

Serbia Consumer Electronics Report Q4 2016

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Abstracts

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BMI View: We believe the conditions are in place for Serbia's devices market to reverse multi-year underperformance and move to a much stronger growth trajectory over the medium term. Economic conditions have been hostile in recent years, but a growth acceleration and dinar appreciation are forecast for 2017-2020, which will provide the purchasing power gains to deepen the market and unlock deferred spending from 2014-15. This will allow vendors to tap relatively low penetration rates right across the market, and ease price sensitivity, which is the basis for our device spending forecast at a CAGR of 8.1% over 2016-2020 to USD957mn in 2020.

Latest Updates And Industry Developments

Computer Hardware Sales: USD261mn in 2016 to USD351mn in 2020, corresponding to a CAGR of 7.7%. First-time buyer opportunities and pent-up replacement demand should be the basis for sustained growth, but there is downside if increasingly powerful smartphones cannibalise PC demand.

AV Sales: USD135mn in 2016 to USD167mn in 2020, corresponding to a CAGR of 5.6%. There is also pent-up AV upgrade demand set to be tapped from 2017, but with the digital camera market on a permanently lower trajectory as a result of smartphone cannibalisation, the segment will underperform over the medium term.

Handset Sales: USD305mn in 2016 to USD439mn in 2020, corresponding to a CAGR of 9.5%. There is still first-time smartphone upgrade momentum in Serbia, which trails much of the region in terms of penetration in 2016, which will mean growth is much stronger than in the more saturated European markets



over the medium term.



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