

United Arab Emirates Information Technology Report Q2 2016

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Abstracts

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BMI View: The UAE IT market experienced a contraction in 2015 as a downturn in hardware spending dragged down the overall market. Although we expect to 2016 to see a return to positive growth, medium term growth will remain subdued but stable. Our forecast anticipates a CAGR of 3.4% over 2016-2020 with total IT spending rising to AED19.6bn in 2020. The hardware market will be challenging as a result of market maturity and economic uncertainty. However, we maintain a more upbeat outlook for software and services as enterprise and government modernisation initiatives continue. Areas that will experience the strongest growth include cloud services and Internet of Things (IoT) solutions. The UAE is expected to be a regional leader for both.

Latest Updates & Industry Developments

Hardware Sales: AED7.67bn in 2016 to AED7.41bn in 2020. A combination of a saturated PC market, price erosion and an uncertain economic outlook will make hardware the underperforming segment.

Software Sales: AED3.48bn in 2016 to AED4.23bn in 2020. Software-as-a-service provision will continue to deepen the enterprise application market, while we also have a bright outlook for cybersecurity spending growth.

IT Services Sales: AED6.04bn in 2016 to AED7.98bn in 2020. Economic uncertainty will strengthen the search for cost efficiencies, benefiting outsourcing, managed services and cloud computing - and the UAE is also a leading market for IoT adoption.

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