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Abstracts

In 2015, pesticide industry is struggling, under the background of the economic downturn, global weak demand for global agrochemical market, decreasing agricultural produces prices and environmental pressure. Some insecticides experience depression: slumping price, decreasing demand, tumbling export volume and value.

Generally speaking, Chinese insecticide market presents oversupply. However, the occurrence area of pests is increasing, farmers suffer heavy losses, pest resistance to pesticides is intensified. What's more, no insecticide is available for preventing and controlling resistant pests in some markets. Chinese government issues policies to eliminate high toxic pesticides, which provides opportunity for environmental insecticides.

The USD/RMB exchange rate in this report is USD1.00=RMB6.3973 on 1 Dec., 2015, sourced from the People's Bank of China. All the prices mentioned in this report will include the VAT, unless otherwise specified.

In 2015, Chinese acephate market gets involved in the doldrums: slumping price, decreasing demand, tumbling export volume and value. Acephate still holds a stable position in the domestic pesticide market in the foreseeable future.

In 2015, domestic chlorpyrifos market suffers stagnation, and its output dramatically falls over 2014. Its market price drops to the lowest point. So how will be the chlorpyrifos market in 2016?

The Chinese Government is implementing policies to promote agriculture modernization. Enterprises are responding by installing modern equipment, using more efficient practices and by innovating and producing cleaner, greener pesticides. Shandong Taibao, Hunan Huinong, Chengdu New Sun and Hunan Ruize are key



examples.

Affected by the economic downturn, decreasing agricultural produces prices, global weak demand for global agrochemical market and environmental pressure, Chinese pesticide industry is struggling for development in 2015. Under such circumstances, pesticide enterprises are actively seeking for new profit growth points. Researching and developing high efficient pesticides, setting foot in agriaviation field, exploiting non-agricultural pesticide market and pesticide e-commerce are their attempts.

In recent years, the sales proportions of imidacloprid TC, acetamiprid TC and their intermediates are increasing. Together with pesticide formulations, they are revenue pillars of Hailir Group.

At present, Chinese agricultural means of production market has undergone a transition from provision and sales network expansion to agrochemical services. Under such circumstance, it is inevitable trend that pesticide circulation enterprises is toward overall agricultural means of production. Then what are these major enterprises and how are they going on?

In Q1-Q3 2015, Chinese insecticide formulations exports performed poorly, with YoY falls in volume and value. Most of insecticide varieties got involved in the doldrums, but selected ones showed outstanding performance.

On 5 Dec., 2015, the 5th methoxyfenozide technical was registered in China in 2015. To date, the accumulative registration number of methoxyfenozide technical reaches 12, hitting a new record. It signified that methoxyfenozide has huge market prospects, which will attract more and more pesticide enterprises. Its development is worthy of attention.

According to data from the ICAMA, from 2010 to Q1-Q3 2015, the number of pesticides registered for vegetables is on the rise. The top-3 registered active ingredients are emamectin benzoate, abamectin and lambda-cyhalothrin.

On 8 Dec., 2015, the Pesticide Registration Training Course was held in Nanjing City, Jiangsu Province. Wu Zhifeng, Vice Director of ICAMA, mentioned that in the upcoming implemented regulations, administration mechanisms will be modified and that the regulations specifically introduced 8 major changes. In general, supervision and penalties will be more stringent



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COMPANIES MENTIONED

Hailir Pesticides and Chemicals Group Co., Ltd.; Jiangsu Jialong Chemical Co., Ltd.; Sino-Agri Leading Bioscinences Co., Ltd.; Anhui Huilong Agricultural Means of Production Co., Ltd.; Zhejiang Agricultural Materials Group Co., Ltd.; Guangdong Tianhe Agricultural Means of Production Co., Ltd.



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