

Global Animal Health Partnering Terms and Agreements 2017 to 2023

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Abstracts

SUMMARY

Global Animal Health Partnering Terms and Agreements 2017 to 2023 provides comprehensive understanding and unprecedented access to the animal health agreements entered into by the worlds leading biopharma companies

DESCRIPTION

Welcome to the Global Animal Health Partnering Terms and Agreements 2017 to 2023 report.

The report provides a detailed understanding and analysis of how and why companies enter animal health partnering deals. These deals tend to be multicomponent, starting with collaborative R&D, and proceed to commercialization of outcomes.

This report provides details of the latest animal health agreements announced in the life sciences since 2017.

The report takes the reader through a comprehensive review animal health deal trends, key players, top deal values, as well as deal financials, allowing the understanding of how, why and under what terms, companies are entering animal health partnering deals.

The report presents financial deal term values for animal health deals, listing by headline value, upfront payments, milestone payments and royalties, enabling readers to analyse and benchmark the financial value of deals.

The middle section of the report explores the leading dealmakers in the animal health partnering field; both the leading deal values and most active animal health dealmaker companies are reported allowing the reader to see who is succeeding in this dynamic dealmaking market.

One of the key highlights of the report is that over 240 online deal records of actual animal health deals, as disclosed by the deal parties, are included towards the end of the report in a directory format – by company A-Z, stage of development, deal type, therapy focus, and technology type - that is easy to reference. Each deal record in the report links via Weblink to an online version of the deal.

In addition, where available, records include contract documents as submitted to the Securities Exchange Commission by companies and their partners. Whilst many companies will be seeking details of the payment clauses, the devil is in the detail in terms of how payments are triggered – contract documents provide this insight where press releases and databases do not.

The initial chapters of this report provide an orientation of animal health dealmaking. Chapter 1 provides an introduction to the report, whilst chapter 2 provides an overview of the trends in animal health dealmaking since 2017, including details of headline, upfront, milestone and royalty terms.

Chapter 3 provides a review of the leading animal health deals since 2017. Deals are listed by headline value. Where the deal has an agreement contract published at the SEC a link provides online access to the contract.

Chapter 4 provides a comprehensive listing of the top 25 most active companies in animal health dealmaking with a brief summary followed by a comprehensive listing of animal health deals announced by that company, as well as contract documents, where available.

Chapter 5 provides a comprehensive and detailed review of animal health partnering deals signed and announced since Jan 2017, where a contract document is available in the public domain. Each deal title links via Weblink to an online version of the deal record and contract document, providing easy access to each contract document on demand.

Chapter 6 provides a comprehensive and detailed review of animal health partnering

deals signed and announced since Jan 2017. The chapter is organized by specific animal health technology type. Each deal title links via Weblink to an online version of the deal record and where available, the contract document, providing easy access to each deal on demand.

A comprehensive series of appendices is provided organized by animal health partnering company A-Z, stage of development, deal type, and therapy focus. Each deal title links via Weblink to an online version of the deal record and where available, the contract document, providing easy access to each deal on demand.

The report also includes numerous tables and figures that illustrate the trends and activities in animal health partnering and dealmaking since 2017.

In conclusion, this report provides everything a prospective dealmaker needs to know about partnering in the research, development and commercialization of animal health technologies and products.

Key benefits

Global Animal Health Partnering Terms and Agreements 2017-2023 provides the reader with the following key benefits:

In-depth understanding of animal health deal trends since 2017

Access to headline, upfront, milestone and royalty data

Detailed access to actual animal health contracts entered into by leading biopharma companies

Identify most active animal health dealmakers since 2017

Understand the key deal terms companies have agreed in previous deals

Undertake due diligence to assess suitability of your proposed deal terms for partner companies

Report scope

Global Animal Health Partnering Terms and Agreements 2017 to 2023 is intended to provide the reader with an in-depth understanding and access to animal health trends and structure of deals entered into by leading companies worldwide.

Animal Health Partnering Terms and Agreements includes:

Trends in animal health dealmaking in the biopharma industry since 2017

Access to headline, upfront, milestone and royalty data

Access to animal health contract documents

Leading animal health deals by value since 2017

Most active animal health dealmakers since 2017

In Global Animal Health Partnering Terms and Agreements 2017 to 2023, the available deals are listed by:

Company A-Z

Headline value

Stage of development at signing

Deal component type

Specific therapy target

Technology type

Each deal title links via Weblink to an online version of the deal record and where available, the contract document, providing easy access to each contract document on demand.

The Global Animal Health Partnering Terms and Agreements 2017 to 2023 report provides comprehensive access to available deals and contract documents for over 240 animal health deals.

Analyzing actual contract agreements allows assessment of the following:

What are the precise rights granted or optioned?

What is actually granted by the agreement to the partner company?

What exclusivity is granted?

What is the payment structure for the deal?

How are sales and payments audited?

What is the deal term?

How are the key terms of the agreement defined?

How are IPRs handled and owned?

Who is responsible for commercialization?

Who is responsible for development, supply, and manufacture?

How is confidentiality and publication managed?

How are disputes to be resolved?

Under what conditions can the deal be terminated?

What happens when there is a change of ownership?
What sublicensing and subcontracting provisions have been agreed?
Which boilerplate clauses does the company insist upon?
Which boilerplate clauses appear to differ from partner to partner or deal type to deal type?
Which jurisdiction does the company insist upon for agreement law?

BENEFITS

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