

China Community E-commerce Market: Size, Trends & Forecast with Impact Analysis of COVID 19 (2021-2025)

https://marketpublishers.com/r/C8D6F0F23A25EN.html

Date: January 2022 Pages: 74 Price: US\$ 850.00 (Single User License) ID: C8D6F0F23A25EN

Abstracts

The report titled "China Community E-commerce Market: Size, Trends & Forecast with Impact Analysis of COVID 19 (2021-2025)", provides an in depth analysis of the China community e-commerce market by value, by product, by business model, etc. The report provides a segment analysis of the community e-commerce market. The report also provides a detailed analysis of the COVID-19 impact on the community e-commerce market.

The report also assesses the key opportunities in the market and outlines the factors that are and will be driving the growth of the industry. Growth of the overall community e-commerce market has also been forecasted for the period 2021-2025, taking into consideration the previous growth patterns, the growth drivers and the current and future trends.

The China community e-commerce market is concentrated with few y major market players operating within China. The key players of the China community ecommerce market are Alibaba Group Holding Ltd., JD.com Inc., Pinduoduo Inc., and Xingsheng Youxuan are also profiled with their financial information and respective business strategies.

Company Coverage

Alibaba Group Holding Ltd.

JD.com Inc.



Pinduoduo Inc.

Xingsheng Youxuan

Executive Summary

Community e-commerce connects online traffic to neighborhood infrastructure (retail stores/pick-up points/mini warehouses) with better fulfillment efficiency than existing e-commerce, and increases online supply at lower prices through supply chain restructuring. The concept of Community e-commerce is quite connected to community group buying. Community group buying, also known as collective buying, provides products and services at significantly discounted costs in exchange for a minimum number of consumers making the purchase. Community e-commerce has many benefits for both its consumers as well as for the platforms, which makes it more popular in the Chinese economy.

Community E-commerce can be segmented by product (Grocery and Non-grocery) and by business model (Community Group Purchase, O2O Platforms (Online-to-Offline platforms), and Mini Warehouse).

While most of the industries worldwide suffered a negative impact of COVID-19, the community e-commerce market experienced a positive impact of COVID-19. As online grocery market rose, the concept of community e-commerce suited many households and even companies. Community e-commerce helps in availability of cheaper products and lessen the burden of logistic cost. In addition to this, it was due to community e-commerce that products (both grocery and non-grocery) were easily delivered to the lower tier cities.

The China community e-commerce market has performed significantly well until 2020 and projections are made that the market would rise in the next four years i.e. 2021-2025 tremendously. China community e-commerce Market is expected to increase due to the growing internet penetration, increasing mobile payment penetration, increasing use of smartphones, growing lower tier population, its unique features, lack of retail infrastructure in lower tier cities, and vast logistic support. Yet the market faces some challenges such as stringent government regulatory policies, difficulty in Converting shoppers into paying customers, involvement of lot of cash, issue of readdress of products, etc.



Contents

1. EXECUTIVE SUMMARY

2. INTRODUCTION

- 2.1 Community E-commerce: An Overview
- 2.1.1 Working of Community Group Buying
- 2.1.2 Comparison Of Community E-commerce Models
- 2.1.3 Importance Of Community E-commerce
- 2.2 Community E-commerce Segmentation: An Overview
- 2.2.1 Community E-commerce Segmentation by Product
- 2.2.2 Community E-commerce Segmentation by Business Model

3. CHINA MARKET ANALYSIS

3.1 China Community E-commerce Market: An Analysis

3.1.1 China Community E-commerce Market by Value

3.1.2 China Community E-commerce Market by Product Type (Grocery, and Non-Grocery)

3.1.3 China Community E-commerce Market by Business Model (O2O Platforms, Community Group Purchase, and Mini Warehouse)

3.2 China Community E-commerce Market: Product Type Analysis

- 3.2.1 China Grocery Community E-commerce Market by Value
- 3.2.2 China Non-Grocery Community E-commerce Market by Value

3.3 China Community E-commerce Market: Business Model Analysis

3.3.1 China Community Group Purchase Market by Value

3.3.2 China Community Group Purchase Market by Product Type (Grocery, and Non-Grocery)

- 3.3.3 China Grocery Community Group Purchase Market by Value
- 3.3.4 China Grocery Community Group Purchase Market Value by Region
- 3.3.5 China Non-Grocery Community Group Purchase Market by Value
- 3.3.6 China Community O2O Platforms Market by Value

3.3.7 China Community O2O Platforms Market by Product Type (Grocery, and Non-Grocery)

- 3.3.8 China Grocery Community O2O Platforms Market by Value
- 3.3.9 China Grocery Community O2O Platforms Market Value by Region
- 3.3.10 China Non-Grocery Community O2O Platforms Market by Value
- 3.3.11 China Community Mini Warehouse Market by Value



3.3.12 China Community Mini Warehouse Market Value by Region

4. IMPACT OF COVID-19

4.1 Impact of COVID-19 on the China Community E-commerce Market

5. MARKET DYNAMICS

- 5.1 Growth Driver
 - 5.1.1 Growing Internet Penetration
 - 5.1.2 Increasing Mobile Payment Penetration
 - 5.1.3 Increasing Use of Smartphones
 - 5.1.4 Growing Lower Tier Population
 - 5.1.5 Unique Features
 - 5.1.6 Lack of Retail Infrastructure in Lower Tier Cities
 - 5.1.7 Vast Logistic Support
- 5.2 Challenges
 - 5.2.1 Stringent Government Regulatory Policies
 - 5.2.2 Difficulty in Converting Shoppers into Paying Customers
 - 5.2.3 Involvement of Lot of Cash
 - 5.2.4 Issue of Readdress of Products
- 5.3 Market Trends
 - 5.3.1 Reigning in Power of Big Tech-Giants
 - 5.3.2 Social Media Marketing
 - 5.3.3 Advent of Online Screen Tags
 - 5.3.4 High Adoption of Community E-commerce among Women
 - 5.3.5 Growing Adoption of Membership-based Community E-commerce Models

6. COMPETITIVE LANDSCAPE

- 6.1 China Community E-commerce Market Players: A Financial Comparison
- 6.2 China Community E-commerce Market Players: Research & Development Expenses Comparison
- 6.3 China Community E-commerce Market Players by Branding and Market Positioning
- 6.4 China Community Group Purchase Players by Market Share
- 6.5 China On-Demand Platform Players by Market Share
- 6.6 China Mini Warehouse Players by Market Share

7. COMPANY PROFILES



- 7.1 Alibaba Group Holding Ltd.
 - 7.1.1 Business Overview
 - 7.1.2 Financial Overview
 - 7.1.3 Business Strategy
- 7.2 JD.com Inc.
 - 7.2.1 Business Overview
 - 7.2.2 Financial Overview
 - 7.2.3 Business Strategy
- 7.3 Pinduoduo Inc.
 - 7.3.1 Business Overview
 - 7.3.2 Financial Overview
 - 7.3.3 Business Strategy
- 7.4 Xingsheng Youxuan
 - 7.4.1 Business Overview
 - 7.4.2 Business Strategy



List Of Figures

LIST OF FIGURES

Figure 1: Working of Community Group Buying Figure 2: Comparison of Community E-commerce Models Figure 3: Importance of Community E-commerce Figure 4: Community E-commerce Segmentation by Product Figure 5: Community E-commerce Segmentation by Business Model Figure 6: China Community E-commerce Market by Value; 2019-2020 (US\$ Billion) Figure 7: China Community E-commerce Market by Value; 2021-2025 (US\$ Billion) Figure 8: China Community E-commerce Market by Product Type; 2020 (Percentage, %) Figure 9: China Community E-commerce Market by Business Model; 2020 (Percentage, %) Figure 10: China Grocery Community E-commerce Market by Value; 2019-2020 (US\$ Billion) Figure 11: China Grocery Community E-commerce Market by Value; 2021-2025 (US\$ Billion) Figure 12: China Non-Grocery Community E-commerce Market by Value; 2019-2020 (US\$ Billion) Figure 13: China Non-Grocery Community E-commerce Market by Value; 2021-2025 (US\$ Billion) Figure 14: China Community Group Purchase Market by Value; 2019-2020 (US\$ Billion) Figure 15: China Community Group Purchase Market by Value; 2021-2025 (US\$ Billion) Figure 16: China Community Group Purchase Market by Product Type; 2020 (Percentage, %) Figure 17: China Grocery Community Group Purchase Market by Value; 2019-2020 (US\$ Billion) Figure 18: China Grocery Community Group Purchase Market by Value; 2021-2025 (US\$ Billion) Figure 19: China Grocery Community Group Purchase Market Value by Region; 2019-2020 (US\$ Billion) Figure 20: China Grocery Community Group Purchase Market Value by Region; 2021-2025 (US\$ Billion) Figure 21: China Non-Grocery Community Group Purchase Market by Value; 2019-2020 (US\$ Billion) Figure 22: China Non-Grocery Community Group Purchase Market by Value; 2021-2025 (US\$ Billion)



Figure 23: China Community O2O Platforms Market by Value; 2019-2020 (US\$ Billion) Figure 24: China Community O2O Platforms Market by Value; 2021-2025 (US\$ Billion)

Figure 25: China Community O2O Platforms Market by Product Type; 2020 (Percentage, %)

Figure 26: China Grocery Community O2O Platforms Market by Value; 2019-2020 (US\$ Billion)

Figure 27: China Grocery Community O2O Platforms Market Value by Region; 2019-2020 (US\$ Billion)

Figure 28: China Grocery Community O2O Platforms Market Value by Region; 2019-2020 (US\$ Billion)

Figure 29: China Grocery Community O2O Platforms Market Value by Region; 2021-2025 (US\$ Billion)

Figure 30: China Non-Grocery Community O2O Platforms Market by Value; 2019-2020 (US\$ Billion)

Figure 31: China Non-Grocery Community O2O Platforms Market by Value; 2021-2025 (US\$ Billion)

Figure 32: China Community Mini Warehouse Market by Value; 2019-2020 (US\$ Billion) Figure 33: China Community Mini Warehouse Market by Value; 2021-2025 (US\$ Billion) Figure 34: China Community Mini Warehouse Market Value by Region; 2019-2020

(US\$ Billion)

Figure 35: China Community Mini Warehouse Market Value by Region; 2021-2025 (US\$ Billion)

Figure 36: China Percentage of Individuals using the Internet, 2015-2020, (Percentage)

Figure 37: China Number of Mobile Payment Users; 2015-2020 (Million)

Figure 38: China Smartphone Users; 2017-2026 (Million)

Figure 39: China Number of Social Network Users; 2017-2026 (Billion)

Figure 40: China Community E-commerce Market Players: Research & Development

Expenses Comparison; 2017-2020 (US\$ Billion)

Figure 41: China Community Group Purchase Players by Market Share; 2020 (Percentage, %)

Figure 42: China On-Demand Platform Players by Market Share; 2020 (Percentage, %)

Figure 43: China Mini Warehouse Players by Market Share; 2020 (Percentage, %)

Figure 44: Alibaba Group Holding Ltd. Revenues; 2017-2021 (US\$ Billion)

Figure 45: Alibaba Group Holding Ltd. Revenues by Segment; 2021 (Percentage, %)

Figure 46: JD.com Inc. Net Revenues; 2016-2020 (US\$ Billion)

Figure 47: JD.com Inc. Net Revenues by Segment; 2020 (Percentage, %)

Figure 48: Pinduoduo Inc. Total Revenues; 2016-2020 (US\$ Billion)

Figure 49: Pinduoduo Inc. Total Revenues by Segment; 2020 (Percentage, %)

Table 1: China Community E-commerce Market Players: A Financial Comparison;



2020/2021 Table 2: China Community E-commerce Market Players by Branding and Market Positioning



I would like to order

Product name: China Community E-commerce Market: Size, Trends & Forecast with Impact Analysis of COVID 19 (2021-2025)

Product link: https://marketpublishers.com/r/C8D6F0F23A25EN.html

Price: US\$ 850.00 (Single User License / Electronic Delivery) If you want to order Corporate License or Hard Copy, please, contact our Customer Service: <u>info@marketpublishers.com</u>

Payment

To pay by Credit Card (Visa, MasterCard, American Express, PayPal), please, click button on product page <u>https://marketpublishers.com/r/C8D6F0F23A25EN.html</u>

To pay by Wire Transfer, please, fill in your contact details in the form below:

First name: Last name: Email: Company: Address: City: Zip code: Country: Tel: Fax: Your message:

**All fields are required

Custumer signature _____

Please, note that by ordering from marketpublishers.com you are agreeing to our Terms & Conditions at <u>https://marketpublishers.com/docs/terms.html</u>

To place an order via fax simply print this form, fill in the information below and fax the completed form to +44 20 7900 3970



China Community E-commerce Market: Size, Trends & Forecast with Impact Analysis of COVID 19 (2021-2025)