

United States Information Technology Report Q4 2015

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Abstracts

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BMI View: We made a minor adjustment to our IT market forecast for the US in the Q415, raising the growth rate forecast for the latter years of our medium term outlook. This has strengthened our view for the US IT market to outperform versus other developed markets over the medium term, as a result of stronger economic performance and a greater interest from enterprises in the latest products and solutions. We have a particularly bullish outlook for the domestic cloud computing, real-time enterprise software, security and big data markets. We expect to see strong growth in these emerging technologies, particularly in the latter years of our forecast, and for the US to be at the forefront of global adoption and innovation. Meanwhile, the retail hardware outlook is more mixed, as we expect continued demand growth for tablets in the retail market once it stabilises after the rapid initial diffusion of ownership; however, desktop and notebook sales continue to be squeezed. Total spending is expected to reach USD677.6bn in 2015, and grow at a CAGR of 4.3% 2015-2019.

Headline Expenditure Projections:

Computer Hardware Sales: USD216.3bn in 2014 to USD221.8bn in 2015, an increase of 2.6%. Tablet volumes set to decline, but at a slower rate than 2014, while traditional form factors are expected to continue gaining ground after steep declines in 2012 and 2013.



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