

# Musculoskeletal Collaboration and Licensing Deals 2016-2023

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## Abstracts

### SUMMARY

Musculoskeletal Collaboration and Licensing Deals | Global coverage | Deal financials | Contract documents | Deal trends | Leading dealmakers | Collaboration, licensing, development, and research deals | Comprehensive deal directory 2016 to 2023

### DESCRIPTION

Musculoskeletal Collaboration and Licensing Deals provides a comprehensive understanding and unprecedented access to the musculoskeletal deals entered into by the worlds leading biopharma companies.

Fully revised and updated, the report provides details of musculoskeletal deals from 2016 to 2023.

The report provides access to deal payment terms as announced between the parties. This data provides useful insight into the payment and other deal terms.

Understanding the flexibility of a prospective partner's negotiated deals terms provides critical insight into the negotiation process in terms of what you can expect to achieve during the negotiation of terms. Whilst many smaller companies will be seeking details of the payments clauses, the devil is in the detail in terms of how payments are triggered and rights transferred – contract documents provide this insight where press releases and databases do not.

This report contains a comprehensive listing of collaboration and licensing deals

announced since 2016 as recorded in the Current Agreements deals and alliances database, including financial terms where available, plus links to online copies of actual licensing contract documents as submitted to the Securities Exchange Commission by companies and their partners.

The initial chapters of this report provide an orientation of musculoskeletal dealmaking and business activities. Chapter 1 provides an introduction to the report, whilst chapter 2 provides an analysis of the trends in musculoskeletal dealmaking.

Chapter 3 covers the financial deal terms for deals signed in the musculoskeletal field with stage of development announced. Deals are listed and sectioned by headline value, upfront payment, milestone payment and royalty rates.

Chapter 4 provides a review of the top 25 most active biopharma companies in musculoskeletal dealmaking. Where the deal has an agreement contract published at the SEC a link provides online access to the contract via the Current Agreements deals and alliances database.

Chapter 5 provides a comprehensive and detailed review of musculoskeletal deals signed and announced since 2016 where a contract document is available. Each deal title links via Weblink to an online version of the actual contract document, providing easy access to each contract document on demand.

Chapter 6 provides a comprehensive directory of musculoskeletal deals listed by therapeutic target.

The report also includes numerous tables and figures that illustrate the trends and activities in musculoskeletal deal making since 2016.

In addition, a comprehensive deal directory is provided organized by company A-Z and technology type. Each deal title links via Weblink to an online version of the deal record and where available, the contract document, providing easy access to each contract document on demand. Key benefits

Musculoskeletal Collaboration and Licensing Deals provides the reader with the following key benefits:

Understand deal trends since 2016

Browse musculoskeletal collaboration and licensing deals

Benchmark analysis – identify market value of transactions  
Financials terms - upfront, milestone, royalties  
Directory of deals by company A-Z, therapy focus and technology type  
Leading deals by value  
Most active dealmakers  
Identify assets and deal terms for each transaction  
Access contract documents - insights into deal structures  
Due diligence - assess suitability of your proposed deal terms for partner companies  
Save hundreds of hours of research time  
Report scope

Musculoskeletal Collaboration and Licensing Deals is intended to provide the reader with an in-depth understanding of musculoskeletal trends and structure of deals entered into by leading biopharma companies worldwide.

Musculoskeletal Collaboration and Licensing Deals includes:

Trends in musculoskeletal dealmaking in the biopharma industry  
Overview of collaboration and licensing deal structure  
Directory of musculoskeletal deal records covering pharmaceutical and biotechnology  
The leading musculoskeletal deals by value  
Most active musculoskeletal licensing dealmakers  
In Musculoskeletal Collaboration and Licensing Deals, the available deals are listed by:

Company A-Z  
Headline value  
Therapeutic area  
Technology type

Each deal title links via Weblink to an online version of the actual deal record, providing easy access to each contract document where available.

Musculoskeletal Collaboration and Licensing Deals provides comprehensive access to available records for deals, including contract documents where available.

Analyzing contract agreements allows due diligence of:

What are the precise rights granted or optioned?  
What is actually granted by the agreement to the partner company?  
What exclusivity is granted?

What is the payment structure for the deal?  
How are sales and payments audited?  
What is the deal term?  
How are the key terms of the agreement defined?  
How are IPRs handled and owned?  
Who is responsible for commercialization?  
Who is responsible for development, supply, and manufacture?  
How is confidentiality and publication managed?  
How are disputes to be resolved?  
Under what conditions can the deal be terminated?  
What happens when there is a change of ownership?  
What sublicensing and subcontracting provisions have been agreed?  
Which boilerplate clauses does the company insist upon?  
Which boilerplate clauses appear to differ from partner to partner or deal type to deal type?  
Which jurisdiction does the company insist upon for agreement law?

## **BENEFITS**

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