLIO



- 14.1.5 RECENT DEVELOPMENTS
- 14.2 CONSTELLATION BRANDS, INC.
  - 14.2.1 COMPANY SNASHOT
  - 14.2.2 REVENUE ANALYSIS
- 14.2.3 COMPANY SHARE ANALYSIS
- 14.2.4 PRODUCT PORTFOLIO
- 14.2.5 RECENT DEVELOPMENTS
- 14.3 THE WINE GROUP
  - 14.3.1 COMPANY SNAPSHOT
  - 14.3.2 GEOGRAPHICAL PRESENCE
  - 14.3.3 COMPANY SHARE ANALYSIS
  - 14.3.4 PRODUCT PORTFOLIO
- 14.3.5 RECENT DEVELOPMENT
- 14.4 TREASURY WINE ESTATES
  - 14.4.1 COMPANY SNAPSHOT
  - 14.4.2 REVENUE ANALYSIS
  - 14.4.3 COMPANY SHARE ANALYSIS
  - 14.4.4 PRODUCT PORTFOLIO
  - 14.4.5 RECENT DEVELOPMENTS
- 14.5 CONCHA Y TORO
  - 14.5.1 COMPANY SNAPSHOT
  - 14.5.2 REVENUE ANALYSIS
  - 14.5.3 COMPANY SHARE ANALYSIS
  - 14.5.4 PRODUCT PORTFOLIO
  - 14.5.5 RECENT DEVELOPMENTS
- 14.6 ACCOLADE WINES
  - 14.6.1 COMPANY SNAPSHOT
  - 14.6.2 GEOGRAPHICAL PRESENCE
  - 14.6.3 PRODUCT PORTFOLIO
  - 14.6.4 RECENT DEVELOPMENTS
- **14.7 AMVYX** 
  - 14.7.1 COMPANY SNAPSHOT
  - 14.7.2 PRODUCT PORTFOLIO
  - 14.7.3 RECENT DEVELOPMENT
- 14.8 BACARDI
  - 14.8.1 COMPANY SNAPSHOT
  - 14.8.2 GEOGRAPHICAL PRESENCE
  - 14.8.3 PRODUCT PORTFOLIO
  - 14.8.4 RECENT DEVELOPMENTS



#### 14.9 CASTEL GROUP

- 14.9.1 COMPANY SNAPSHOT
- 14.9.2 GEOGRAPHICAL PRESENCE
- 14.9.3 PRODUCT PORTFOLIO
- 14.9.4 RECENT DEVELOPMENTS
- 14.10 CAVIRO
  - 14.10.1 COMPANY SNAPSHOT
  - 14.10.2 GEOGRAPHICAL PRESENCE
  - 14.10.3 PRODUCT PORTFOLIO
  - 14.10.4 RECENT DEVELOPMENT
- 14.11 CDV · COMPAGNIA DEL VINO
  - 14.11.1 COMPANY SNAPSHOT
  - 14.11.2 GEOGRAPHICAL PRESENCE
- 14.11.3 PRODUCT PORTFOLIO
- 14.11.4 RECENT DEVELOPMENT
- 14.12 CHAPEL DOWN
  - 14.12.1 COMPANY SNAPSHOT
  - 14.12.2 REVENUE ANALYSIS
  - 14.12.3 PRODUCT PORTFOLIO
  - 14.12.4 RECENT DEVELOPMENTS
- 14.13 DAVIDE CAMPARI-MILANO S.P.A.
  - 14.13.1 COMPANY SNAPSHOT
  - 14.13.2 REVENUE ANALYSIS
  - 14.13.3 PRODUCT PORTFOLIO
  - 14.13.4 RECENT DEVELOPMENT
- 14.14 JOHN DISTILLERIES, INDIA
  - 14.14.1 COMPANY SNAPSHOT
  - 14.14.2 PRODUCT PORTFOLIO
  - 14.14.3 RECENT DEVELOPMENT
- 14.15 MIGUEL TORRES S. A.
  - 14.15.1 COMPANY SNAPSHOT
  - 14.15.2 GEOGRAPHICAL PRESENCE
  - 14.15.3 PRODUCT PORTFOLIO
  - 14.15.4 RECENT DEVELOPMENTS
- 14.16 PERNOD RICARD
  - 14.16.1 COMPANY SNAPSHOT
  - 14.16.2 REVENUE ANALYSIS
  - 14.16.3 PRODUCT PORTFOLIO
  - 14.16.4 RECENT DEVELOPMENTS



14.17 SULA VINEYARDS PVT. LTD.

14.17.1 COMPANY SNAPSHOT

14.17.2 GEOGRAPHICAL PRESENCE

14.17.3 PRODUCT PORTFOLIO

14.17.4 RECENT DEVELOPMENT

**15 RELATED REPORTS** 

**16 QUESTIONNAIRE** 



# **List Of Tables**

#### LIST OF TABLES

TABLE 1 WINE EXPORT DATA BY COUNTRIES (2017)

TABLE 2 WINE IMPORT DATA BY COUNTRIES (2017)

TABLE 3 NORTH AMERICA WINE MARKET, BY TYPE, 2017-2026 (USD MILLION)

TABLE 4 NORTH AMERICA STILL WINES MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 5 NORTH AMERICA SPARKLING WINES MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 6 NORTH AMERICA FORTIFIED WINES MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 7 NORTH AMERICA OTHERS MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 8 NORTH AMERICA WINE MARKET, BY COLOUR, 2017-2026 (USD MILLION)

TABLE 9 NORTH AMERICA RED WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 10 NORTH AMERICA WHITE WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 11 NORTH AMERICA ROSE WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 12 NORTH AMERICA OTHERS MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 13 NORTH AMERICA WINE MARKET, BY PRODUCT TYPE, 2017-2026 (USD MILLION)

TABLE 14 NORTH AMERICA UNFLAVOURED IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 15 NORTH AMERICA FLAVOURED IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 16 NORTH AMERICA WINE MARKET, BY PACKAGING, 2017-2026 (USD MILLION)

TABLE 17 NORTH AMERICA BOTTLES IN WINE MARKET, BY TYPE, 2017-2026 (USD MILLION)

TABLE 18 NORTH AMERICA BOTTLES IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 19 NORTH AMERICA CANS IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)



TABLE 20 NORTH AMERICA OTHERS IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 21 NORTH AMERICA WINE MARKET, BY BODY TYPE, 2017-2026 (USD MILLION)

TABLE 22 NORTH AMERICA FULL-BODIED IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 23 NORTH AMERICA LIGHT-BODIED IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 24 NORTH AMERICA MEDIUM-BODIED IN WINE MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 25 NORTH AMERICA WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026 (USD MILLION)

TABLE 26 NORTH AMERICA OFF TRADE IN WINES MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 27 NORTH AMERICA ON TRADE IN WINES MARKET, BY DISTRIBUTION CHANNEL, 2017-2026 (USD MILLION)

TABLE 28 NORTH AMERICA ON TRADE IN WINES MARKET, BY REGION, 2017-2026 (USD MILLION)

TABLE 29 NORTH AMERICA WINE MARKET, BY COUNTRY, 2017-2026, (USD MILLION )

TABLE 30 NORTH AMERICA WINE MARKET, BY TYPE, 2017-2026, (USD MILLION) TABLE 31 NORTH AMERICA WINE MARKET, BY COLOUR, 2017-2026, (USD MILLION)

TABLE 32 NORTH AMERICA WINE MARKET, BY PRODUCT TYPE, 2017-2026, (USD MILLION)

TABLE 33 NORTH AMERICA WINE MARKET, BY PACKAGING, 2017-2026, (USD MILLION)

TABLE 34 NORTH AMERICA BOTTLES IN WINE MARKET, BY TYPE, 2017-2026, (USD MILLION)

TABLE 35 NORTH AMERICA WINE MARKET, BY BODY TYPE, 2017-2026, (USD MILLION)

TABLE 36 NORTH AMERICA WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)

TABLE 37 NORTH AMERICA ON TRADE WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)

TABLE 38 U.S. WINE MARKET, BY TYPE, 2017-2026, (USD MILLION)

TABLE 39 U.S. WINE MARKET, BY COLOUR, 2017-2026, (USD MILLION)

TABLE 40 U.S. WINE MARKET, BY PRODUCT TYPE, 2017-2026, (USD MILLION)

TABLE 41 U.S. WINE MARKET, BY PACKAGING, 2017-2026, (USD MILLION)



TABLE 42 U.S. BOTTLES IN WINE MARKET, BY TYPE, 2017-2026, (USD MILLION) TABLE 43 U.S. WINE MARKET, BY BODY TYPE, 2017-2026, (USD MILLION) TABLE 44 U.S. WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)

TABLE 45 U.S. ON TRADE WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)

TABLE 46 CANADA WINE MARKET, BY TYPE, 2017-2026, (USD MILLION)

TABLE 47 CANADA WINE MARKET, BY COLOUR, 2017-2026, (USD MILLION)

TABLE 48 CANADA WINE MARKET, BY PRODUCT TYPE, 2017-2026, (USD MILLION)

TABLE 49 CANADA WINE MARKET, BY PACKAGING, 2017-2026, (USD MILLION) TABLE 50 CANADA BOTTLES IN WINE MARKET, BY TYPE, 2017-2026, (USD MILLION)

TABLE 51 CANADA WINE MARKET, BY BODY TYPE, 2017-2026, (USD MILLION)
TABLE 52 CANADA WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)

TABLE 53 CANADA ON TRADE WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)

TABLE 54 MEXICO WINE MARKET, BY TYPE, 2017-2026, (USD MILLION)
TABLE 55 MEXICO WINE MARKET, BY COLOUR, 2017-2026, (USD MILLION)
TABLE 56 MEXICO WINE MARKET, BY PRODUCT TYPE, 2017-2026, (USD

MILLION)

TABLE 57 MEXICO WINE MARKET, BY PACKAGING, 2017-2026, (USD MILLION) TABLE 58 MEXICO BOTTLES IN WINE MARKET, BY TYPE, 2017-2026, (USD MILLION)

TABLE 59 MEXICO WINE MARKET, BY BODY TYPE, 2017-2026, (USD MILLION) TABLE 60 MEXICO WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)

TABLE 61 MEXICO ON TRADE WINE MARKET, BY DISTRIBUTION CHANNEL, 2017-2026, (USD MILLION)



# **List Of Figures**

#### **LIST OF FIGURES**

FIGURE 1 NORTH AMERICA WINE MARKET: SEGMENTATION

FIGURE 2 NORTH AMERICA WINE MARKET: DATA TRIANGULATION

FIGURE 3 NORTH AMERICA WINE MARKET: DROC ANALYSIS

FIGURE 4 NORTH AMERICA WINE MARKET: BOTTOM UP APPROACH

FIGURE 5 NORTH AMERICA WINE MARKET: TOP DOWN APPROACH

FIGURE 6 NORTH AMERICA WINE MARKET: INTERVIEW DEMOGRAPHICS

FIGURE 7 NORTH AMERICA WINE MARKET: DBMR MARKET POSITION GRID

FIGURE 8 NORTH AMERICA WINE MARKET: THE MARKET CHALLENGE MATRIX

FIGURE 9 NORTH AMERICA WINE MARKET: THE MULTIVARIATE MODELLING

FIGURE 10 NORTH AMERICA WINE MARKET: THE MARKET TIME LINE

FIGURE 11 NORTH AMERICA WINE MARKET: SEGMENTATION

FIGURE 12 INCREASING CONSUMPTION OF LIQUOR PRODUCTS CHANGES IN

LIFESTYLE GROWING HEALTH CONSCIOUSNESS AMONG CONSUMERS

INCREASING MERGER AND ACQUISITION ON LARGE SCALE TO DRIVE THE

MARKET FOR WINE MARKET IN THE FORECAST PERIOD 2019 TO 2026

FIGURE 13 STILL WINE SEGMENT IS EXPECTED TO ACCOUNT FOR THE

LARGEST SHARE OF THE WINE MARKET IN 2019 & 2026

FIGURE 14 NORTH AMERICA WINE MARKET: KEY PRIMARY INSIGHTS

FIGURE 15 DRIVERS, RESTRAINTS, OPPORTUNITIES AND CHALLENGES OF

NORTH AMERICA WINE MARKET

FIGURE 16 WINE CONSUMPTION BY THE COUNTRY IN 2015

FIGURE 17 INVESTMENTS IN ADVANCED FERMENTATION EQUIPMENT FOR WIN PRODUCTION (TOTAL INVESTMENT COST BY BULK WINERY SIZE (IN USD FOR 1,00,000 GALLONS)

FIGURE 18 IN SEPTEMBER 2018, DISPOSABLE PERSONAL INCOME BY TRADE ECONOMICS (MONTHLY BASIS)

FIGURE 19 ACCORDING TO OECD LIBRARY, THE HOUSEHOLD DISPOSABLE INCOME FOR YEAR 2016 IS GIVEN BELOW (NET ANNUAL GROWTH RATE IN (%)).

FIGURE 20 NORTH AMERICA WINE MARKET: BY TYPE, 2018

FIGURE 21 NORTH AMERICA WINE MARKET: BY COLOUR, 2018

FIGURE 22 NORTH AMERICA WINE MARKET: BY PRODUCT TYPE, 2018

FIGURE 23 NORTH AMERICA WINE MARKET: BY PACKAGING, 2018

FIGURE 24 NORTH AMERICA WINE MARKET: BY BODY TYPE, 2018

FIGURE 25 NORTH AMERICA WINE MARKET: BY DISTRIBUTION CHANNEL, 2018

FIGURE 1 NORTH AMERICA WINE MARKET SNAPSHOT (2018)



FIGURE 2 NORTH AMERICA WINE MARKET: BY COUNTRY(2019 & 2026)

FIGURE 3 NORTH AMERICA WINE MARKET: BY COUNTRY(2018)

FIGURE 4 NORTH AMERICA WINE MARKET: BY COUNTRY (2018 & 2026)

FIGURE 5 NORTH AMERICA WINE MARKET: BY TYPE (2019 - 2026)

FIGURE 6 NORTH AMERICA WINE MARKET: COMPANY SHARE 2018 (%)

FIGURE 7 EUROPE WINE MARKET: COMPANY SHARE 2018 (%)

FIGURE 8 NORTH AMERICA WINE MARKET: COMPANY SHARE 2018 (%)

FIGURE 9 ASIA-PACIFIC WINE MARKET: COMPANY SHARE 2018 (%)



#### I would like to order

Product name: North America Wine Market Industry Trends and Forecast to 2026

Product link: https://marketpublishers.com/r/NEFA8A75B0EEN.html

Price: US\$ 2,500.00 (Single User License / Electronic Delivery)

If you want to order Corporate License or Hard Copy, please, contact our Customer

Service:

info@marketpublishers.com

# **Payment**

First name:

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <a href="https://marketpublishers.com/r/NEFA8A75B0EEN.html">https://marketpublishers.com/r/NEFA8A75B0EEN.html</a>

To pay by Wire Transfer, please, fill in your contact details in the form below:

Last name:	
Email:	
Company:	
Address:	
City:	
Zip code:	
Country:	
Tel:	
Fax:	
Your message:	
	**All fields are required
	Custumer signature

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <a href="https://marketpublishers.com/docs/terms.html">https://marketpublishers.com/docs/terms.html</a>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970