

## US Business IP VPN Revenues (2005-2010)



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This Excel-based Data-rich Deliverable (DRD) that is part of the Business IP and Vertical Summary Add-On subscription includes market intelligence on revenues on the Business IP VPN services market for US businesses. Compass Intelligence defines Business IP as services used to carry and/or connect to the Internet. This category include Full and Fractional T1 and T3 connections, broadband services, dial-up Internet access, OC-X services and both TDM and VoIP-based Integrated Access. Compass Intelligence defines IP VPN as a Virtual Private Network or a network that is constructed by using public wires (Public Internet) to connect nodes. The Expert Guide for this deliverable is Stephanie Atkinson. Forecasts are from 2005 through 2010 and include annual growth rate, as well as percentage of total market.

Sources: Compass Intelligence's segment and market forecasts, which include business expenditures, market demographics, and usage and adoption statistics are built using multiple sources, including proprietary Compass Intelligence research. These sources include, but are not limited to, secondary research, government data and statistics (e.g. Department of Commerce, Federal Communication Commission, Bureau of Labor Statistics and US Census Bureau), primary research, vendor-based research and in-depth interviews with key decision-makers, where relevant. Compass Intelligence selects data sources to provide greatest degree of perspective on each market or segment, in addition to the highest level of data accuracy, stability, and consistency over time.

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