

Indian Flat Glass Market: Trends & Opportunities (2012-2017)

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Abstracts

For centuries, glass has been a building material and the importance of glass as a building material has risen over years. The modern architecture transcends the status of glass as a building component and thus helped the market grow manifold. In the present era, glass has evolved from a means of letting light in the space along with achieving protection from the elements to style statement and an expression of design.

Flat glass includes a number of types of glasses including float glass, sheet glass, figured glass, safety glass among others. The market share of float glass is expected to improve over the years, while the markets share of sheet glass and safety glass is expected to decline marginally.

Glass production involves the fusion of several inorganic substances. These various substances include products such as silica sand, soda ash, dolomite and limestone, representing together 99% of all the raw materials, excluding recycled glass. Float process of production of glass is the most preferred process of all the processes that exist in the flat glass industry. The glass produced through float process is superior in quality in comparison to other processes. Accordingly, the high quality float glass was dominating the demand in the flat glass industry. With growing population and improving standards of living, the glass industry is expected to witness growth as demand for high quality float glass is increasing. Float glass has visible benefits over the other forms of glasses available in the market and is thus expected to be demanded more in the coming years.

Northern, western and southern regions of India all turn out to be important regions for the flat glass manufacturers in the country. Infrastructural or real estate developments along with growth in automotive industry are equally significant factors in the growth in



these three regions of the country. Thus, the sales of flat glass in these three regions of the country stood at almost equal values in 2011.

Flat glass in India is majorly used for construction purpose and by the automotive sector along with railways. In terms of value, the construction sector of the country held a majority share in sales of flat glass in the country. The recent infrastructural developments in the real estate sector of the country are majorly accounting for the majority share of construction sector in the end-user analysis. The research and developments in the flat glass industry have led to production of highly specialized form of glass intended for production of different products and applications. All such developments are leading to positive growth in the flat glass market of India.

The report analyzes the global market for flat glass and also discusses some of the major applications of flat glass. The report presents key trends, growth drivers along with major issues and challenges faced by the manufacturers in the flat glass market of India. It also profiles major players, including, Asahi India Glass Limited, Borosil Glass Works Limited (BGWL), Hindustan National Glass and Industries Limited (HNG), Saint-Gobain Glass India Limited, and Triveni Glass Limited, along with their strategies for growth.



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